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**THE DAILY TELEGRAPH, FRIDAY, AUGUST 13, 1971**

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# The Daily Telegraph

No. 36162. LONDON, FRIDAY, AUGUST 13, 1971.

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AIR MAIL EDM.

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## THOUSANDS FLEE TO EIRE

### Troops remove barricades

At least 5,000 Catholics had fled to Eire last night and an estimated 2,000 Protestants were homeless as Ulster began to count the cost of its four days of street warfare.

Extra trains for the refugees were laid on, and the number in Eire's already-bursting camps is expected to reach 10,000 by today.

One train carrying 1,000 refugees returned to Belfast from Dublin when they complained of overcrowding in camps in Eire. Organisers said conditions would improve, and sent them back to Dublin.

In Belfast troops started clearing barricades from the riot areas. They met with little opposition. But last night there was a new form of terror tactics, when four gunmen burst into two houses in a middle-class area, until now unaffected by the rioting. They ordered the occupants out at gunpoint and then set fire to the buildings.

Barricades were put up again last night in the Bogside area of Londonderry. Shots were fired at troops, and a helicopter came under fire.

Mr Heath had a meeting with senior Ministers at 10, Downing Street yesterday. It is believed that they discussed the question of maintaining the morale of troops in Ulster, writes OUR POLITICAL STAFF. The Prime Minister has cancelled plans to go sailing this weekend.

Other Ulster News, and Pictures—P5

## The great trek south

DAILY TELEGRAPH REPORTER

MORE than 10,000 Roman Catholics are expected to have crossed the Ulster border into the Republic of Ireland by today. Some 5,000 have fled the violence in

### CATHOLICS TAKE TRAIN TO MISERY

By WILLIAM GILLEN in Londonderry

ABOUT 1,000 people fled the chaos and danger of Belfast yesterday aboard a special train for Dublin. From there they were taken to Gormaston camp by bus and every other means of available transport.

But the small camp, they found, was already hopelessly overcrowded with earlier arrivals and there was not enough food to go round. Rain fell heavily as exhausted elderly women sat outside in chairs, brought from mess halls already full of people.

Children huddled in doorways and under trees as the Irish Army tried frantically to provide food and shelter for the Catholics after their journey.

#### Staple diet

The staple diet of the camp is bacon and eggs with mugs of tea. But with between two and three thousands people to feed, there was not enough of that even.

Hundreds bewildered, wet and hungry people demanded to return to Belfast.

As Army lorries took them back to the station many tried to buy food on the way, but supplies were quickly taken up and a large number remained hungry.

Between 700 and 800 eventually returned to Belfast by one of the special trains provided for those leaving the north.

When the train arrived back in Belfast, those on board were met by unofficial groups who are organising the exodus from the North. The organisers persuaded the Catholics to return on the same train to Dublin, and assured them that the Eire Government and army would provide them with proper food and accommodation.

Last night authorities in Eire were trying to find suitable accommodation and food at various camps for the Catholics. The Army will be forced to open more camps because of the flood of people.

### STEEL OUTPUT FALL

By Our City Staff

Steel output is at its lowest in four years, with the average weekly production of 580,000 tons being down by 6.6 per cent on June and cut by 11.1 per cent compared with July of last year.

City Details—P15

## Gun gang sets fire to homes

By TONY CONYERS and JOHN EVANS in Belfast

FOUR youths, one armed with a rifle, burst into two houses in Belfast last night, ordered the occupants out and then set fire to the buildings.

The gang went first to the home of Mr Stewart Mackie, director of a foundry firm, in Upper Malone Road. Then the youths went to the home of a magistrate in nearby Malone View Road.

As the occupants watched, petrol was sprinkled on furniture and set alight. No one was hurt. Another man died in hospital yesterday from wounds he received in the Falls Road area on Tuesday. He was Mr William Ferris of Glencarm, Belfast. His death brought the number of dead to 24 since Monday.

The Army and police believe the number of dead will be much higher when all the bodies are found.

#### IRA captain

Patrick McArdore, 20, who died during a battle in the Ardoyne area of the city on Monday, was a staff captain in the Third Belfast Battalion of the IRA. He had been wanted by the police for questioning concerning the murder of two policemen shot in the Ardoyne area in March.

Army patrols in the Falls Road area yesterday discovered two sticks of gelignite, 150 rounds of ammunition, a cache of nail bombs and sugar chlorate, which is being used as an incendiary device.

After three days of sustained fighting the IRA in Ulster has begun to regroup its forces and re-plan strategy. It gave Belfast its first day of relative peace this week.

#### Factions unite

Army intelligence officers believe the lull in the constant sniping stems from the potentially more disturbing fact that the Provisional and official wings of the IRA have decided to cooperate.

The two factions have operated independently since an ideological split nearly two years ago, but they have now agreed to pool military equipment and food. They have also managed to control the more trigger-happy elements.

Tough cordon and search tactics by the Army have also reduced the terrorists' supply of ammunition.

## SPECULATION AGAIN HITS DOLLAR

By Our Financial Correspondent

Reports in American newspapers that the United States Government could consider cutting the link between gold and the dollar this weekend and allow the dollar to "float" down in value by 5 or 10 per cent, caused a fresh outbreak of speculation on currency markets yesterday.

Trading was hectic in New York, and pressure on the dollar was described as severe. In Europe speculation flared up again during the afternoon and the dollar fell to new low points against the mark and the guild.

City comment—P15

## FARM LEVY BOARD LOSES FORESTRY

By Our City Staff

Protests by employers at the cost of a training levy yesterday led to Mr Carr, secretary for Employment, taking responsibility for forestry away from the Agricultural, Horticultural and Forestry Industry Training Board.

A voluntary council will be set up within forestry to supervise training. The levy had been 1 p.c. of annual payroll.

## 4 BRITONS MISSING

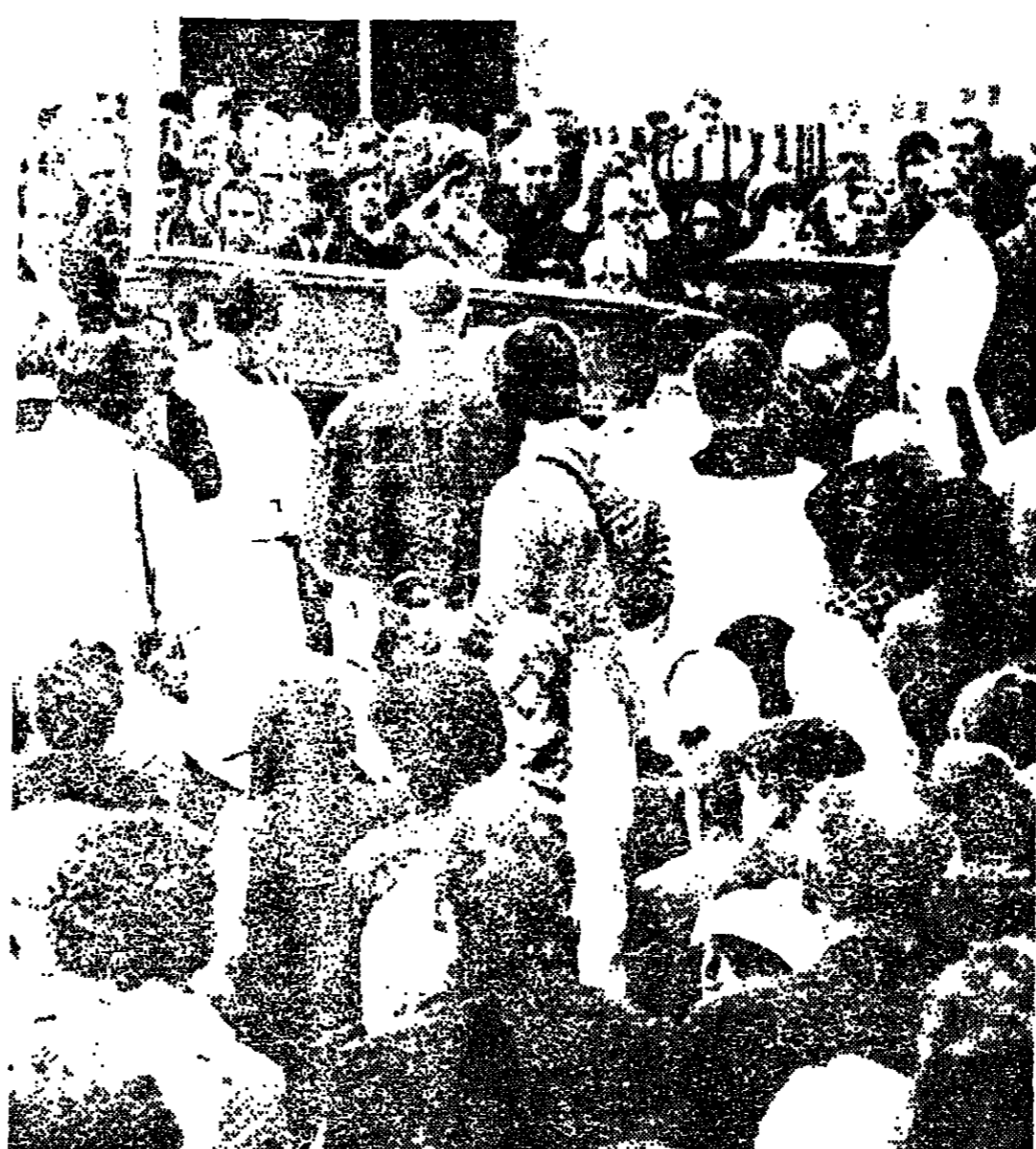
Four British holidaymakers were among 10 people missing yesterday after a motor boat was caught in a storm near the Bulgarian Drouzha Black Sea resort. The group was returning from a cruise to Cape Kalia, when they disappeared.—A.P.

## TANK BATTLE

By Our Beirut Correspondent  
Syrian troops yesterday destroyed four Jordanian tanks after the tanks and armoured cars had opened fire on a border outpost, a military spokesman said in Damascus. Syria later cut off diplomatic relations with Jordan.

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Residents of Belfast's Ballymurphy estate attending yesterday's funeral at the Corpus Christi Roman Catholic church of Fr Hugh Mullan, who was killed during crossfire while administering the last rites on Monday to a man dying from his wounds.

## The door is left open for Mintoff

By VINCENT RYDER, Diplomatic Correspondent in Valletta

MR MINTOFF, the Maltese Prime Minister, has made it clear he is not satisfied with the joint British-Nato offer for the use of bases on the Mediterranean island.

The proposal was outlined in a cautious preliminary sparring bout when Sir Duncan Watson, the British High Commissioner, spent an hour with Mr Mintoff late on Wednesday night.

It is believed that the joint proposal is for slightly less than £10 million a year for exclusive Nato use of the harbour facilities and the continued stationing of British forces.

The preliminary sounding was taken by Sir Duncan rather than handing over a formal proposal on a "take it or leave it" basis.

#### A face-saver

This might have been rejected out of hand by the mercurial Mr Mintoff. As it is, the way was left open for yet more haggling. Urgent consultations were going on yesterday between Britain and her Nato allies.

The counter-offer to Mr Mintoff's demand for £30 million a year is being put forward with as much fact as the situation permits, to give the Prime Minister a chance to save face in extricating himself from a quandary of his own making.

Mr Mintoff, who has a knack of imposing deadlines in negotiations, faces one of his own. The Maltese Parliament meet on Monday for the first time since the General Election two months ago that gave his Labour Party a one-seat majority in the House of Representatives.

Far from having a resounding success over the bases issue in his credit he is seen to have over-estimated the strategic value Britain and Nato place on the island.

He has also miscalculated in trying to conjure up the prospect

## LATE NEWS

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Classified Advertisements 01-583 3939

## ROLLS TO PAY DEBENTURES AT 50 pc

Holders of debenture stocks in Rolls-Royce will receive 50 p.c. of the stocks face value on Sept. 15, plus accrued interest. There should be a further substantial distribution before the end of the year, but unsecured creditors will have to wait until a price has been negotiated with the Government for the sale of assets to Rolls-Royce (1971).

City Details—P16

## RIVER HUNT FOR CIRCUS ALLIGATOR

By JAMES WIGHTMAN

FIVE alligators escaped from a heated water tank in a circus van yesterday and crawled into the River Stour at Christchurch, Hampshire. Last night one, named Charlie, was still missing.

The four others were pulled from the water after being lassoed by staff of Chipperfield's Circus.

The alligators, 4ft long, and all 12 years old, escaped before dawn. It is believed that an intruder released two hand bolts on the outside of their van.

Large belly trails through nettles and reeds showed where they had entered the river. Two were found almost immediately, and two others were discovered shortly before 3,000 children and parents filed into the Big Top near the river bank for the afternoon show.

#### Shock tactics

As the search for Charlie continued an official of the Avon and Dorset river authority arrived with electrical fishing apparatus. The apparatus sent shock impulses through the water in an attempt to force Charlie to the surface.

Charlie's trainer, Mrs Eve Darnell, 24, who uses the alligators in a hypothesis act, said "They are kept in tropical temperatures. If Charlie spends too long in the cold water it could kill him."

Mr Dick Chipperfield, the circus chief, said: "The alligator won't attack anybody. I don't want anybody throwing stones at it, or trying to shoot it. It's worth over £200. If anyone sees it he should contact the circus or police right away."

He said that the alligators had not been padlocked because they must be able to get them out quickly if there is a fire.

#### TRAWLER DEATH

The 26-year-old boatswain of the Hull trawler Kingston Jacynth, 794 tons, died in a blaze which swept through the vessel's bridge and officers' quarters yesterday while in harbour at Seydisfjord, eastern Iceland. His name has not been released.—Reuter.

#### Today's Weather

GENERAL SITUATION: Pressure low over Britain.  
LONDON, S.E. CENT. S. ENGLAND, E. ANGLES, MIDLANDS: Cloudy, rain, moderating from W. Wind S.W. moderate. Max. 64F (18C).  
E. N.E. ENGLAND: Cloudy, some rain. Hill, coastal fog. Wind S.E., moderate. 61F (16C).  
W. MIDLANDS, S.W. ENGLAND, N. IRELAND: Cloudy, rain, hill fog, perhaps brighter later. Wind S.W., moderate, locally fresh. 61F (16C).  
S. NORTH SEA, STRAIT OF DOVER, ENGLISH CHANNEL (E): Wind S.W. force 4 or 5, moderate to fresh breeze. Sea moderate.  
ST GEORGE'S CHANNEL: Wind S.W., veering N.W. force 4. Sea slight to moderate.  
OUTLOOK: Changeable, rain or showers in most areas. Mainly dry N. and N.W. districts.

#### HUMIDITY FORECAST

Noon 6 p.m. 6 a.m. (Frl.)  
London 75(85) 80(90) 85(90)  
Birmingham 73(80) 80(85) 85(95)  
Manchester 75(75) 75(83) 85(75)  
Newcastle 75(75) 75(83) 85(75)  
Thursday's readings in brackets.  
Weather Maps—P22

## Trade surplus of £700 million expected

By CLIFFORD GERMAN, Financial Correspondent

THE trade accounts showed a £43 million surplus of exports over imports in July, an improvement even on the revised surplus of £40 million in June, it was announced yesterday. Exports fell slightly from £779 million to £762 million but imports were also down from £739 million to £719 million.

This confounds widespread fears that the trade balance would worsen in 1971. Together with the average surplus of £50 million a month on invisible accounts, the country is heading for a current account surplus of £700 million this year if present trends are maintained. This would compare with a surplus of £600 million in 1970.

In the first seven months of the year, exports have averaged 7 per cent more than in the second half of last year while imports have risen 6 per cent.

The trade balance has moved from almost exact balance to show a surplus of £8 million a month.

#### Precious stones

The Department of Trade and Industry conceded yesterday that exports of variable items such as ships, aircraft and precious stones which had been rather low last year, had recovered in the first half of 1971.

This could account for the difference between a surplus and a deficit. Higher prices and increased volume contributed almost equally to the increase in exports while import prices had risen only slightly.

Exports to the sterling area have risen about 12 per cent over the second half of 1970 and exports to North America are 15 per cent higher, while imports from North America are 11 per cent lower.

Imports of fuel have been unusually high this year but imports of industrial materials have been very static.

#### Mildly optimistic

The Treasury's monthly economic assessment is mildly optimistic about the course of trade and the balance of payments. The Chancellor's decision to reflate the economy last month supports forecasts that consumer spending and output will recover and that unemployment will fall.

The tax cuts were equal to a 3 per cent drop in retail prices. Prices rose by 10.4 per cent in the year to mid-June, and food prices were 12 per cent higher. The wage index was 15 per cent higher than a year before.

City Comment—P15  
Editorial Comment—P12

The net sale of The Daily Telegraph for July, 1971, was:

**1,457,100**  
COPIES DAILY

an increase of 44,876 over July, 1970.

The above figures are certified by Atkinson, Berryman, Evans & Co., Chartered Accountants, in accordance with the formula prescribed by the Audit Bureau of Circulation Limited.

## 1,120 TO LOSE JOBS

By JOHN PETTY

REDUNDANCIES affecting a total of 1,120 workers were announced by three companies yesterday. A fourth company said 190 employees would be put on a four-day week.

Cadbury-Schweppes are to close a factory employing 680 people at Blackpole, Worcester, following the merger of its cake-making business with that of McVitie, part of United Biscuits.

The run-down will take until next April. Mr Robert Wadsworth, chairman of Cadbury-Schweppes Foods, said output would be concentrated at London and Liverpool.

Other redundancies are at New Cross, Deptford, where 100 workers employed by United Glass at Glass Containers are to lose their jobs. At Southwark, Vickers are ending 340 jobs at the Hoe and Crabtree printing machinery works.

Dunlop announced that inner-tube production workers at Fort Dunlop, Birmingham, are to be put on a four-day week.

**Don't forget the camera this weekend**

**Kodak**

Vertical text on the left edge of the page, including "GNE", "Sound System", "Ltd., Leatherhead, Surrey", "Gobn (SVC) Group", "MORRISON", "LONDON", "FRIDAY", "AUGUST 13, 1971", "MEMORANDUM", "NOW", "ABOVE", "OVER", "OWERS", "FINANCE", "City Details—P15".

# CROSSMAN SAYS HE WOULD HAVE QUIT MINISTRY

By JOHN KEMP, Social Services Correspondent  
**MR CROSSMAN**, Secretary for Social Services in the Labour Government, would have resigned his job even if his party had won the last General Election, he said last night.

He was certain that he would not have been able to persuade the Cabinet to give him up to £50 million a year to promote free family planning services and improve mental health services.

## 'KANGAROO COURT' JIBE ATTACKED

Daily Telegraph Reporter  
**THE Worcester Registrar**, Mr B. LIMBREY, yesterday criticised a Worcester City councillor, Mr FRANCIS REYNOLDS, a lecturer in law at Birmingham Polytechnic College, who had said a bankruptcy hearing in Mr Limbrey's chambers was a "kangaroo court."

On Wednesday Mr Reynolds, who is assisting an invalid involved in bankruptcy proceedings, had been ordered out of the session chambers. He had objected to the hearing because the invalid was unable to get upstairs to the chamber. The hearing was to listen to an application to set aside three subpoenas served on behalf of Mr FRANCIS TURVEY on officials of Barclays Bank.

## FOOTBALLER FINED

A car dash by Colin Stein, the Glasgow Rangers footballer, to his wife's hospital bedside after the birth of their first child cost him a £5 fine at Edinburgh Sheriff Court yesterday. Stein, of Deanburn Park, Lighthow, West Lothian, had admitted driving at 45 m p h in a 30 m p h area.

They were by far the most important advances he wanted to make at that time as Secretary for Social Services.

But he had discussed them with Government colleagues and was quite certain he would not get the money from a Labour Chancellor.

He had not been involved in any confrontation with Mr Jenkins, last Labour Chancellor, but if he had tried to force the two projects through the Cabinet and failed he would have been bound to resign.

"To have taken a job in the new Government knowing that this was bound to happen seemed to me to be indecent," he said from his home in Oxfordshire. "I did not want to cause a sensation in leaving the Government."

In fact nine months before the General Election he had decided to take the editorship of the *New Statesman*.

**£5 million a year**  
 He had calculated that in the first year a free family planning service offering free contraceptives as well as advice would have cost only £5 million, increasing to about £20 million a year. He wanted to spend a further £50 million on improving mental health services.

Interviewed in the medical journal *General Practitioner* published today, Mr Crossman criticised Sir Keith Joseph, for "deleting the guts" of the recent White Paper on mental health which Mr Crossman had commissioned.

The White Paper was a great deal shorter than the document he had prepared because it deleted the chapters which exposed the scandals of the service. Commenting on Mrs Renee Short's select committee investigating abuses of private practice, Mr Crossman said he doubted whether the committee could get the facts.



## FARM TRAINING CUTBACK

By Our Agricultural Staff  
**THE number of young entrants accepted for courses in agriculture is being limited by the Agricultural Training Board** because its annual budget of £1,850,000 is not considered large enough.

The board is also cutting the amount paid out in grants to farmers. The board's budget, which is paid out of the Farm Price Review each March, was cut by £30,000 this year because of Government economies. The board now says that it has not got sufficient to give a full service to the industry. Applicants now being interviewed for training are having to go on a waiting list.

**£4.50 to £2**  
 Among the grants to be cut are those for training established workers in the industry. The grant of £4.50 a day for attending practical training courses will be cut to £2 if there is a fee for the course, and no grant at all will be paid if there is no course fee.

It is also planned to abolish the present basic grant of £2 a day for employees trained on the farm where they work. Cuts of 50p a day will be made in other grants for further education.

Commenting on the grant cuts, a board spokesman said last night: "The rapid increase in take up of training, combined with the effect of inflation, has made grant cuts necessary a year earlier than had originally been anticipated."

The fishing boat, Havglint 1, lying yesterday alongside the Soviet tug which towed it to Aberdeen. Right: Mr John Chapman, 56, who was bringing the Havglint from Norway when she sprang a leak. He painted "SOS" on the sail of his sinking ship.

## Abolition of university professors urged

By DAVID FLETCHER, Education Staff  
**A BOLITION of professors and the sweeping away of all existing forms of university government** was proposed yesterday by the Council for Academic Freedom and Democracy, a 500-strong group of radical university and college lecturers.

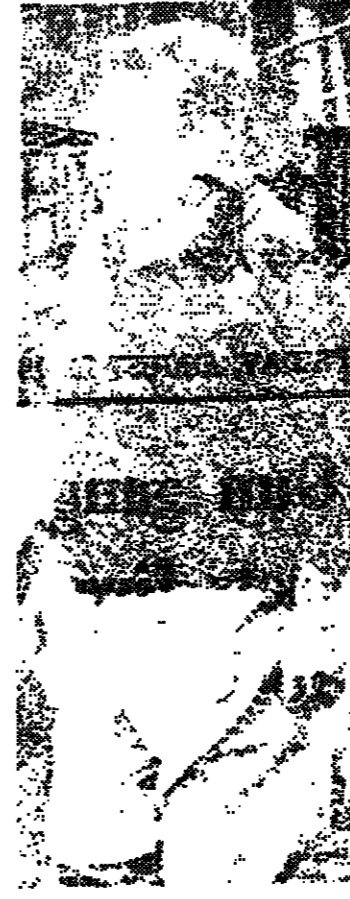
The proposal was made in evidence to the review body, with Mr Jo Grimmond, the Liberal party leader, as chairman, inquiring into the government of Birmingham University.

The evidence says that the court of governors should be abolished and replaced by a court of representatives, composed of teachers, students, trades unionists, MPs and ordinary citizens.

The university senate should also be abolished and replaced by a body composed half of students and half of staff. This body would become "the titular" and real sovereign head of the university.

Also proposed as part of the university's machinery of government was a general assembly "open to all members of the community."

The university itself should be divided into 10 schools, each largely self-governing and self-administering. These would replace the existing faculties and departments. "Our proposals mean that



## RUSSIAN TOW FOR TRAWLER

A TRAWLERMAN told yesterday of his three-day struggle to keep afloat the leaking trawler he was bringing single-handed across the North Sea until he was finally given a 240-mile tow by a Russian tug.

Mr John Chapman, 56, of Bevan House, Grimsby, said in Aberdeen that he was bringing the trawler Havglint from Norway to Grimsby when it sprang a leak. He spent nearly three days trying to bale out the vessel with a bucket after the pump had broken down.

He had cut up his rubber sea boots, using the material to try to repair the pump. When this failed he wrote SOS on the ship's sail.

Later he was sighted by a Russian trawler which towed him to a Russian tug, the Stoikil, which then towed the crippled vessel into Aberdeen on Wednesday night.

## Crew missing

Mr Chapman, who has sailed as first mate in other trawlers, left Norway alone when two Norwegians who were to have accompanied him failed to turn up.

He said he would have managed to sail the trawler perfectly well if it had not started to leak. "Even if I had 10 of a crew it would have made no difference," he said. "If help hadn't arrived the trawler would have eventually sunk."

# First Clydeside dismissals next week, say unions

DAILY TELEGRAPH REPORTER  
**THE first workers declared redundant under the Government Scheme for reorganisation of Upper Clyde Shipbuilders are to be paid off at the end of next week,** shop stewards said yesterday.

Under the "work-in" operating in the yards, everyone paid off will be advised to report for work as usual.

Plans are being made to pay wages from funds collected by shop stewards.

Mr James Airlie, chairman of the yards' Shop Stewards' Coordinating Committee, said yesterday: "The actual amount is being discussed. We would envisaged making up the average earnings after taking into account all money paid by the unions direct to their members. We recognise that we will probably need to pay the insurance stamp of these workers. They will be classed as self-employed."

At a meeting of the Confederation of Shipbuilding and Engineering Unions Executive in York yesterday, representatives of the Clerical and Administrative Workers' Union appealed to unions with membership strike pay for workers joining the "work-in."

"We will sustain all workers who carry out the decision to work-in at the shipyards."

## Redundancies slight

Mr Airlie said indications from Mr Ken Douglas, managing director of Upper Clyde, were that next week's redundancies would be "slight."

Financial assistance was still arriving from all over Britain. Yesterday's mail included two cheques for £500 each from John Lennon and his wife Yoko Ono.

Four shop stewards have been invited to address meetings of the National Union of Mineworkers in Wales, beginning in eight days' time.

## TYNE YARDS VOTE

Strikers in corner  
**THE 2,800 ancillary workers** whose strike has paralysed the five Tyne-side yards of Swan Hunter for 12 days will vote today on whether they should return to work.

The strikers appear to be in a corner. They have come within 25p of their claim. They have an outlet for a cost of living adjustment and they have no chance of official backing which needs a two-thirds majority.

## HAIN BAILED ON 15 SUMMONSES

By A. J. TRAVERS

**MR PETER HAIN**, 21, national chairman of the Young Liberals, was granted bail in his own recognisance of £100 when he appeared at Bow Street yesterday to answer summonses alleging conspiracy to disrupt sporting events.

The 15 summonses were taken out privately by Mr FRANCIS BENNION, a barrister, of the Old Rectory, Farleigh, Surrey. He was represented by Mr MARK PORTER.

One group of summonses alleged conspiracy with persons unknown to hinder and disrupt the 1969-70 British tour by the South African Rugby team by unlawful means.

These included shouting, threatening and using abusive or insulting words during play, invading pitches during play, pelting members of the team with stones and eggs, planting smoke bombs in their hotels and falsely imprisoning them in their hotel bedrooms were also alleged.

## Forgery allegation

A further summons alleged the forging of tickets of admission to the rugby football ground at Manchester on Nov. 27, 1963.

Other events in respect of which summonses were issued were a tour in July and August, 1969, by the Wilf Isaacs Cricket XI; the Davis Cup tennis match between Britain and South Africa at Bristol in July, 1969, and the tour by the South African cricket team in 1970.

The case had been set down for hearing in the magistrate's court on Sept. 16 and 17. Mr LAWRENCE GRANT, for Mr Hain, applied for the hearing to be put back because the dates set clashed with the Liberal party Assembly, which Mr Hain wished to attend as chairman of the Young Liberals.

The magistrate, Sir FRANK MILTON, said he thought the application reasonable and set the hearing to start on Sept. 21.

# BOVRIL SHAREHOLDERS

- ★ You now have a large capital gain on your shares. The Bovril Board believes the best way to safeguard this gain is to accept the improved Rowntree Mackintosh Offer.
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- ★ A sale for cash in the market of your Bovril shares, or of securities received in exchange, will for most shareholders result in a substantial capital gains tax liability.
- ★ The Bovril Board therefore strongly recommends you to accept the Rowntree Mackintosh Offer without delay, by completing the white form of acceptance.

THE CLOSING DATE IS TUESDAY, 17th AUGUST, 1971.



This advertisement is addressed to the Ordinary Shareholders of Bovril Limited and is issued by J. Henry Schroder Wagg & Co. Limited on behalf of Bovril Limited. The Board of Bovril Limited have considered all statements of fact and opinion contained herein and accept individually and collectively full responsibility therefor.

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# CLARKSONS TO REFUND CRUISE CANCELLATIONS

By R. BARRY O'BRIEN

PASSENGERS who have booked cruises in the Clarksons ship Delphi, 10,882 tons, are to be allowed to cancel bookings and have their money refunded until the air-conditioning system, featured in the cruise brochure, has been put right.

This was announced yesterday by Mr Tom Gullick, managing director of Clarksons, who called for an independent body to set advertising and other standards for the package tour industry and deal with complaints.

## LUFTHANSA REJECTS FARE CUTS

By Air Cdre E. M. DONALDSON

A PACKAGE deal to cut drastically air fares across the North Atlantic was blocked yesterday by Lufthansa, the West German airline, which said the whole deal, involving 69 separate routes, was too complicated.

The proposals, made by BOAC and backed by 28 of the 33 other operators on the route, had been argued for seven weeks at the International Air Transport Association air fares conference in Montreal.

The reduced fares would have become effective on April 1, but cannot be introduced without unanimous approval of the North Atlantic operators. Now the probability of "an open fares situation" or "an airline price war" seems certain.

Mr Don Reynolds, chairman of the IATA Montreal conference, said that Lufthansa could change its vote before Sept. 1 if it wanted to, but added: "If the negative vote is not removed by then there would be an operate situation next year."

## BOAC determined

This means that airlines who previously agreed to the same air fares could now set their own fares when the present IATA agreement expires at the end of March.

BOAC said yesterday it was determined not to be baulked in its intention to offer cheap fares on the North Atlantic and to other parts of the world, such as the Far East, Australia and New Zealand.

A spokesman said: "We are still in the mood to take no for an answer."

Cheapest fare in the package would have been £69.98 off-season return between Montreal and London for a family group composed of people in a club or special interest group. This compares with the present basic rate for family groups of £78.52 return.

## Peak periods

The next cheapest is again a Montreal-London round trip fare, £77.91 off-season and £99.16 at peak holiday periods for travellers buying tickets three months in advance.

A New York-London fare would have been £82.91 off-season or £103.75 at peak periods. Travellers buying these tickets would forfeit 25 per cent. if they changed their plans.

A youth fare of £75.24 off-season and £89.74 at peak periods would have been offered for those aged 12 to 22 on the Montreal-London return flight, with fares to New York at £87.25 off-season and £95.74 at peak periods.

A new winter group inclusive tour holiday for groups of 10 to 12 people staying seven days, for £78.43 Montreal to London or £83.33 New York to London return, was also to be offered.

## Go it alone

If Lufthansa still refuses to accept these rates by the Sept. 1 deadline, BOAC will go it alone with even greater reductions than those listed above. Other airlines will find it difficult to match BOAC's offer if an open fares situation comes about.

Lufthansa said yesterday that it had rejected the IATA air fares package because it "would have increased the chaos in this area and not reduced it."

"There are just too many fares—group fares, special fares and so forth." The airline added that if an open fares situation developed next spring it had its own scheme of reduced fares that would be more easily understood by ticket agents and flight customers.

Editorial Comment—P13

## TRANSATLANTIC FLIGHT FOR CONCORDE 001

By Our Air Correspondent

The French Concorde 001 is to make the first supersonic transatlantic flight to South America in mid-September, reports from Toulouse said yesterday.

Mr Corfield, British Minister of Aerospace, who has known of the intended overseas flight for some time, is said to be "upset" for he feels that nothing should deviate Concorde from its heavy and exacting flight test programme which is now costing Britain and France £2 million a week.

French reports say that the South American flight is regarded as a "sales promotion exercise." But no South American airline has shown any interest in buying Concorde.

## HOTEL DISASTER INQUIRY

By ANNE SINGTON in Malaga

THE father of the three English boys buried for eight hours in the rubble of a Costa del Sol hotel collapse said yesterday: "I want to know who was responsible."

Mr Norman Shaw, 38, said he was considering retaining a local lawyer to keep a watching brief on the official inquiry into the disaster launched by the Spanish authorities.

"One can't tell what effects, emotional as well as physical, this could have on my sons," he said.

Four people died and 12 others were hurt when the annex of the seven-year-old five-star Hotel Riviera at Benalmadena, 12 miles from Malaga, caved in on Wednesday.

Mr Shaw's three sons, Mark, 9, Bradley, 7, and Darren, 4, were rescued only after their parents had given them up for dead.

Architect jailed After a similar disaster in Seville a few years ago, the architect of the hotel was jailed immediately pending results of an inquiry.

Yesterday Mr Shaw and his wife Valerie, of Grange Park Avenue, Winchmore Hill, Middlesex, were greeted with big smiles when they visited their children recovering from bruises in a Malaga hospital.

The parents have moved to a local hotel to be near them.

"When we visited them last night, I don't believe they realised what they had been through," said Mrs Shaw, 33.

## Talked and slept

Bradley said: "When the roof fell in we didn't know what to do. We talked and slept and Mark, who was pinned down under something and couldn't cry out, told us to call for help."

Mr Shaw, red-eyed from lack of sleep, said the children were waiting for them in the hotel lounge after breakfast "when the whole building caved in. They were on a sofa which fell seven feet to the cellars below."

"The first I knew anything was wrong was when the lights went out as I took a shower. I went downstairs and the air was filled with dust, and I looked towards the lounge and the lounge wasn't there any more."

"I couldn't believe anyone could survive under that, particularly when I saw the first body brought out."

## Hospital search

"I looked everywhere for the children, on the beach, in the pool, in case they were somewhere else when I happened. The people kept telling us a baby had been taken out with a few scratches and we went round all the hospitals in Malaga looking for Darren."

Finally I went back and told the rescue workers "Don't dig here, dig here," and they found them. I was sure they would have been over in that corner with their drawing things. Mark was doing a portrait of Bradley."

"But," Mr Shaw said, "when they came and told us the boys were safe we couldn't believe it. We broke down and cried."

## Small mistakes

He said Clarksons received complaints from only two per cent. of customers. Half of these arose from small mistakes by the company or its suppliers, which were quickly settled, and a third had no substance.

To deal with the remainder, Clarksons had agreed with the Institute of Arbitrators a scheme for inexpensive and speedy arbitration which would cost the complaining holidaymaker only £10 if the arbitrator found against him.

Mr Gullick said the company was also improving training of its overseas representatives and increasing the number of its couriers from 400 to 500.

Against the complaints he set the company's record in helping to foster a holiday revolution.

"We have brought the Mediterranean to the doorstep of the ordinary British citizen and the vineyards and tulipfields of Europe into his back garden."

## Worry led to Malaya war hero's suicide

Daily Telegraph Reporter

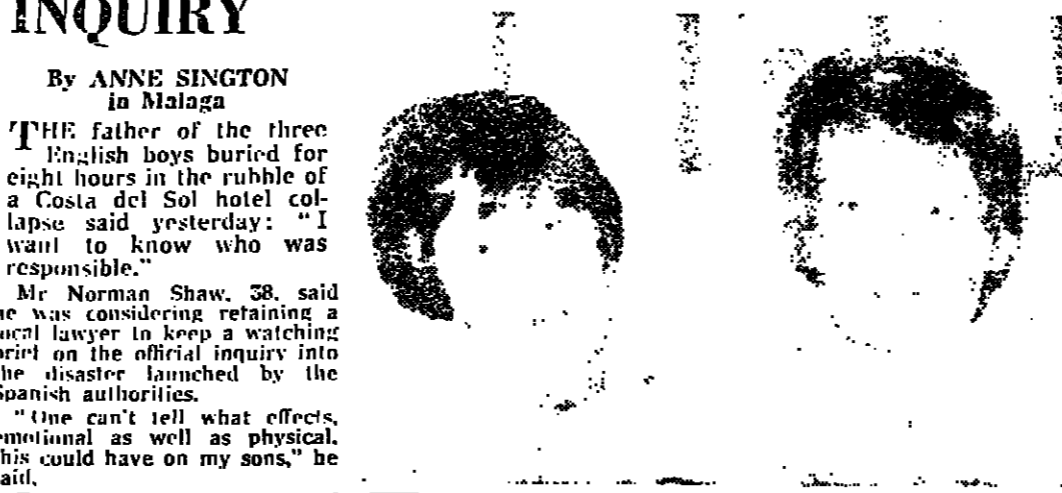
WORRY over a stomach complaint resulting from three years behind Japanese lines during the 1939-45 war caused the suicide of Lt-Col FREDERICK SPENCER CHAPMAN, the 64-year-old author, explorer and war hero, a coroner decided yesterday.

Col Chapman, who was given the DCO and Bar for his bravery in leading the "stay behind parties" in the Malayan jungle after the Japanese invasion, was the author of "The Jungle is Neutral," an account of his life at that time, which is considered a war epic.

Dr RICHARD PARKES, his friend and doctor for five years, told the inquest at Reading, yesterday, that Col Chapman had been so worried about his abdominal complaint that he sought spec-



Happy ending for the Shaw family with Mark, 10, reunited with his parents yesterday after he and his brothers, Darren, 4 (below, left), and Bradley, 7, had been buried in the rubble of their Spanish hotel. Mr Norman Shaw had told his wife: "Darling, I'm afraid the boys are dead."



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Dr RICHARD PARKES, his friend and doctor for five years, told the inquest at Reading, yesterday, that Col Chapman had been so worried about his abdominal complaint that he sought spec-

alist advice about his condition only days before he was found dead from a shotgun wound in the head on Sunday in his study at Reading University, where he was warden of a hostel.

He had been told there was nothing to worry about, but I am sure it was on his mind. Col Chapman, a former housemaster at Gordonstoun School where Prince Philip and the Prince of Wales were pupils, had been warden of Wantage Hall at Reading University since 1966. He was married with three sons.

He became known as a mountaineer in 1937 when he made the first ascent of Chomolhari, the 24,000ft "sacred" mountain on the Bhutan-Tibet border.

Mr ARTHUR SHEPPARD, Reading coroner, said at the inquest yesterday: "This was an extremely sad ending to an extremely varied and distinguished career."

## Council bans use of house as mosque

Daily Telegraph Reporter PAKISTANI Muslims who used the front room of a house as a mosque have been ordered by the council to stop.

The Muslims at Slough, Bucks, are angered by the order and Councillor John Hurley, Labour member for Chalvey, has accused the borough planning committee and its officers of lack of concern over "the sensitive question of how and where a man may worship his God."

The Muslims have been using the front room of a house at 10, Fonten Lane for silent worship and meditation for four years. They also teach their children to read the Koran there.

Officials quoting the Town and Country Planning Act, 1962, say it must not be used as a house of prayer.

The town clerk has been authorised to serve an enforcement notice with a warning that failure to comply may result in legal proceedings.

Bought by trust Slough Islamic Trust bought the house for £2,000 to further unity and brotherhood.

Mr Mohammed Afzal, one of the trustees, said last night: "We are shocked by this decision. The neighbours can't have complained of noise because we pray silently. We pray here six times a day and nobody is going to stop us."

Mr John King, the borough engineer, said the council knew nothing of the room being used for prayer meetings until an application was made to extend the premises. "It is true we have had no complaints, but we are concerned that this should be going on in a residential area."

## RAIDERS FIRE SHOT

A shot was fired and Mr Fred Hodder, 50, a security guard was injured by a blow with a pickaxe handle, in a £4,000 pay snatch by a masked gang at a factory in Small Heath, Birmingham, yesterday. Mr Hodder was "comfortable" in hospital.

Writing is believing

The stainless steel Parker 61 Fighter de Luxe

The Parker 61 Fighter de Luxe has a 14 carat gold nib and can be filled with a cartridge, or from an ink bottle. It costs £7.75.

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Writing is believing

The stainless steel Parker 61 pen is the kind of  
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 But only the person who receives it can appreciate  
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# GORTON DISMISSED AS THREAT TO PARTY UNITY

By J. D. HOLDSWORTH in Sydney

MR JOHN GORTON was dismissed yesterday as Australian Minister of Defence, five months after he cast the deciding vote to remove himself as leader of the Liberal Party and step down as Prime Minister.

His dismissal is the culmination of five months of bitter antagonism between himself and Mr McMahon, the Prime Minister, and followed the publication on Sunday of an article by Mr Gorton in the *Sunday Australian* which caused dissent in the Liberal party.



Mr Gorton in Canberra yesterday.

The present crisis began two weeks ago with the publication of a book about Mr Gorton—'The Gorton Experiment'.

The book, by Alan Reid, political correspondent of the *Sunday Daily Telegraph*, sharply criticised Mr Gorton's style of government and accused him of being arrogant, obstinately single-minded and too much influenced by Miss Ainsley Gotto, his private secretary.

He refused to comment on the book, but seven days later the *Australian* article, the first of a series called "I did it my way," appeared.

## Party unity

Many Ministers felt he was destroying party unity and disclosing things which should remain in the Cabinet room, but others believed he had a right to answer the book's criticism.

Critics of Mr Gorton protested that the articles went far beyond rebutting the charges. They said his claims that he could not trust some Cabinet colleagues—or their wives—to maintain silence on confidential matters, were splitting the party and giving the Opposition Labour Party an arsenal of political ammunition.

A statement issued yesterday by Mr McMahon said: "This afternoon I asked Mr Gorton to see me about his decision to write a series of articles for the *Sunday Australian*, the first of which has already been published."

I informed him that in my opinion his action breached the basic principle of Cabinet solidarity and unity and reflected on the integrity of some Ministers.

## Resignation agreed

"I therefore asked Mr Gorton to let me have his resignation. This he agreed to do."

He said he would shortly name a Minister to replace him.

Mr Gorton told a Press conference later that he had no regrets about the article and would soon be writing more. He accepted that he had been a burden on East-West relations, although it is to be celebrated in East Berlin by military and workers' parades.

## TALKS ON BERLIN ADJOURN

By REGINALD PECK in Berlin

THE Four-Power discussions on Berlin were adjourned yesterday until Monday, after the longest session yet in the talks, which began 18 months ago.

The move followed three days of extended talks, and dashed hopes that an outline agreement might be reached yesterday. But the short adjournment has kept alive hopes that some kind of agreement is not far off.

It was not stated whether officials would use the interval for further preparatory talks, but consultations by each ambassador with his Government were taken as certain.

One reason for the West's choice of today for a break might be that it is the 10th anniversary of the building of the Berlin Wall. The wall is a burden on East-West relations, although it is to be celebrated in East Berlin by military and workers' parades.

## No major issue

It is understood that there was no single issue holding up a settlement, but rather a whole range of points touching all the Russians want a consulate in West Berlin. The functions of such a Russian representation if accepted at all by the West, is one of the more difficult problems.

If the Four Powers reach agreement it will be only an outline, with details remaining to be filled in by the East and West Germans in direct talks. These are likely to be tough as Herr Honecker, the East German leader, fears losing part of what he calls East German "sovereignty."

This gives him the right at present to impose such controls on Western traffic as he thinks fit and to set up "mini-blockades" as often as he pleases.

## Allied patrols

Allied military patrols and West Berlin police posts near the wall will all be strengthened today.

The West Berlin authorities stated yesterday that since the wall went up, 526 East Berlin guards have used their favourable position to escape to the West.

Thousands of civilians fled every day immediately before it was built, but this has fallen to only a handful a year.

Seventy people have been shot or drowned trying to escape.

Editorial Comment—P12

## DELIVERY PROTEST

By Our Staff Correspondent in Moscow

Russia's concern over its distribution problems was highlighted yesterday when Pravda, the Communist party newspaper revealed that 10 railway refrigeration cars, packed with meat, have been held for two months between Rostov and Vladivostok—a distance of about 6,000 miles.

Editorial Comment—P12

## HOAX INQUIRIES

By Our Sydney Correspondent

A Sydney police officer flew to England yesterday concerning the case in which two men from a Britain, are accused of extorting £253,000 from Qantas Airways in a bomb hoax.

Editorial Comment—P12

## EEC 'must not become rich man's club'

DAILY TELEGRAPH REPORTER

BRITAIN, in her efforts to join the European Economic Community, was already suspected by some of forming a Rich Man's Club, according to a booklet, "Britain and the Common Market," published by the British Council of Churches yesterday.

Mr Kenneth Johnstone, the author, was for nine years chairman of the Council's Department of International Affairs. He attempts to bring up to date the arguments put forward in the report of the working party, "Christians and the Common Market," published by the Council in 1967.

Dr Ramsey's warning

The Archbishop of Canterbury, Dr Ramsey, says in his Diocesan Notes for September that "Christian influence will help to prevent a united Europe from being introverted and selfish and to lead it to be a Europe which gives all it can to the wider service of a desperately needy world."

Editorial Comment—P12

## Lindsay has to fight Democrats' coolness

By ALEX FAULKNER in New York

DESPITE a distinct coolness in the reception given by his new party colleagues, Mr John Lindsay, Mayor of New York, was yesterday busy building new fences in readiness for a possible attempt to win the Democratic Presidential or Vice-Presidential nomination next summer.

One political commentator summed up the attitude of leading Democrats by describing their welcome for Mr Lindsay as "with open arms but not necessarily open hearts."

Democrats felt he was making a cynical bid for power in the only party where he could find a political future, and some resented the threat to present contenders for one of the top roles.

New Yorkers are sharply divided on the question of whether he has proved a good Mayor or not.

Many feel that he has brought a breath of fresh air into the Dickensian atmosphere of City Hall. But many consider he has not proved a good administrator.

## "Resign" call

The city's popular newspaper, the *Daily News*, expressed the hope that he would promptly resign as Mayor, which he has said he has no intention of doing.

"If Lindsay were to resign now," the newspaper said, "we are confident that at least 95 per cent of New Yorkers would prove able to control their grief."

The *New York Times* said: "For the Republican Party, his departure is a serious loss. For the Democratic Party, the arrival of Mr Lindsay means gaining the best known, most articulate and forceful spokesman in the nation on urban issues and an attractive campaigner of large if undefinable potential."

But the newspaper thought his best hope may be the waiting game. "His record in his second term as Mayor has been far from a radiant success," it said.

## Primary elections

Mr Lindsay's presidential position will presumably be clarified before the Democrats hold their nominating convention in Miami Beach next July. If he decides to seek nomination, it is assumed he will enter a number of State primary elections, starting with New Hampshire on March 14.

He may, however, prefer to wait until 1976 and concentrate on going for the governorship of New York in 1974.

Gov. Nelson Rockefeller, his bitter political opponent, has issued a statement expressing regret over Mr Lindsay's decision to "desert" the Republican party.

At a political rally in the Bronx, the Mayor joked to cheering "Lindsay for President" supporters that Gov. Rockefeller had "called to say goodbye—collect."

Peterborough—P12

## KY REFUSES TO ACCEPT RULING ON CANDIDACY

By Our Saigon Correspondent

Marshal Ky, the South Vietnamese Vice-President, does not after all, consider himself out of the running in the Presidential elections in October.

He told a Press conference in Saigon yesterday that the decision of the Secretariat of the Supreme Court to reject his candidacy had been "arbitrary and unlawful," and he did not accept it. He reiterated that he would not appeal, and he did not say how he expected to qualify to run.

Fifteen heavy shelling and ground attacks were launched against South Vietnam below the demilitarised zone early yesterday by Hanoi forces, a military spokesman said. At least 40 Government troops were killed or wounded.

## FAULTY BOMB

A fault in a parcel bomb saved the life of Judge Kuri Leuhard in Zurich yesterday. The bomb contained just over 1lb of gelignite but only about 2 oz detonated when it was opened. The judge was slightly injured.

## U.S. ANGRY AT JAPAN'S TRADING

By RICHARD BEESTON in Washington

AMERICA is not satisfied with Japan's policy towards liberalising trade and has threatened to retaliate and take up the matter with GATT (the General Agreement on Trade and Tariffs) if Japan does not import more American goods.

The Japanese Ambassador to Washington, Mr Nobuhiko Uchida, has been told of this by the Nixon Administration and is planning to return to Tokyo shortly for talks.

He is to discuss in Tokyo recent tensions in American-Japanese relations over the trade issue and also those created by President Nixon's failure to inform Japan in advance of his intention to visit Peking.

American officials said that no final decision had been made about taking up Japan's trade policy with GATT but that if liberalisation were not speeded up America would find it necessary to settle the matter in Geneva.

The imbalance of American-Japanese trade with soaring imports from Japan, is a big factor in America's balance of payment deficit. This deficit has, in turn, aroused international speculation about devaluation of the American dollar.

## Defending dollar

American hostility to the spectacular rise in Japanese imports has not been overcome by Japan's agreement to limit the growth of textile exports which is felt here to fall far short of measures required.

America is trying to press both West Germany and Japan for greater co-operation in the defence of the dollar.

One means of helping America's international trade problem which the American Treasury is believed to be considering, is the possibility of imposing a temporary import surcharge to curb imports, in view of America's balance of payments deficit.

This deficit is one of the main causes of international speculation on a possible devaluation of the dollar. In the first quarter of this year the deficit was \$5,500 million (£2,502 million), a record. And this figure may rise by more than another \$1,000 million (£416,700,000) when the second quarter's figures are published.

On America's China policy, Mr Ushiba expressed fears at a Press conference in Washington that America might be contemplating further moves in her relations with China without notifying Japan.

## Japan upset

While welcoming President Nixon's decision to visit China, Mr Ushiba said that recent explanations by the Nixon Administration of American policy towards China will not be easily accepted by the Japanese public in Japan. Most of them cast doubt on the sincerity of the American explanations and are afraid that America might be contemplating to advance further in her relationship with China without notifying Japan.

He said that "it would certainly be against our mutual interest if our two countries, in lack of mutual confidence, were to compete with each other for a gain in respective domestic policies in regard to a China policy."

He left no doubt that Japan was upset about not being informed of the President's intention to visit Peking before the President announced it.

"Things have been getting clearer in succeeding American explanations," said Mr Ushiba. American officials had assured him, he added, that they would consult more closely with Japan concerning the substance of the coming American-China dialogue.

Japanese diplomats here have been expressing fears that China may attempt to drive a wedge between America and Japan, her major ally in the Far East.

Mr Ushiba described a recent statement by Premier Chou En-lai that Japan had designs on Formosa as "the biggest nonsense I have heard."

Japan was fed up with its past colonial experience, he said, and Peking should have no text of a resurgence of Japanese militarism.

"Mirror, mirror on the wall..."



Carland.

# Pakistan Army dug in firmly along Bengal border

By CLARE HOLLINGWORTH in Benapol

THE Pakistan Army have now dug themselves in at Benapol, on the East Pakistan border with India and at other important tactical crossing points along this frontier.

The infantry have accomplished truly remarkable work during the past month with little concrete and no special equipment, especially as they have been working on waterlogged land in torrential rains.

The well-camouflaged outposts within a few hundred yards of the actual border can only be approached through thick scrub from the Pakistan side, while the strongest points which form the main line of defence are well placed.

Communications between units have been improved by field telephones and radio. Railway sleepers have been removed to strengthen bunkers which are similar in design but normally much smaller and far more simple than the Israeli Bar Lev line on the East Bank of the Suez Canal.

Mortar bombs Hidden tank traps and anti-tank obstacles complete the defensive scene, which was receiving four-inch mortar bombs from the Indian side every two or three minutes accompanied by the occasional burst of heavy machine-gun fire during the hours it spent in the area.

In the rear pillboxes have been constructed near every road junction, beside bridges and along the railway line from Jessore to Khulna.

Despite the precautions, groups of Mukti Fauj guerrillas are entering East Pakistan almost every night and infiltrating villages and paddy-fields with their large supplies of mines, grenades and ammunition. In this sector they are armed with Sterling sub-machine guns.

Near Comilla, on the eastern frontier of East Pakistan, the Mukti Fauj captured an area completely surrounded by water and occupied it from last Friday until Monday, when the Army re-occupied it.

9 villages occupied They arrived in native-style boats and immediately attacked the police station at Paridagoni, killing one man and capturing five others. They repeated the operation in nine small villages.

The Army had no boats in the area and for three days the Bangla Desh flag flew. Villagers cheered the guerrillas, who introduced their own form of terror.

The guerrillas produced a black list bearing the names of men who had "collaborated with the occupying West Pakistan Army." These whose names were on it and who could be found were shot.

Guerrillas also killed Mahmud Mustafa, Vice-President of the Nezame Islam, a Right-wing party, and a West Pakistan Government supporter, at a village 12 miles from Dacca, on Wednesday night.

Hotel explosion Five seriously injured Our Staff Correspondent in Dacca cables: Damage caused to the Intercontinental Hotel in Dacca following a bomb explosion in the men's lavatory on Wednesday night has been provisionally estimated to be not less than £100,000. Five people were seriously injured and a score less seriously.

The bomb attack was assumed to be the work of the Mukti Fauj as part of their demonstration against the start in West Pakistan of the secret trial of Sheikh Mujibur Rahman, leader of the outlawed Awami League party of East Pakistan.

Most of the 200 guests searched for accommodation in private houses after the explosion which wrecked the bar, lobby, shops and offices in the hotel. Cracks in the building up to the 14th floor were caused.

Sixteen of the people injured in the attack were still in the Holy Family Hospital in Dacca yesterday.

Peterborough—P12

Mrs GANDHI MAY ASK U THANT TO HELP SHEIKH

By Our Staff Correspondent in New Delhi

Mrs Gandhi, the Indian Prime Minister, said yesterday the real tragedy of the Bangla Desh situation was "the apathy of other nations towards what is happening there." In particular, she said, the United Nations Secretary-General, U Thant, and the U.N. had failed to do what they could.

She told the Upper House that she would consider appealing to U Thant to go to Islamabad to try to persuade the Pakistani military regime to call off the secret trial of Sheikh Mujibur Rahman, the leader of the outlawed A W A M I League party.

U Thant's efforts OUR UNITED NATIONS CORRESPONDENT cables: U Thant is engaged in determined behind-the-scenes diplomacy to save the life of Sheikh Mujibur. A spokesman for U Thant said yesterday that the Secretary-General "is working through private channels."

PAKISTAN PUTS REFUGEE TOTAL AT 2m

By Our Staff Correspondent in Dacca

No more than two million refugees have crossed the border from East Pakistan into India during the past four months, the West Pakistan Government spokesman said yesterday in a statement on refugees for the Government.

The figure challenges the Indian Government's estimate of seven million, and that of United Nations experts and the many foreign charitable organisations working in India.

The total was reached after each district commissioner was asked by Lt-Gen. Tikka Khan, the Military Governor, to estimate the number of men and women who had left their homes in India. They in turn passed the question down to district and village level.

It is possible that district and village leaders underestimated the number of refugees because they feared criticism for having allowed relatives to quit and because, if rice rationing is introduced, the more people around could have also influenced urban areas.



## ANTI-SOVIET OUTBURST BY PAKISTAN

By M. F. H. Beg in Karachi

THE Pakistan Government yesterday accused Mr Gromyko, the Soviet Foreign Minister, of committing a "crime" in aligning himself with India over the East Pakistan crisis.

A joint Indo-Soviet statement calling for a political settlement was described by an Islamabad spokesman as tantamount to dictating to Pakistan.

The military Government, he said, would not accept "gratuitous advice" from any quarter on how to manage its internal affairs.

The Indo-Soviet communique was issued at the end of Mr Gromyko's four-day visit to New Delhi, during which the two countries signed a friendship treaty.

Diplomatic observers forecast a wave of anti-Soviet anger in Pakistan, which could lead to a ban on Soviet cultural activities, regarded as a threat to the country's Islam ideology.

## Book banned

Last week the Pakistan Government took steps to prevent publication in part or full or any reference to an official Soviet publication denigrating Islam. The book disappeared from distribution centres overnight.

Pakistanis are scornful of Soviet pleas to treat Sheikh Mujibur Rahman, the East Pakistani leader on "humanitarian grounds" after the events in Hungary in 1956 and Czechoslovakia last year.

The Government showed its indifference to the Indo-Russian friendship treaty by announcing a date for Sheikh Mujib's trial within hours of its signing, although there is no indication yet whether the trial did in fact start on Wednesday as scheduled.

Pakistan left it to Mr Gromyko to decide whether he should stop off on his way home to explain the treaty to her.

Its full implications are matters which affect Peking and Washington more, as the treaty is aimed at offsetting any rapprochement between China and America, which could result in diminishing Indo-Soviet influence in South-East Asia.

DIPLOMATS SWAP Repatriation after 3 months OUR KARACHI CORRESPONDENT cables: India and Pakistan yesterday finally exchanged their staff of their now-closed missions in Dacca and Calcutta after more than three months of wrangling over their repatriation.

An Iranian airliner brought 50 members of the Pakistan Deputy High Commission staff in Calcutta and their families, totalling 120, to Islamabad. The Indian Deputy High Commission staff and their families, totalling 257, arrived in New Delhi aboard two chartered planes.

PAKISTAN PUTS REFUGEE TOTAL AT 2m

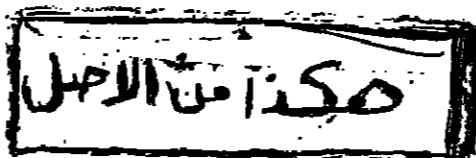
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It is possible that district and village leaders underestimated the number of refugees because they feared criticism for having allowed relatives to quit and because, if rice rationing is introduced, the more people around could have also influenced urban areas.





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New pay scales mean at Legal & General a wonderful chance to start on the ground floor, learn a profession, and yet be paid well. An 'A' level school leaver can earn £872 at 17, £957 at 18, £1011 at 19. Good 'O' level boys and girls earn slightly less to begin with but have the same opportunities. The job is satisfying, demanding, adult. The location is at one of the two modern headquarters, either Temple Court, Queen Victoria Street, London, or Kingswood near Epsom, in the Surrey countryside. The work is administrative. It concerns people and their problems and the alleviation of those problems through insurance. The training is thorough and gives you a profession for life. This can be either in the mainstream which means pensions, life, fire or accident insurance, or as one of the specialists (for instance actuaries, accountants, underwriters) so vital to our business. And it is a principle of ours that advancement depends on your ability not just on your age and length of service.

If you would like to know more, don't delay but write quickly and briefly about your school career to the Controller, Personnel Department, Legal & General Assurance Society Ltd., Temple Court, Queen Victoria Street, London E.C.4. Please quote reference number DT1/138

## Legal & General

## Opportunity in Merchandising & Distribution

Our client is one of the world's largest international companies with its headquarters in London and subsidiary companies throughout the world.

In a major diversification move-it intends moving into the consumer products field, and it is therefore seeking a man (or woman) to head up the merchandising and distribution section of its new Consumer Products Division.

The job will involve positive participation in the initial planning for the introduction of new products and product ranges, and, as the next stage, specific responsibility for planning and developing the merchandising and distribution of these products on a worldwide scale. Since this is a new venture, the level of relevant expertise in subsidiary companies is currently low. The work will therefore entail developing appropriate systems of merchandising and product distribution for these subsidiaries in co-operation with their local managements. Some foreign travel will be necessary, though the job is based in London.

The successful candidate must be a graduate aged 27 to 35 with experience as a brand manager or merchandising manager in a leading consumer product company. He should also have had experience of field management, be familiar with Nielsen and other retail audits, have a good grasp of the relative merits and disadvantages of alternative distribution systems, and be thoroughly versed in point of sale techniques and problems.

This is a senior post, and our client is looking for a person who would justify a salary of around £5,000 dependent upon age and experience. Fringe benefits include an excellent contributory pension scheme. A car is not provided.

Please write stating how you answer the above requirements to client MDA care of Adrian Whitbread at the address below. Any company to whom you do not wish your letter to be sent should be specified.

**Mathers Advertising Ltd.**  
Brettenham House, Lancaster Place, WC2E 7EN.

## Opportunities in Hong Kong

Applications are invited for the following appointments on contract for an initial term of three years. Starting salaries are calculated according to qualifications and experience. Terms of service usually include free family passages, paid leave, education grants, subsidised accommodation and free medical attention. A terminal gratuity of 17% of total emoluments is also payable. Note: Revised salary scales and conditions of service are currently under consideration.

**SENIOR CONTROLLER OF POSTS**  
£4,457-4,865

To be responsible for the efficient running of the Post Office Accounts and Finance Branch including security arrangements in connection with stocks of stamps and indents for new supplies; control of PMG's bank account; preparation of revenue and expenditure estimates and of international money order and parcel arrangements; issue of licences; costing postal services and the preparation of commercial accounts; rates and fees.

Male candidates, preferably under 45 and possessing a recognised accountancy qualification, must have a thorough knowledge of all postal accounting methods including at least 10 years' experience in post office self-accounting procedure; ability to apply the requirements of the UPU Convention and Regulations and experience relevant to the fulfilment of the above duties.

For further information about any of these vacancies please write briefly, stating age, qualifications and experience to:

The Appointments Officer,  
Room 301A, Eland House,  
Stag Place, London SW1E 5DH

**QUANTITY SURVEYORS**  
£2,256-4,309

To prepare bills of quantities, specifications, contract documents, estimates and stores indents; post-contract work including arrangements of sub-contracts, preparation of interim certificates, measurement and pricing of variations and agreement of final accounts.

Candidates should preferably be under 45 and ARICS in either New Syllabus (quantity surveying) or Old Syllabus (building or quantity surveying) with at least one year's post-qualification experience. Female candidates may also be considered in the scale £1,924-4,309.

**CIVIL ENGINEERS**  
£2,368-4,309

To design and supervise construction and maintenance of works in one of the divisions of the Civil Engineering or the Highways Office, Public Works Department. They should be under 45 and must be MICE preferably with at least 3 years' post-election experience.

## Area Managers HI-FI & VIDEO

The success of our excitingly new and growing range of quality equipment in the HI-FI and Video markets has created two career opportunities for men aged 21-38 with proven sales experience and the ability to absorb comprehensive product training.

**AREA MANAGER - Audio Products - South of England**  
The man we seek will have at least two years experience in selling consumer durables to the retail trade. He will be responsible for the total sales of AKAI, ROTEL, and EMPIRE audio products on his territory. Experience in the audio market will be an added advantage. With commission, he can expect to earn in the region of £2,000 in the first year. (Vacancy Ref: RA1.)

**AREA MANAGER - Video Products - North of England**  
AKAI Video Tape Systems are leaders in the portable video market. This new job is for a man who will live in the North of England and operate there and in the Midlands, Scotland and Northern Ireland. The successful applicant will have at least two years experience in selling technical products to industry. He will be responsible for the planning of all the activity in his territory and for the effective selling of our video products through dealers. He will earn in excess of £2,000 p.a. (Vacancy Ref: V.2.)

These vacancies carry a company car, expenses and an excellent pension scheme with free life insurance. The comprehensive product training will be followed by large Company support in the field. Please telephone, or write for application form, quoting vacancy reference no. to: B. M. Turk, Esq., Personnel Manager, Rank Audio Visual Limited, P.O. Box 70, Great West Road, Brentford, Middlesex. Tel: 01-568 9222

**RANK AUDIO VISUAL**

## Personnel Executive

Successful growth has created a senior Personnel post in a major engineering company in Scotland.

This post, which embraces the full spectrum of the Personnel function, will challenge and reward a man of outstanding experience and ability.

Preference will be given to a graduate who is a Member of the Institute of Personnel Management, aged 28 to 38, currently earning not less than £4,000 per annum. He should be able to demonstrate a proven record of success in industrial relations, management development, wage and salary administration and have an appreciation of the most recent developments in the field of Personnel management.

All applications will be treated in strict confidence. Please mark your application "Confidential", indicating any organisation to which it should not be sent.

Applications to: Mr. F. M. Plaskitt, Baiten, Barton, Durstine & Osborn Ltd., 8 Baker Street, London, W1M 2BR.

## Our Reps are ethical in more ways than one

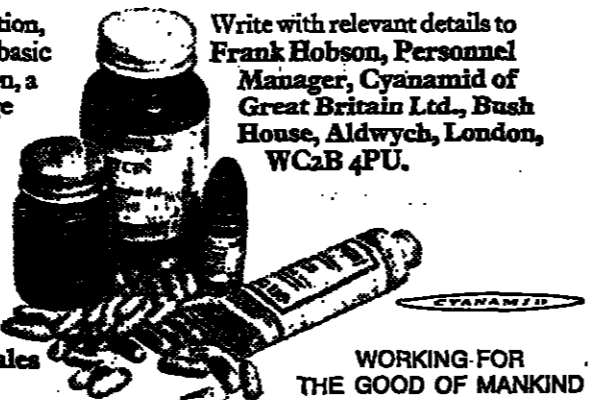
Not only do they promote the Lederle range of ethical pharmaceuticals - those needing a Doctor's prescription - they are professional and responsible in their approach to Doctors, Consultants and Pharmacists.

If this is your approach to work, apply for one of the four vacancies. We train our men well so, if you don't have previous experience, just prove to us that you can absorb and communicate the necessary technical information and we'll do the rest.

If you fit this description, we'll reward you with a high basic salary rather than commission, a Company car and other fringe benefits. That's to start with, after that the rewards develop as fast as you do.

Vacancies:—  
S.E. London and N.W. Kent  
Norfolk and Cambridgeshire - North and Mid Wales  
South Central Wales

Write with relevant details to **Frank Hobson, Personnel Manager, Cyanamid of Great Britain Ltd., Bush House, Aldwych, London, WC2A 4PU.**



**WORKING FOR THE GOOD OF MANKIND**

## ACCOUNTING for MANAGEMENT

We are extending accounting as an effective tool for management in this recently formed international engineering Group. There is ample scope for an enterprising and technically competent accountant to make a positive contribution to the installation of modern information and control procedures for all levels of management. The successful candidate will be required to co-ordinate budget development and preparation and will monitor capital investment evaluation. In addition he will have an opportunity for involvement in all other aspects of management accounting. The appointment is based on Chelmsford but will involve some travel to other locations. An attractive salary will be paid to a qualified accountant with relevant and responsible experience. Assistance will be given should re-location be necessary.

Send detailed applications to:  
Group Management Accountant,  
RANSOME HOFFMANN POLLARD LIMITED,  
P.O. Box 7, Chelmsford, Essex.

**Ransome Hoffmann Pollard Ltd**  
BALL & ROLLER BEARINGS

## MANAGEMENT TRAINING

The East Midlands Gas Board requires an Officer who will help to improve the managerial and supervisory skills of the Board's employees, both collectively and individually. He will be responsible for identifying and meeting the appropriate training needs.

The successful candidate will, preferably, have a degree or professional qualification and may well have substantial line management experience. He is likely to have been involved in training and education and will in any event have a proper understanding of the latest developments in the field.

The appointment is based at the Area Training Centre, Long Eaton, from which the whole of the training activity of the Board is controlled.

The salary will be within a range rising to £3,216 p.a.

Detailed applications, quoting ref. number P189 on both envelope and letter, should be sent to the Personnel Manager, East Midlands Gas Board, De Montfort Street, Leicester, by 28th August 1971.

**emgas**

## ARE YOU READY FOR MORE RESPONSIBILITY?

To meet their continued national expansion in the leisure industry THE STAR GROUP OF COMPANIES require:

### FIELD EXECUTIVES

with proven records in the field control of cinema and/or bingo club operation. The Group is expanding rapidly and already controls over 250 branches of entertainment throughout the country. Applicants will also be considered from senior management who have the qualifications and ambition to take up further responsibilities. Excellent salaries. Company cars provided. The Company also operates a non-contributory Pension and Life Assurance Scheme. Written applications giving full details of career to date should be marked Private and Confidential and be addressed to: B. E. HAINES, DIRECTOR, THE STAR GROUP OF COMPANIES, CAVENDISH HOUSE, THE HEADROW, LEEDS LS1 6AQ.

The Star Group of Companies

## TRANE SALE REPRESENTATIVES

Required for the Stationery trade to assist, after thorough training, in the expansion of services to the professions, in the London area. Excellent conditions, fringe benefits and prospects of advancement.

If you think you can sell, are 20-25 years of age, neat in appearance, alert and have the ability to learn, write, call or telephone Mrs L. Bowers, The Stationers' Law Stationery Society Ltd., Over House, Brewhouse Buildings, Fetter Lane, EC4P 4BU. (01-242 6855, Ex. 250).

## Car Sales Manager

**Morris**

John C. Beadle Limited

John C. Beadle Ltd., BLMC Distributors in N.W. Kent require a Car Sales Manager. The business is well established with modern premises and display facilities located in a good residential territory. The Group is expanding and progressive in its methods and provides full management accounting information. Future prospects are excellent. Candidates must be aged under 35 and have sales management

experience at Main Dealer level. Salary and profit-sharing will attract those currently earning around £2,500. Fringe benefits include Pension and Company Car.

Applications in confidence will be passed to our Clients only with candidates' prior permission and should be sent direct to G. P. L. Littell.

Motor Trade Selection, 7a Grafton Street, London W1

## ACCOUNTS TROUBLESHOOTER

We need a man with considerable experience of bought ledger work to act as a Troubleshooter for our Central Creditors Department.

The job involves all aspects of bought ledger procedure and some visits to our sites and major creditors may well be necessary.

The successful applicant, aged 30-45, will be trained in our computer based systems, and should be able to accept increased responsibility in the near future.

The starting salary will be £1600+, with contributory pension scheme and free life cover.

Please write for details to:—  
The Personnel Officer (HT886),  
Central Personnel Services,  
Richard Costin Ltd.,  
11 Westminister Bridge Road,  
London S.E.1.

## DEPUTY GROUP PENSIONS MANAGER

A major industrial group requires an intelligent and ambitious man aged 25-30 as Deputy Group Pensions Manager. Education to 'A' level standard and at least three years' book-keeping experience are essential. Some knowledge of pensions administration would be an advantage. Salary negotiable around £2,800 per annum. Duties will include travelling to visit Group companies throughout U.K. and representing the Group Pensions Manager in his absence. Preference given to those living within easy commuting distance. Apply in confidence with details of age, qualifications and experience to: **Box No. 6488 WALTER JUDD LTD.** (Incorporated Practitioners in Advertising, 14 Bow Lane, London, E.C.4.)

## Able Young Chartered Accountant Amersham Area

A national non-profit-making body with turnover exceeding £1 million and 350 staff needs a qualified chartered accountant for new offices in Amersham. Applicants aged 25 to 30 should be sufficiently experienced to take sole charge and capable of taking a dynamic interest in budgetary control and investment policies. Preference given to those living within easy commuting distance. Salary £5,000.

Write to A.Y.18128, Daily Telegraph, E.C.4.

## MARKETING ENGINEER

Here is your opportunity to enter the fast moving and exciting field of HYBRID MICRO CIRCUITS. If you are a qualified engineer with a minimum of 2 years successful sales experience with electronic components, there is an opening for you now in selling our

CUSTOM DESIGNED HYBRID MICROCIRCUIT CAPABILITY

You will be responsible for selling in the U.K. and would join a dynamic team in a company which has developed a significant position in this field. The position offers a competitive salary plus company car and Pension Scheme with Life Assurance. Please apply, with brief resumé of qualifications and experience to:

**REDAC**  
The Personnel Officer,  
REDAC Software Limited,  
Newtown, Tewkesbury,  
Gloucestershire,  
GL20 8HE

## SALES MANAGER DESIGNATE MESNAIR GARAGE DIVISION

Opportunity for a man with proven Sales Record to Architects, Local Authorities and Builders, to secure a progressive career in an expanding company.

Initially he will be responsible for expanding our existing sales in the Home Counties.

We are introducing two new products to this Division. Remuneration by salary and commission approx. £2,500. No upper limit. Company car and expenses. Location mid Essex.

Apply: **C. Black ARCO ENGINEERING LTD.**, Herford Road, Barking, Essex. Telephone: 01-594 1881.

## DEUTSCHSPRACHIGE STENOTYPISIN/SEKRETARIN

für sofort oder später gesucht. Wohnort kann gestellt werden. Fernstudium Helarich, Internationale Expedition, 2880 Hamburg 1, Alsbekstr. 2.

## OVERSEAS CONTAINERS LIMITED

### STAFF OFFICER

Salary: Not less than £2,200 p.a.

OCL is a rapidly expanding company in the forefront of international container transportation. Due to expansion a vacancy has arisen for a Staff Officer to join an established team in the development of progressive personnel policies in a relatively new organisation. The successful candidate will be involved in the whole range of Personnel Management functions, including recruitment, salary administration, training and development.

Previous experience in a Company operating progressive personnel policies would be an advantage. Applicants should be aged 25/35 and preferably have a degree or equivalent qualification in Social or Management Studies.

Write, giving comprehensive details of career to date, to:—

The Staff Adviser (S.D. 22) Overseas Containers Limited, St. Mary Axe House, St. Mary Axe, LONDON, E.C.3.

### CHIEF DESIGNER

We are a Member Company of a large British Group engaged in the Packaging Industry. As part of our diversification programme we require a Chief Designer to head up an existing department dealing with both original design and development work in the field of high speed packaging and allied machinery.

Our specific requirements are as follows:—  
Qualifications: ENG/RND (Mech.) Min. Experience: A proven record of ORIGINAL CREATIVE design in a cost/delivery conscious environment. Experience in a relevant field should have covered the mechanical/electrical/pneumatic/hydraulic aspects of light engineering design including a sound knowledge of control theory. Salary: This position will be of interest to those currently earning c.£2,500.

Conditions of Employment: Four weeks' holiday, pension and life assurance scheme. Location: North West.

Write, marking your letter "Private & Confidential" to:—

C.D.13124, Daily Telegraph, E.C.4.

## BUILDING SOCIETY REPRESENTATIVES

Make a name for yourself in London

We have two vacancies in Central London for men with drive and enthusiasm who are able to sell the Society's Services to the professional community. These positions will provide a competitive salary and the advantages of working for a progressive and expanding organisation. Applications marked "Confidential" stating age, education, experience, present position and salary should be addressed to:—

E. W. Wilkinson, Whites Recruitment Limited, (Incorporated Practitioners in Advertising), 72-76 Fleet Street, London, E.C.4.

If there is any Company to whom you do not wish your application to be sent, please advise by covering letter.

## THE WRIGLEY COMPANY LTD CHARTERED ACCOUNTANT

The Plymouth based British associate of the largest chewing gum manufacturers in the world require a Chartered Accountant to strengthen management services within the organisation.

Applicants should be around 30 years of age and will have had several years' experience, preferably in an industrial or commercial environment.

Commencing salary will be £3,000 per annum and fringe benefits include a sound pension plan, free life insurance, a progressive holiday programme and an annual bonus system.

Letters of application, detailing experience to date, to:—

MR. G.T. MORGAN, Managing Director.



The Wrigley Company Ltd, Estover, Plymouth PL6 7PR

## SENIOR SALES REPRESENTATIVE

London based Catering and Wholesale Food Distributors wish to engage a Senior Sales Representative to expand their existing business with Hotels, Restaurants, Industrial Canteens, Licensed Premises, etc.

The successful candidates must have live connections with relevant outlets, be capable of obtaining new business, and have the necessary confidence, personality and experience to negotiate at a high level. The salary is negotiable on a realistic basis, and there are good long-term prospects.

A company car will be provided, there is a non-contributory Pension Scheme and holiday arrangements will be honoured.

Written applications giving age and full details of experience should be sent in confidence to:—

The Staff Manager (ADC 60), BUTLERS STORES LTD, 14 West Smithfield, London, E.C.1

## Production Manager

required for Metal Processing Factory, Grantham, Lincolnshire.

Apply: **John Lee & Son (Grantham) Ltd.**, Welby Street, Grantham, Lincs.



# PA ADVERTISING

REPLIES, unless otherwise stated, please send comprehensive career details to the PA Advertising office indicated, quoting the reference number on the envelope. Replies, which should not refer to previous correspondence with PA, will be forwarded direct, unopened and in confidence to the client unless addressed to our Security Manager listing companies to which they may not be sent.

2 Albert Gate  
Knightsbridge  
London SW1  
Tel: 01-235 6060

Chamber of Commerce  
House, Harborne Road  
Birmingham B15 3DJ  
Tel: 021-454 5791

St. James's House  
Charlotte Street  
Manchester M1 4DZ  
Tel: 061-237 4531

14 Manor Place  
Edinburgh EH3 7DD  
Tel: 031-225 4481

### Managing Director

A Managing Director is required for a well established Scottish Company manufacturing and selling industrial products both in the U.K. and overseas. A good growth record exists and the Company is held in high esteem within its industry. A previous record of success in a related role is essential, with a production or accountancy background desirable. Preference will be given to those who have demonstrated strong leadership and are capable of assuming full profit responsibility in an organisation with a sales potential in the £3-4m range. Age, preferably around 40. The salary will be negotiated.  
(London Office: Ref. 1/K7208/DT Director)

### General Manager

A General Manager is required for a well contained subsidiary of a vigorous and expanding independent public company, located in the north-west. The business, which has a high reputation, comprises a central bakery with nine shops manufacturing and retailing quality bread and cakes. Previous senior management experience in the retail food trade, although not necessarily in the baking industry, is essential. The man appointed must be capable of controlling and vigorously developing sales through the retail shops and seeking to diversify sales on a profitable basis. He will also be responsible for the manufacturing unit. The position is a challenging one and will be of interest to a man aged up to 45 who wishes to demonstrate his entrepreneurial skill and responsibility. Remuneration is negotiable up to £4,000 p.a., with car, pension scheme and usual fringe benefits.  
(Manchester Office: Ref. 2/D9240/DT General)

### Food Technologist

Required to join an established team in the vegetable group process development with particular responsibility for some prepared foods, as well as new and existing vegetable products. He will be a man with at least two years experience in the development of prepared foods and have a fundamental knowledge of vegetable processing. Preference will be given to mature men with H.N.C./H.N.D., or graduate qualifications in food chemistry.  
South Humberside

### Meat Technologist

Required to join the meat group, process development, investigating current processing lines in terms of product quality, material yields and processing techniques and also to evolve and inaugurate processing lines for the introduction of a range of new products. The successful applicant will have minimum of 2-3 years experience in meat prepared foods and hold H.N.C./Degree in Chemistry, Food Technology, or an associated discipline.  
London based

### Senior Systems Analysis Staff

A major concern in Cheshire is seeking to recruit Senior Systems Analysis Staff. The vacancies have arisen from a planned programme of development of new applications, which include an investigation into the use of terminals for on-line working and computer onto microfilm (COM) techniques. The installation consists of an IBM 360/40H with exchangeable disk storage. The positions to be filled are:-  
Systems Project Leaders—about £2,000-£2,600 p.a.  
Senior Systems Analysts—about £1,800-£2,100 p.a.  
The Project Leaders should have at least 3 years' data processing experience and have the proven ability to lead a team of analysts. A sound knowledge of commercial and accounting procedures is essential. The Senior Systems Analysts would have rather less experience, but should be capable of making a useful contribution to a project team at a senior level. They should have the ability and ambition to graduate to project responsibility. The Company Headquarters are located in new offices in pleasant rural surroundings, and the men appointed will find good prospects in a progressive organisation.  
(Manchester Office: Ref. 3/D9242/DT Senior)

### Legal Assistant

Our client is the U.K. marketing subsidiary of a major international oil group. The U.K. Company has made rapid progress in its field and further large scale expansion is planned. This vacancy is for a man of minimum age 25 who will join a small team in the Head Office which advises management on all legal matters relating to the Company operation. The successful candidate will deal mainly with the legal aspects of acquisition and administration of property. He will also be involved with commercial contracts covering a wide range of customers who purchase large quantities of fuel oil. Candidates should have at least two to three years' practical experience in these or similar fields. A formal qualification would be an asset. The salary will be negotiated upwards of £2,250 dependent on age, qualifications and experience. The Company offers excellent fringe benefits.  
(London Office: Ref. 4/H8245/DT Assistant)

### RESEARCH AND DEVELOPMENT

Finlud Limited, a fast growing national company and a leader in the frozen food industry, with varying manufacturing sites in the U.K., and a Research and Development centre based on South Humberside, wish to appoint the following personnel:-  
Required to join an established team in the vegetable group process development with particular responsibility for some prepared foods, as well as new and existing vegetable products. He will be a man with at least two years experience in the development of prepared foods and have a fundamental knowledge of vegetable processing. Preference will be given to mature men with H.N.C./H.N.D., or graduate qualifications in food chemistry.  
South Humberside

### MANAGEMENT SERVICES

A major concern in Cheshire is seeking to recruit Senior Systems Analysis Staff. The vacancies have arisen from a planned programme of development of new applications, which include an investigation into the use of terminals for on-line working and computer onto microfilm (COM) techniques. The installation consists of an IBM 360/40H with exchangeable disk storage. The positions to be filled are:-  
Systems Project Leaders—about £2,000-£2,600 p.a.  
Senior Systems Analysts—about £1,800-£2,100 p.a.  
The Project Leaders should have at least 3 years' data processing experience and have the proven ability to lead a team of analysts. A sound knowledge of commercial and accounting procedures is essential. The Senior Systems Analysts would have rather less experience, but should be capable of making a useful contribution to a project team at a senior level. They should have the ability and ambition to graduate to project responsibility. The Company Headquarters are located in new offices in pleasant rural surroundings, and the men appointed will find good prospects in a progressive organisation.  
(Manchester Office: Ref. 3/D9242/DT Senior)

### LEGAL

Our client is the U.K. marketing subsidiary of a major international oil group. The U.K. Company has made rapid progress in its field and further large scale expansion is planned. This vacancy is for a man of minimum age 25 who will join a small team in the Head Office which advises management on all legal matters relating to the Company operation. The successful candidate will deal mainly with the legal aspects of acquisition and administration of property. He will also be involved with commercial contracts covering a wide range of customers who purchase large quantities of fuel oil. Candidates should have at least two to three years' practical experience in these or similar fields. A formal qualification would be an asset. The salary will be negotiated upwards of £2,250 dependent on age, qualifications and experience. The Company offers excellent fringe benefits.  
(London Office: Ref. 4/H8245/DT Assistant)

### Construction Sales

£3,000 + and car

### Area Sales Manager

Consumer Products

### Area Sales Manager

Essex/East Coast

### Assistant to Material Control Manager

Up to £2,500

### Transport/Distribution Manager

Food Industry

### SALES AND MARKETING

An expanding international construction company has opportunities in various parts of the country for sales executives. Reporting to the Sales Manager, the sales executive is responsible for selling the company's services to industry, architects, consulting engineers, local authorities and similar. The job calls for a man who has a good technical knowledge of the civil engineering and building industries—a relevant degree or equivalent is desirable. In addition he must be experienced in design/construct sales and negotiation and have a record of success in this field. Successful applicants are likely to be earning around £3,000 now. A company car is provided and the usual fringe benefits apply. Write briefly for further details and an application form.  
(London Office: Ref. 5/B4165/DT Sales)

A major international company, well established in the U.K. is looking for an Area Sales Manager for Scotland and the North East of England. Job responsibilities include the development of an effective and highly motivated regional sales team, the achievement of target distribution and the implementation of marketing plans at regional level. The man we appoint will be in the age range 28-35. Currently working in a large company, he will be experienced in selling to grocer and chemist outlets, supported by extensive direct advertising and sophisticated sales promotion and point-of-sale techniques. Ideally, he will have gained this experience in Scotland and/or the North East of England as an Area Manager, Field Sales Supervisor or Representative. Equally important will be his ability to demonstrate a thorough competence and professional attitude towards selling and people skills. Salary will be in the range £2,500 to £3,000. Those currently earning a basic of less than £2,000 are unlikely to have the depth of experience for this job. A company car is provided and there is freedom of choice in location—Glasgow, Edinburgh or Newcastle areas are equally acceptable.  
(London Office: Ref. 6/B4164/DT Consumer)

We operate as the U.K. company of a world-wide organisation, dealing in a highly marketing orientated line of business. We have got excellent products, good manufacturing facilities, and a young and go-ahead management team, which works with a considerable degree of autonomy. Our immediate requirement is for an Area Sales Manager, aged 27-35 for the Essex/East Coast area. His precise background is not as important as his ability to train and direct an enthusiastic team towards the achievement of realistic sales targets. Following an initial period of product training, he will find that he receives full technical and statistical support, but will be expected to rely largely on his own ability and experience to get results. These results will reflect his earnings, which should reach £3,000 p.a. in the first year, including commission and bonus. A company car is provided and there is a contributory pension and free life assurance scheme.  
(Manchester Office: Ref. 7/D9239/DT Manager)

### PURCHASING

Kangol-Magnet Ltd. are among the leaders in the manufacture of passenger safety equipment for the automotive industry. Continuing expansion has created a need for a man to assist the Material Control Manager in running the buying and material control department. This is an important new position in a department with a seven figure turnover in fast moving component parts. We are looking for a man in his late twenties, probably a graduate member of the I.P.S., who is fully conversant with stock control, the purchasing of raw materials, and the scheduling and processing of supplies. With at least 5 years' experience in this field, he should also have the ability to control and motivate the staff of 25 in the department. A salary of up to £2,500 p.a. will be negotiated, and benefits include a contributory pension and free life assurance scheme and assistance with cost of relocation. Prospects are good in a growth situation. Please reply with comprehensive career details to the Company Secretary, Kangol-Magnet Ltd., Norfolk Street, Carlisle, Cumberland.

### DISTRIBUTION

The largest independent company in Britain manufacturing and marketing bakery and fresh food products is seeking a qualified and experienced man, age 30-45, to appoint to the newly created function of Transport/Distribution Manager. He should have at least five years' experience at deputy fleet manager level. He will be directly responsible to the Sales Director and his duties will include the organisation and ultimate control of a transport fleet of more than one hundred vehicles, operating within a forty mile radius of the company's headquarters, located in the north-west. The position will carry complete responsibility for recruitment, training and motivation of all transport staff within a pre-determined budget, and the man appointed must be able to negotiate with Trade Unions and staff organisations. He will be expected to introduce administrative innovations to optimise the performances of both vehicles and personnel. The salary is negotiable from £2,500 p.a., and other benefits include a company car, contributory pension and annual profit bonus schemes, and removal expenses.  
(Manchester Office: Ref. 8/D9241/DT Transport)

## Amey

### CENTRAL WORKS MANAGER

The Amey Group is engaged in the mineral extractives, precast concrete, road construction, civil engineering and road transport industries. Amey Engineering is the service company. Group responsible for the design, selection, purchase, maintenance, repair and long term planning of all plant and vehicles. The central works are at Oxford and comprise workshops for the repair of road vehicles, contractors plant, engines, electrical services and Amey Engineering. The continued growth of the Group now makes it necessary to appoint a Central Works Manager with direct responsibility to the Managing Director for implementation of Engineering policy throughout the Group and for the profitable management of the headquarters workshops. The successful applicant will already hold a senior position on the service management side of an automotive or plant company, will be in his 30's and have a sound practical background with a technical qualification to a standard equal to A.M.I.Mech.E. The salary will be commensurate with the importance of this position, which offers excellent opportunities for further advancement. Apply in writing giving sufficient information to include the need for an application form to: R. V. Dine, B.Sc., M.I.C.E., Managing Director, Amey Engineering Limited, Lower Watton, Boze Hill, Oxford OX1 5LA.

## C I B A

### REPRESENTATIVES

You could be trained to sell our highly successful range of ethical pharmaceutical products to the medical profession. Immediate rewards are high. Apart from a salary based on honest and regular reviews, you will also have a Company car. All you need is either a successful record of selling in this sphere or to commerce of industry—backed by sound educational achievements—or experience in a related area. C.I.B.A. Laboratories are part of an internationally renowned research-based chemical group centred on Basle, Switzerland, whose interests in the U.K. include the manufacture and distribution of pharmaceuticals, dyestuffs, photographic material, acrylic chemicals, industrial chemicals, pigments, synthetic resins, and adhesives, and technical application products. You could embark on this worthwhile career now. It is one of the following areas is suitable, act now by writing to the address below.  
N.E. Scotland based on Aberdeen  
Edinburgh  
Durham and Tyneside  
Central Lancashire based on Bolton  
Manchester  
North Wales  
Central London Teaching Hospitals  
S.W. Essex and part London  
Part Belfast and Northern Ireland  
D. Whittaker, M.P.S., Home Sales Manager, C.I.B.A. LABORATORIES, HORSHAM, SUSSEX.

### Protection of Environment

## MANAGER

### Building Restoration

As a result of expansion an excellent opportunity has developed for an experienced man to take charge of the Manchester Branch of Peter Cox Limited. The prime requirement of the job will be provision of a service for the cleaning, restoration and preservation of old buildings. The successful applicant will be qualified formally and/or by experience. He will be in the age group 25/40 and will probably have a successful management/sales record. A.L.O.B. or H.N.C. in building would be an advantage. The Company is part of a well established and growing international group. Prospects are excellent and conditions of service include a pension scheme and a Company car. The initial salary will be fully commensurate with the importance of this appointment. Apply, giving brief details of qualifications and experience, to:  
N. P. Cox,  
Peter Cox Limited,  
11, Wates Way,  
MITCHAM, Surrey,  
CR4 4HR.

## Coil and Transformer Designer

### Communication Systems

The Transmission Division of PVE TMC Limited have a vacancy for a Coil and Transformer Designer to work at their St. Mary Cray premises where the design and manufacture of Line Telecommunication Equipment is carried out. The Coil and Transformer Designer would work within the Network Section and be responsible for the design, development and technical assessment of Coils and Transformers in the frequency range up to 60 Mhz. Although relevant experience is desirable, consideration would be given to young engineers of graduate or H.N.C. standard wishing to move into coil and transformer design, perhaps as a step towards other areas of design and development. The basic requirements of any applicant is the ability to adapt to new ideas and techniques such as computer-aided design. Write in confidence, giving full personal and career details, to: S. F. Bannister, Personnel Manager, PVE TMC Limited, Sevenoaks Way, St. Mary Cray, BR5 3AD, Orington, Kent.

### SYSTEMS ANALYST/PROGRAMMER

A Systems Analyst/Programmer with previous commercial experience, who ideally has expertise in Disk based systems and R.P.G., is required to complete a small team installing an IBM-5 Disk system 5 computer, in January 1972, at our modern administrative headquarters in Sussex. Applicants will be expected to develop and implement complete systems from outline specifications and programme to fully operational jobs. Who are we? The British subsidiary of an internationally famous group based in Germany with interests in chemicals, pesticides and electroplating materials, but mainly pharmaceuticals. We are probably best known today for the Pill, a field in which we are not only leaders in the United Kingdom but the world. Interested? Please drop us a line or telephone for an application form.

## Chemical Engineer

### for Project Management c.£3,300

A highly significant new process for bonding metals in a wide range of non-conductive materials, including plastics, has been developed by a subsidiary Company of The Rank Organisation. The future looks extremely promising and we confidently expect a rapid growth for this new business. We are looking for an enthusiastic Chemical Engineer, or possibly a Physicist, who can both originate and implement a programme to develop this process from laboratory to pilot plant stage. This will involve the design and subsequent management of the pilot plant facility, based at Enfield. You should be in your early thirties with a record of achievement in process and plant design and development, particularly in the field of polymer chemistry. Management experience in a pilot plant operation would be a distinct advantage. The starting salary envisaged is around £3,300 p.a. with the usual benefits associated with a thriving company. To apply for this outstanding opportunity, please write, with full details, to: John Rubin, Controller of Personnel, English Numbering Machines, Queensway, Enfield, Middlesex, or phone 804 8121 for an application form.

### High Calibre Salesmen

Robophone require ambitious and positive salesmen to join a dynamic sales team. Our products are Telephone Answering Systems and related complex including applied communication systems for Government, Local Authority and large commercial organisations. Vacancies have been created by our expansion programme and represent first-class opportunities to join a progressive Company in a growth market. We offer high earnings; salary, commission, quarterly bonus, a Company car, all expenses paid, free life assurance and Company pension scheme. This is a solid future for successful people. Write, giving brief details to: National Sales Manager, Robophone Limited, Ambassador House, Brigstock Road, Thornton Heath, Surrey.

### FINANCIAL CONTROLLER

—up to £4,500 p.a.

This is a new appointment for a major commercial organisation situated in the North West. The Company, part of a major Public Group, has a multi-million pound turnover. Re-organisation of the management structure has led to this important and challenging opportunity. Initial salary will be up to £4,500 p.a. plus company car. The Financial Controller will be responsible to the Joint Managing Director (Finance) for the control and co-ordination of all accountancy activities (financial, budgetary and cost). He will produce management information and take positive steps to investigate and take action where required. As part of the management team he will be expected to contribute to the growth of the Company. It is essential to be qualified (C.A., C.W.A., C.I.S.) and to have had financial management experience in a large complex commercial operation. He must have the ability to lead a team, work to schedule and be able to advise and guide management on all financial and cost matters. Knowledge of computer techniques would be desirable. Preferred age: 30-35. Nothing will be disclosed to our client without permission from candidates. Please write, quoting Reference Number 4890 to—  
Ashley Associates Ltd  
PETER HOUSE, MANCHESTER M1 5BB  
and at 46 St. James's Place, London S.W.1.

### ASSISTANT ACCOUNTANT

We require an Accountant who will report to the Group Accountant and be responsible for the accurate keeping of Cash Book and Bank Reconciliations and producing daily cash flow figures. He will also be required to undertake other book-keeping functions within the Group. This appointment would suit senior accounts personnel who may have become redundant as a result of mergers, etc. Excellent salary, life assurance and pension benefits offered together with prospects and above all, job satisfaction. Write or telephone for application form and possible interview quoting reference REC/22.D.T. to:  
Ms. R. E. Cornthwaite, Personnel Officer, CARRIER ENGINEERING CO. LTD., Contracting Division, Carrier House, Warwick Row, London, SW1E 5EL. Tel: 01-834 1632.

### Programmer/Methods Engineer

An N C Programmer/Methods Engineer is required for our Machining Centres at Yeovil. Experience in Auto-Speed/Adapt Computer Programming essential. Higher National Certificate qualifications would be beneficial, but not mandatory. We offer excellent prospects and attractive conditions of employment, including a non-contributory pension scheme. Please apply in writing giving brief details including age, salary and experience to:  
J. Jeremy Bliss, Personnel Manager, NORMLAIR-GARRETT LIMITED, Yeovil, Somerset.

### JOHN I. JACOBS & Company Limited

have vacancies for  
**SECOND ENGINEERS (MOTOR)**  
In a modern fleet of Products Tankers and Bulk Carriers. Company Contract Salaries for Second Engineers (2nd Class Certificate) in our Tankers commence at over £5,000. Attractive conditions include: Company Contract after short period of proved service, leave after six months service at 140/180 days per annum, carriage of wives at sea, Company Pension Scheme and low interest Home Purchase facilities. Interested? If so, write for Application Form to Marine Department, Winchester House, 77, London Wall, London, E.C.2, or telephone 01-533 1255 (Reversing charges).

### OPERATIONS MANAGER

Steel Stockholding £3,000 + Car  
The Operations Manager, responsible to the Director General of a renowned Stockholding Company is required to take charge of the Company's warehouse in the North West. This comprises of Office Administration Staff plus 50 Drivers and Warehousemen. He will be responsible for the direct control and administration of the transport, warehouse and buying operations, the maintenance of customer satisfaction and service, and work within a budget level. It is essential to have had experience in TRANSPORT and warehouse management within a profitable organisation. Experience in man-management, Trade Union negotiation, purchasing and administration would be a definite advantage. The successful candidate likely to be between 35-50, will receive a salary of £3,000 plus bonus and Company car. Nothing will be disclosed to our clients until permission is given by candidates. Please write briefly quoting Reference No. 4780 to:  
Ashley Associates Ltd  
PETER HOUSE, MANCHESTER M1 5BB  
and at 46 St. James's Place, London S.W.1.

## carrier

### Programmer/Methods Engineer

An N C Programmer/Methods Engineer is required for our Machining Centres at Yeovil. Experience in Auto-Speed/Adapt Computer Programming essential. Higher National Certificate qualifications would be beneficial, but not mandatory. We offer excellent prospects and attractive conditions of employment, including a non-contributory pension scheme. Please apply in writing giving brief details including age, salary and experience to:  
J. Jeremy Bliss, Personnel Manager, NORMLAIR-GARRETT LIMITED, Yeovil, Somerset.

### LATEX TECHNOLOGIST FOR AUSTRALIA

Rubber Latex (Australia) Pty. Ltd. require a Latex Technologist to work at their factory near Melbourne. Excellent opportunity for the right person. Write, stating age, experience and qualifications to—  
ROBBER LATEX LTD., HARLING ROAD, WYTHENSHAW, MANCHESTER M22 4TP

### United Sheffield Hospitals HALLAMSHIRE HOSPITAL

### Site Inspectors (Clerk of Works)

### Mechanical (1 Post) Electrical (1 Post)

### Salary Scale £1,500-£2,001

For the Supervision of installation and commissioning of Engineering Services for a large hospital now under construction. Working conditions are excellent and there are superannuation and sickness benefit funds. For further details contact the Personnel Controller, Nationwide Building Society, New Oxford House, High Holborn, London WC1V 6PW. Telephone 242-8822, Ext. 253.

# Overseas Development

The provision of skilled manpower is a vital element in Britain's aid to the developing countries. Your professional skills are needed overseas and you will have the satisfaction of doing a challenging, responsible and worthwhile job. Salaries are assessed in accordance with qualifications and experience. The emoluments shown are based on basic salaries and allowances. Terms of service usually include free family passages, paid leave, educational grants and free or subsidised accommodation. For certain of these appointments an appointment grant and a car purchase loan may be payable. Appointments are on contract for 2-3 years in the first instance, unless otherwise stated. Candidates should normally be citizens of, and permanently resident in, the United Kingdom.

## INSTRUCTOR IN TRANSMISSION AND RADIO

**£3,970 - 4,745/Cameroon**  
To assist in setting up and organising the technical training school at Buea, West Cameroon. Resourcefulness and a practical outlook with ability to train local counterparts are required. Candidates must be under 45 and should possess a good knowledge of VHF and VHF radio relay systems and carrier multiplex equipment also some practical experience of Marconi MH100 type VHF and GEC 5-channel equipment. A final C & G certificate, training experience and a knowledge of French would be desirable. Emoluments quoted include a variable tax free overseas allowance of £970-1,745 p.a. Contract for 18-24 months.

## VALUATION EXPERT

**£2,000 - 3,000/Ghana**

To establish a register of all assets valuation, set up a depreciations sinking fund and train a Ghanaian Stores Accountant to value new Assets. Considerable travelling is necessary. Candidates should be between 40 and 55 years and have a detailed knowledge of Water Works Asset Valuation and Accountancy principles. A variable tax free overseas allowance of £725-1,480 p.a. is also payable. Contract 18-36 months.

## QUANTITY SURVEYOR

**£1,762 - 3,308/Kenya**

Measuring for and preparing Bills of Materials and Bills of Variations and Final Accounts Valuations. Reports and duties usual to the practice of Quantity Surveyors. Candidates must be male, up to 50 and ARICS. A Gratuity of 25% (45% if leave foregone) of total emoluments is also payable.

Foreign and Commonwealth Office

OVERSEAS DEVELOPMENT ADMINISTRATION  
Further information may be obtained about any of these vacancies by writing briefly stating your age, qualifications and experience to—  
The Appointments Officer, Room 301A Eldon House, Stag Place, London, SW1E 5DH.

# ASSISTANT AREA MANAGER-EXPORT

Laporte Industries Limited have a vacancy for an Assistant Area Manager in the Group Export Department based at Luton.

The successful candidate will be responsible to his Area Manager for sales within North and South America and Spain, and overseas visits to agents and customers will be required.

Three years' commercial experience is essential preferably but not necessarily in Export. Fluency in a major European language is required.

Candidates should be of good educational background (preferably graduates) and between ages 25 and 30.

Conditions of employment include non-contributory Pension Fund and generous assistance with expenses where relocation is necessary.

Applications should be addressed to: **Group Personnel Manager,**



**LAPORTE INDUSTRIES LIMITED**  
P.O. Box 8, Kingsway, Luton, LU4 8EW.

# Leslie Coulthard Management

Brettenham House, 14 Lancaster Place, London WC2E Telephone 01-240 1605

Personnel and Management Consultants

Unless otherwise stated all replies, quoting the reference, will be handled in confidence by a consultant.

## Engineering Manager

Petro-chemicals

£8,000

An international chemical company with an outstanding growth and success record is to appoint an Engineering Manager. This is a new appointment reflecting the importance which the Board is giving to this essential function. The company produces its own wide range of products and also designs and develops special manufacturing plants. Alternatively the department will build complete projects for customers providing a comprehensive service covering design to commission. The Engineering Division, covering all aspects of design, process, estimating, project control, construction and commissioning and the Manager has profit responsibility for contracts totalling up to £20 million per annum. Candidates with relevant professional qualifications, aged up to 50, should come from the chemical industry and will be with either a major contractor or large manufacturer holding a senior position with responsibilities on a similar scale. He will combine substantial administrative, financial and engineering experience at varied locations in the UK and overseas. The appointment is based in the South of England and a salary will be negotiated in the order of £8,000 with a company car and excellent fringe benefits.

Ref: EM/329/DT

## Personal Assistant to Chairman

£5,000+

The Chairman of one of Britain's most successful commercial groups with an international business covering five continents runs the whole operation from London with a small executive committee. He has decided to recruit a Personal Assistant who will have three main tasks: (i) to investigate situations; (ii) to prepare briefs and recommendations for the Committee; (iii) to monitor executive action. As a staff member he will have no executive authority but the job will provide opportunities to develop before moving into line management in 3-5 years. Candidates should be graduates—Chartered Accountants, Lawyers or MBAs. Obviously international commercial experience would be an advantage.

Ref: PA/327/DT

## Financial Controller

Winter Sports

France. £4-5,000

A large British publicly owned company is investing a considerable sum in an imaginative winter sports development in France. The developed site will contain a number of private chalets, modern hotels, ski lifts and comprehensive resort amenities. The resident Financial Controller and his staff will provide financial and accountancy services. He must be reasonably fluent in French. Senior hotel management experience is essential and European experience would be advantageous. The remuneration will be negotiable in the £4-5,000 bracket with accommodation provided. Local educational facilities are such that candidates with young children would have problems.

Ref: FC/328/DT

# Government of Northern Ireland

## INDUSTRIAL ACCOUNTANCY

CHARTERED OR CERTIFIED ACCOUNTANTS are invited to apply for permanent and pensionable posts in the Ministry of Commerce. Duties will be mainly connected with applications to the Ministry for Grants and Loans.

The posts are:

### INDUSTRIAL ACCOUNTANT

£3,258-£3,873. (The recent Civil Service pay increase has still to be applied to this scale.) AGE under 45.

EXPERIENCE in examining the affairs of companies and in financial reporting is essential. Experience in company liquidation would be a decided advantage.

### ASSISTANT INDUSTRIAL ACCOUNTANTS

£1,982-£5,089. (The recent Civil Service pay increase has still to be applied to this scale.) AGE 26-35.

EXPERIENCE in examining the affairs of companies and in financial reporting is necessary.

Application forms, available from the Secretary, Civil Service Commission, Clarendon House, Adelaide Street, Belfast, BT2 8ND (Tel. 27963, Ext. 26) should be returned by 31st August, 1971. Please quote SB139/71/43.

# Development & Planning Officer

£5469 (under review)

To join a small team engaged on planning the efficient operation and management of this large and expanding department, concerned primarily with the capital's land drainage and waste disposal services. The Development and Planning Officer will collaborate with line managers in planning the work of the department. This will be a key post involving the introduction of sophisticated management techniques, the Council's planning/programming/budgeting system, the technical and economic assessment of trends and the effectiveness of project studies.

The work will require familiarity with operational research techniques, computer applications and systems and data preparation and analysis, and the co-ordination of forecasting and forward planning of resources. The successful candidate should have a good honours degree or equivalent qualification in a relevant branch of science, engineering or mathematics, with experience of the management of a large commercial/public organisation, preferably related to the engineering construction industry.

Application form, returnable by 30 August, from Director (AE331/A), 10 Great George Street, SW1, (01-539 7799, ext. 4391).

GLE GREATER LONDON COUNCIL  
Department of Public Health Engineering

# GENERAL MANAGER

A large and widely established employment bureau based on the Continent, requires a U.K. manager to be responsible for the control of the present Company in the London area and its future expansion.

The appointment calls for a man of ambition, initiative and proven organisational ability. The successful applicant should have higher educational qualifications; possess executive experience in administration and staff control; be able to work well with and able to communicate enthusiasm to the staff; have creative ideas to assist the Company's expansion, although employment agency experience is not necessary. He should be prepared to spend some weeks on a familiarization course on the Continent.

This is an excellent opportunity for an already successful man of about 30 years of age who likes responsibility and reacts to the challenge of getting on the executive floor of the Company in co-operation with the Parent Company. His task will be to establish the British organisation and build a loyal, well-knit team.

Send full details to Postbox 7801, Amsterdam.

# ACCOUNTANT

BIRMINGHAM £2,600+

Qualified accountant with industrial experience required by an autonomous unit operating within Smiths Industries. The unit manufactures and markets industrial pressure instruments.

The successful applicant's duties will cover all aspects of industrial accounting, and experience in integrated standard costing systems would be advantageous. Contributory pension/life assurance scheme. Interviews arranged in London or Birmingham.

Applications to be sent to:—  
Divisional Chief Accountant,  
SMITHS INDUSTRIES LIMITED,  
INDUSTRIAL INSTRUMENT DIVISION,  
Kelvin House, Wembley Park, Middx.

Apply in strict confidence to Personnel Manager  
GUNSON'S SORTEX LIMITED,  
FAYERS ROAD,  
LONDON, E3 3JQ.

# Computer Programmer

The Ocean Steam Ship Company Limited, one of Britain's largest shipping groups and diversifying into new fields of operation, wishes to recruit an experienced computer programmer.

The job is situated in the Computer Department of the Company's Liverpool headquarters and the work will involve programming for systems which reflect the varied commercial activity within the organisation. Our D.P. installation, in existence since 1965, is currently based on an I.C.L. 1902A and a remote terminal facility is available.

The successful applicant is likely to have been programming for about three years and must be experienced in the use of PLAN. He or she must also be capable of subsequently developing and guiding the work of a programming team under the overall control of the Senior Programmer. Training, designed to keep staff abreast of new developments, is arranged where appropriate.

Starting salary will be negotiable according to experience, but will be in the range £1,400-£2,000. Requests for application forms to—

The Staff Manager (PROG/COMP/2),  
Ocean Management Services Ltd, India Buildings,  
Water Street, Liverpool L2 0RB. Tel: 051 238 8232

# OCEAN GROUP

Blue Funnel Line Elder Dempster Lines Ocean Steam  
Ocean Management Services

partners in progress

# SALES REPRESENTATIVES

SOUTH WEST ENGLAND  
NORTH WEST ENGLAND

Gilbarco Ltd, a well established and expanding Company in the field of petroleum equipment, associated with a major international Engineering Group, require sales representatives in the age range 25-34 years, previous sales experience and an appreciation of mechanical or electrical engineering, would be an advantage.

The successful applicants will be required to liaise with Oil Company Managers, Representatives and Garage Owners at all levels in connection with the sale of petrol pumps and associated equipment.

The geographical areas to be covered will be the South West of England, preferably centred on Bristol, and the North West of England preferably centred on Manchester. Due to general expansion of the Company, applications are also invited generally for possible future appointments throughout the United Kingdom.

Remuneration will be by salary/commission and expenses, together with a generous car allowance or Company car. The Company operates superannuation and sickness benefit schemes. Interviews will be held locally.

Applications in writing, should be made to Training & Personnel Office, Gilbarco Ltd, Compton Close, Basildon, Essex.



# EXPERIENCED PLANT MANAGER

required by important Distributors and importers of Construction Plant (Concrete Pumps and Diesel Pile Drivers) located in the N.W.10 area.

The successful applicant should have preferably an HNC in Mechanical Engineering; be in the age group 35-45 years and have excellent references stating his previous success in similar capacity. He will be required to reorganise and manage the after Sales Service Dept. This duty entails the supervision of field engineers and workshop and contact with clients on service matters.

The appointment is considered to be an important one and this will be reflected in the terms and conditions offered. Only persons meeting these requirements should write giving details of qualification and experience to P.B.18128, Daily Telegraph, E.C.4.

# Shipping & Contracts Clerk

Frank Importers, in modern offices in Stratford, London, (adjacent to Liverpool Street and Aldgate East Stations) have a vacancy for—

Applicants must be experienced in deep sea imports, roll-on-roll-off and container traffic, letters of credit, and transhipment contracts. Knowledge of marine insurance and claims an advantage. Good salary for the right applicant, 4 weeks annual holiday, luncheon vouchers and pension scheme.

Please contact: Miss Harper

**LOUIS REECE Ltd**  
69, Commercial Street, London, E.C.1. Tel: 01-247 0291



TILBURN DAY ASSOCIATES LTD  
35-37 Grosvenor Gardens  
London, S.W.1.  
Tel: 01-828-7000  
(24 hour service)

A member of the MATEC Consultancy Group

# Sales Training Officer

based SHEFFIELD to £3,000 p.a.

A leading manufacturer of a comprehensive range of internationally known hand engineering and precision tools is strengthening its marketing services. Specialist sales forces sell to automotive, industrial and hardware outlets—the Training Officer will be responsible for the training of these forces.

This appointment provides undoubted potential to senior management.

Candidates (30-45 years) must have (a) practical field sales experience probably in the Consumer or Consumer Durable field; (b) a clear appreciation of the necessity and advantages of sales training; (c) the ability to communicate with and enthuse men of varying expertise.

In addition to salary the appointment offers a car and other benefits commensurate with an important position.

Apply in confidence for Application Form by telephone or in writing, quoting reference "OF."

If you are a young man interested in taking up a position as a

# PRODUCTION MANAGEMENT TRAINEE

with a progressive food manufacturing company this may be the job for you. The successful applicant will be required to assist the Production Manager in general factory administration.

This is a staff appointment and offers good opportunities for the right man. Salary will be paid according to age and experience.

Qualifications: Age 20 to 25 years. In possession of G.C.E. "A" level pass, or of equivalent educational standard. Preferably some experience in food technology, and also line management.

Applications giving details of age, qualifications, experience, etc., will be treated in strict confidence, and should be marked "private and confidential" and be addressed to

The Works Director,  
WEETABIX LIMITED,  
Weetabix Mills, Burton Latimer, Kettering, Northants.

# Chartered Accountants

Milan

Arthur Young McClelland Moores & Co. invite applications from Chartered Accountants for positions with their associated firm in Milan.

Vacancies exist at Audit Manager and Audit Supervisor level. Applicants, who should preferably speak Italian or another European language, should be between 26 and 34 years of age and have experience of U.S. reporting systems.

Please write, giving brief career details, in confidence to D. J. Gwynne-James, Assistant Director of Professional Personnel, Moor House, London Wall, London, E.C.2.

# DYNO-ROD

Leader in the field.

## General Manager

We need a top-flight manager to take control of dynamic Dyno-Rod—the fast expanding pioneer and leader in the field of drain clearing. He will be responsible for forecasting and budgeting, motivating our licensed operating companies throughout the U.K. and for all aspects of marketing and business development. The job will suit someone with a sharp mind who is strong on marketing yet has inherent administrative skills and who has the desire to work for a growth organisation where his personality, drive and enthusiasm will show immediate results. Lines of communication are short here at Dyno-Rod and he will work closely with the M.D. Salary, car, etc., commensurate with position, experience, etc.

Write, summarising career in date, stating age and/or required salary to David C. Traub, Group Managing Director, Zuckoff Group of Companies, Cable Depot, Worsley Road, Woolwich, London, S.E.18. Tel: 01-878 1011.

## DECK OFFICER

Holding Master's or 1st Mate's Certificate of Competency (F.G.) and aged up to 35, required for employment on the P&O ALEXT, based Glasgow. Temporary service acceptable. Salary: Master's Cert £2,076 p.a. 1st Mate's Cert £1,892 p.a.

Write, stating age and qualifications, to the Commander, P & O Cable, 81st ALBERT, Cable Depot, Worsley Road, Woolwich, LONDON, S.E.18, or ring 01-253 4233, reversing charges to arrange interview.

# SALESMEN

realise your full potential in an expanding market

If you have the ability and drive necessary to initiate the sale of Fork Lift Trucks and mechanical handling equipment, we would like to hear from you.

We are the sole concessionaires for FIAT OM Fork Lift Trucks in the U.K. and are the fastest growing organisation in this field. As a result of recent improvements in the economic situation and a sales policy geared to a programme of planned expansion, we now require further salesmen of the right calibre. We are sales orientated and know the value of good salesmen, so rewards will be generous. Salesmen are required in the following areas: East and South East Lancashire, Yorkshire, Essex, Kent and Sussex. To realise your full potential in a rapidly expanding market please write in confidence to—

Mr. D. Hicklin, Sales Manager,  
**SPRINGFIELD**  
MECHANICAL HANDLING LTD.  
STORAGE HOUSE, TRAFFORD PARK ROAD,  
TRAFFORD PARK, MANCHESTER M17 1AT.

# DEEP SEA TRAWLER OFFICER CADETS

Applications are invited from ambitious young men of good character, who are interested in following a challenging and rewarding career at sea as Trawler Officers, sailing out of Hull.

Candidates should be between 16 and 20 years of age, physically fit with acceptable eyesight, have passed 'O' level or equivalent, including Mathematics, and the determination to become a Trawler Skipper of the future.

Please write, in the first instance, giving full personal details to: The Fishermen's Training and Relations Officers, Hull Fishermen's Owners' Association Ltd., St Andrew's Dock, Hull.

Suitable applicants will receive information brochures and an Application Form, which must be completed and returned by 10th September, 1971.

# TECHNICAL SALES REPRESENTATIVE

A modern, progressive, sales orientated group selling leading products in filtration, packings and joining to marine and industrial users requires representatives in the London, Middlesex, Essex and Southampton areas.

Applicants, preferably under 35, should have experience in marine, mechanical or chemical engineering and hold a clean driving licence. Details to: **HELDAN ASBESTOS COMPANY LIMITED**, Lascar Works, Hounslow, Middlesex, England.

# OCL OVERSEAS CONTAINERS LIMITED

OCL is a multi-million pound company currently operating a container service between the U.K. and Australia. A service is shortly to be inaugurated to the Far East.

## CREDIT CONTROL MANAGER

A vacancy now exists for a Manager to take charge of the Company's Revenue Accounting. He will be responsible for the efficient and successful operation of this important function.

Applicants should have had previous managerial experience, preferably in credit control. A knowledge of E.O.P. systems would also be advantageous as accounts are maintained as part of an integrated system on I.B.M. 360/5. This appointment is based in London and benefits will include 4 weeks annual holiday, luncheon vouchers, an accident cover and a contributory pension scheme. Salary will be negotiable but will not be less than £2,700 p.a.

Write giving details of career to date to—  
The Staff Adviser (S.D.24),  
Overseas Containers Limited,  
St. Mary Axe House,  
St. Mary Axe,  
London, EC3A 8BE.

# CONSUMER NON-DURABLE ANALYST

The successful candidate for this post will be under 35 and will have a degree in either accountancy or economics. He will have had experience in consumer non-durable marketing or finance, preferably in food retailing or store management. He should be earning between £2,000 and £2,500. His starting salary will be commensurate with experience, and there is a profit related bonus scheme.

Applications including details of age, qualifications and experience should be sent to:—  
THE STAFF PARTNER,  
WIND, Mackenzie & Co.,  
Stockbrokers,  
Erskine House,  
63-75 Queen Street, Edinburgh, EH2 4NS.

# ARE YOU A SALESMAN?

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# A nice class of criminal

By ERIC SHORTER

AFTER Westerns, give me cops and robbers. Not any old cops and robbers. Everyone has his favourites. Mine have always been Pat O'Brien and Humphrey Bogart, or Lloyd Nolan and Edward G. Robinson; which only goes to show the film of my upbringing by the cinema in the violent 1930s when we all wore shoulder slippers under our school skirts and bullet pouches over our belts.

It also goes to show, I think, that they don't make cops and robbers films like that any more — though a later generation might reasonably argue in favour of Alan Ladd or of James Mason, in view of "Odd Man Out." But who would dream of arguing in favour of Richard Burton, that once promisingly classical actor?

The movie moguls, presumably, they must have thought it would be a good (or at any rate novel) idea to bring forward Mr Burton as an East End spiv with a gawky tin-pin, a mother whom he dotes on, and a line in respecter sometimes worthy of Runon and sometimes of our worst B pictures.

And it may well be that in time to come the young film-makers of today will look back upon "Villain" (ARC I, "X") and feel about Mr Burton and Nigel Davenport as I still feel about Bogart and Nolan.

## Non-epoch making

They may well see in this blend of Graham Greene and the facile cynicism of crime serials on the box-plain, staccato talk with local overtones, such as I once found in "Dead End" (with Bogart and his filial devotion).

But somehow I doubt it. Mr Burton does not make a good gangster. He can be tough, but he has been tough before. Even his Hamlet was tough. So was the spy who came in from the cold. He can deliver a blow to a henchman's stomach — especially if that henchman happens to have a stomach ulcer — in the toughest traditions of modern cinema.

He can also swagger. He has what I think is called a nifty taste in clothes and wears them almost as to the manner born — that is to say, like someone whose wardrobe is always new. And as the leader of a ruthless gang of London miscreants he moves about with obvious confidence.

He has this aged mum whom he keeps taking down to Brighton for a breath of sea air, or if there isn't time for that, he makes her nice cups of tea. And all his underlings politely ask after her, which is wise of underlings when their boss is so evidently addicted to his mother.

But tie-pins and hirelings and a cockney accent, however well assumed (and Mr Burton's is not well assumed) do not constitute a gangster in terms of the cinema, not even when he has a sexual problem, as Mr Vito Dakin is clearly supposed to have here.

He ought to seem as if he rose to the top of his under-world by nature, not by casing; as if he belonged there and had never known anywhere else; whereas Mr Burton, though he tries to seem at home in South London, looks all too newly promoted.

Perhaps it is partly one's prejudice as a film-goer, the injustice he has been building up since he has been on the right side of the law — not just the law which asks a criminal to

open up in its name but the law about which side our sympathies are on when the hero of a film is not nice.

We should be able to admire a good screen gangster, however bad his character; and I cannot admire Mr Burton. But his failure to rise to a demanding occasion is far from fatal to one's pleasure in Michael Tuchner's stylishly orthodox comedy thriller. There are too many good performances around him for that; and the dialogue is so sharp.

The situations are taken from stock. Suspiciously cellmate gang-leader, with connections in high places and an urge to punch below the belt all and sundry, is tempted by the offer of robbing a factory of a huge payroll.

He is, however, surrounded by informers: some on his side, some not. And the cops are close on his trail. Everybody else (the audience included) is sure that the enterprise will be a disaster; and his advisers advise against it. Or if he must go through with it, let others do the dirty work.

Dakin remains adamant. And the inevitable happens with impressive disarray, a magnificent car chase and the usual messy, momentary moralising about chaps with an exaggerated sense of their importance.

But the way it happens is absolutely absorbing, and charged with excitement with it, let others do the dirty work.

Each character in the conspiracy, the pursuit, and the aftermath is sketched with simple force: the intelligent crook (an McShane) with a shabby kinky clerk (James Cossins) who gives the payroll tip-off, the epicurean MP (Donald Sinden) easily blackmailed into giving Mr Burton an alibi, the decorated Edgar (Goss Ackland) whose criminal activities are always grimacingly governed by his stomach, and the ubiquitous dealer in his psychological insight and his nice suburban home.

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Gangster and mum: Richard Burton and Cathleen Nesbitt in "Villain."

## Concert

### Tippett cantata at heart of stylish singing

THE stylistic and emotional ranges were widely contrasted in Sheila Armstrong and Gerald English's programme of duets and solo songs at the Queen Elizabeth Hall.

Between them the artists possessed the scope to produce continuously authoritative and enjoyable singing.

At the heart of the programme lay the most disturbingly original of the evening's music: in Tippett's cantata "Boyhood's End" and a group of songs by Duparc.

Mr English grasped the apparently seamless lyricism of Tippett's marvellous vision and was sometimes movingly rapt, although the strenuous dancing passages with their cruel vocal folk-song arrangements, where the time was taken for the extra-ordinarily intense poetry of Duparc, which both singers delivered with fire and commitment. Especially one was Miss Armstrong's "L'Invitation au Voyage."

She was no less at home in a Mahler group, in which humour and simplicity of sentiment were equally encompassed, and in a set of Copland folk-song arrangements, where the homely fun was neatly gauged.

The accompaniments were excellently handled by John Constable and Radu Lupu, who also played quite magically in Brahms's "Three Intermezzi." Op. 117, interpretations of deep insight couched in the widest dynamic and colouristic ranges.

A.E.P. Reprinted from yesterday's later editions.

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## ANTI-ABORTION MOVE TO MONITOR BBC

Full-time monitoring of BBC television and radio programmes is to be considered by the Society for the Protection of Unborn Children, following complaints by the society of strong pro-abortion bias within the BBC.

The society is enlisting the help of 500 people with tape recorders to record programmes on which abortion is raised.

Mrs Phyllis Bowman, Press secretary of the society, has written to Mr Charles Carran, Director-General of the BBC, complaining of a difference in ethical standards between ITV and the BBC in presenting programmes on abortion.

## In JULY RECORD FOR BEA

British European Airways carried more than 1,000,000 passengers during July. This was the first time BEA had topped the million mark and it put the airline at the head of the European league.

During July 1,901,631 passengers were carried compared with the previous best, last August, of 972,426. The July average was 35,516 passengers a day.

## CHOIR AT ABBEY

Men and boys of the choir of St Michael's Cathedral, Bridgeton, Barbados, will sing the services at Westminster Abbey from August 21 until September 5 — not from tomorrow, as stated yesterday.

## Promenade Concert

### SPACIOUS CONDUCTING IN 'LONDON' SYMPHONY

By ROBERT HENDERSON

THE assumption that all but the most radical of 20th century English music no longer has any savour for the young seemed contradicted by the tightly-packed promenade at the Albert Hall for Sir Adrian Boult conducting music by Holst and Vaughan Williams.

The audience may of course have been there primarily for the Beethoven Violin Concerto, in which the soloist was Erich Gruenberg, taking over at short notice from the indisposed Josef Suk.

His performance was one of a considerable latent energy, keenly felt even if at times a little unsteady in tone and phrasing. Through the quieter passages had an admirable lyrical poise, it was perhaps the terseness, conviction and rhythmic urgency of his playing which made the deeper impression.

But the audience response was just as alert and attentive to Sir Adrian's quietly authoritative conducting of Vaughan Williams's "London" Symphony. In his familiar relaxed and economical manner he drew from the B.B.C. Orchestra a suitably broad, spacious, subtly atmospheric performance that held one's attention throughout more for its mastery than for its incidental details.

Even some of these, however, possessed their own fascination, for instance, the brief Stravinskian echoes which suggest that the wide musical horizons of pre-1914 Europe are already shrinking.

The same unadorned exposition of the music's intrinsic qualities characterised his approach to Holst's astute and witty inventive Fugal Concerto, in which David Butt and Terence MacDonagh were the flute and oboe soloists.

A.E.P. Reprinted from yesterday's later editions.

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## CARE OF TYRES BETTER IN NORTH

Motorists in the North seem ready to replace their tyres before they become dangerously worn than do car owners in the South.

In a tyre survey covering 12 cities throughout Britain, the three southernmost — Plymouth, Bournemouth and Bristol — had the highest percentage of tyres with tread below the legal 1 mm limit.

Edinburgh came out top in a table of merit worked out from the percentage of total faults and the number of tyres tested in each city. The survey was organised by Dunlop.

## PIG SUBSIDY CUT POSTPONED TO CHECK PRICES

A cut in the subsidy on pigs has been postponed by the Ministry of Agriculture because a drop in the number of animals might cause higher pork and bacon prices.

There were 127,000 young breeding pigs in the national herd in June last year compared to 105,800 this year, a drop of 24,000. If the cut in subsidies had taken place, producers would have lost 5p for every 20lb of a pig's weight.

This would have made a total cut of 14p in the guaranteed price since the Farm Price Review last March. The guaranteed price is now worth 36p per 20lb weight.

## NEWSPAPER CLOSES

The century-old New Zealand Weekly News is to cease publication next week. The publishers, Wilson and Horton, blamed increasing losses on the illustrated newspapers.—Reuter.

## International film festival for children

By KEITH NURSE

Arts Reporter

SIR BERNARD MILES, who has nine grandchildren between the ages of four and 14, said yesterday that he considered it ridiculous that film makers had not realised there was a vast, captive young audience for films.

Children had money to pay to see films and cash to pour into "the laps of those in Wardour Street."

He said: "I think it is idiotic this has not been tackled. There must be a vast field of profit here. After all, Dr John son did say there was no pursuit more innocent for mankind than making money."

There were few suitable films to which parents could take their children. In his view youngsters were simply not sufficiently catered for by the film industry.

Sir Bernard was giving details of a two-week international children's film festival which opens at the Mermaid Theatre, London, on Monday.

The festival, designed for children between four and 15 during the school holidays, consists of 40 short and feature films from 15 countries, including Russia and China. The majority are being shown in Britain for the first time.

The festival is said to be the first international children's festival to be held in Britain. Plans to make it an annual event.

In making the arrangements, Mr John Hales, who is producing the festival, has made telephone calls, including some to Peking, costing £200.

There will be two sessions on most days, at 10.30 a.m. and at 2 p.m. All seats are 25p. Sir Bernard said that if every seat was sold the project would pay for itself.

The films to be shown include "The White Wilderness," the Academy award-winning Walt Disney nature film, "The Phantom Toll Booth," an American cartoon adventure story, and "The Friend," an Italian film about the adventures of a little farm boy who runs away from home.

British contributions include the John Hales and Joy Batchelor animated films, "Children and Cars" and "Sleeping Beauty."

## PETER HALL TO STAGE MUSICAL

PETER HALL, who deplored last month not to take up his post as joint director of opera at Covent Garden, is to direct a new musical for Bernard Delfont, the impresario.

The show, "Great Harry," based on the life of Henry VIII, is described by Mr Delfont as his most ambitious and expensive stage venture.

"Great Harry" will open in the West End early next year at a cost of £150,000. Casting details are to be announced later.

Mr Hall, 40, former managing director of the Royal Shakespeare Company, said he was looking forward to his first venture into musicals. "The show will be a big free-wheeling production. It will show Henry near the end of his days, looking back over his life.

"Great Harry" is based on a book by Ken Taylor, who won the Wynne Award and the Producers Award in 1964 for his trilogy "The Seekers" seen on BBC2. Music and lyrics will be by Leslie Bricusse.

## TV ADVERT FOR LOST DOG

Mr John Challenor, writer of children's books, paid £35 to have a photograph of his lost King Charles spaniel, shown for seven seconds on television yesterday. He is offering a £20 reward for the return of the dog which was lost a week ago near Barham, Kent.

Thames Television said it had not previously shown an advertisement for a lost animal. Mr Challenor, of Hestfield, Sussex, said: "The whole family is very upset at losing him particularly my two sons."

## £16,832 ART SALE

A sale of pictures yesterday at Bonham's totalled £16,832. An unsigned portrait of Lady Standish, attributed to Sir Joshua Reynolds, was sold to the London dealer Pryce-Hughes for £5,800.

## Mrs Dodge portrait not for sale

By ROBERT ADAM

ONE picture from the Mrs Anna Thomson Dodge collection of fine art, which has already realised £1,964,880 at auction, is not for sale. It is a full-length portrait of herself.

Mrs Dodge, who died last year, aged 103, was the widow of the American car pioneer.

Christie's go to America in September to auction the still sizeable collection which Mrs Dodge built up in the 1930s, with the object of making her Detroit home a replica of a French chateau.

Her relatives have decided that almost the only thing which will not be sold is a painting of Mrs Dodge by Sir Gerald Kelly in 1932.

It shows Mrs Dodge, in a regal setting which suited her idea of the French ambience with which she surrounded herself, and also shows her striking beauty.

French culture The story behind the commissioning of the painting shows the almost obsessive quality of Mrs Dodge's fixation with the French culture.

She saw herself as a latter day Madame de Pompadour, and her palace was Rose Terrace, the famous French chateau, which she had bought in 1932.

Mrs Dodge commissioned Sir Gerald Kelly to paint a portrait of her as Madame de Pompadour.

And to keep the illusion, she wore a rose-bedecked gown of the style favoured by the famous French courtesan.

Almost everything else associated with this formidable lady from Scotland goes "under the hammer" on Sept. 27 in America.

Large marquee The two-day sale, held in a large marquee on the lawn of Rose Terrace, will include French furniture, many Louis XV and Louis XVI pieces, French and Oriental rugs and carpets, and English, Continental and Oriental porcelain.

Many of the pieces had originally been made for the Royal chateaux of France and will attract collectors from all over the world.

Among the items of furniture likely to attract big buying interest are a Louis XV table by Pierre Migeon (1720), a Louis XV chair by Jean Baptiste Meunier (1739), and a gold toilet mirror frame with possible associations with Carl Faberge, art designer to the Czars of Russia.

A number of British dealers hope to attend the sale, and 25,000 people are expected to travel to Detroit for the wedding days. Christie's are sending a special team of auctioneers to handle the auction.

## ESTATE CAR VERSION OF PEUGEOT 304

By Our Motoring Correspondent A five-door estate car version of the front-wheel drive Peugeot 304 is announced today. It can carry up to five people, or give 55 cu. ft. of load space with the rear seat folded down.

The price is £1,278, including £257 purchase tax. Like the saloon, the 304 Estate has a transversely-mounted overhead-camshaft aluminium engine of 1,288 cc. Claimed top speed is 95 m.p.h. with 0-60 m.p.h. acceleration in 16 seconds, and 28 m.p.g. average fuel consumption.

Suspension is independent all round. Standard equipment includes fully reclining front seats, safety belts, heated rear window, alternator, clock, cigar lighter, and thermostatically controlled engine cooling fan.

## £160m AIR EXPORTS

By Our Air Correspondent Aerospace exports for the first six months were more than £160 million, a new record, the Society of British Aerospace Companies said yesterday. This is more than £18,000,000 up on the same period last year.

## TOXIC LEAK HITS 21

Toxic liquid gas was sprayed over several streets from industrial premises in the Trafford Park area of Manchester yesterday and 21 people, 12 of whom children, were taken to hospital. They were treated for skin irritation, following the leakage from a burst valve.



A detail from Sir Gerald's painting.

## Messing about in boats beats football

ON an average summer weekend there are more people in and about boats in Britain than watch football on an average winter weekend.

Mr Eldon Griffiths, Under-Secretary for the Environment, said yesterday.

He was addressing members of Wolverhampton Boat Club after a two-day tour of the canal system with Sir Frank Price, chairman of British Waterways Board.

Mr Griffiths added: "We are in the presence of a recreational explosion—more leisure, more time off from the office or the workbench, more money, more motor cars, and a desire on the part of the ordinary person to escape on occasions from an over-mechanised, prepacked industrial society into the world of nature."

"It is happening in this country in a very big way."

Sir Frank Price said afterwards that he saw no future for canals for carrying industrial products in the Midlands.

## VICE-ADMIRAL'S FLAG FLOWN BY GARAGE

The owner of a garage opposite the naval dockyard at Chatham has agreed to the Navy's request to lower the flag he was flying. It was the emblem of a vice-admiral.

Mr Allan Mason, 32, the garage owner, said yesterday: "I had taken a dinghy in part exchange for a car and because of difficulty in parking it put it on top of the canopy. I obtained a flag for it, the nature of which I was unaware, but its colours corresponded to the colours of the company whose petrol I sell."

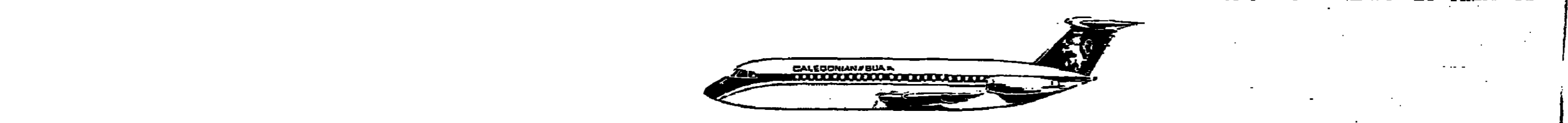
"The next morning I arrived at the garage to find it had caused a bit of a furor. A policeman from the dockyard arrived and quite pleasantly asked if I would mind removing it."

## ARMY TAKEOVER OF R A F STATION

By Our Military Correspondent The R A F station at Old Sarum, Wilts, will be taken over and administered by the Army in December. The Joint Warfare Establishment, R A F Glitling School, and Air Training Corps Wing, will remain, but the Joint Air Transport Establishment will move to Abingdon, Berks, in the summer of 1972.

The Army will require accommodation at Old Sarum for some 200 personnel in connection with the build-up of Headquarters, United Kingdom Land Forces Wilton. This headquarters, which becomes operational from April 1, 1972, will replace Headquarters, Army Strategic Command now at Wilton, and other United Kingdom Commands.

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## Plotting your marriage by the stars

"If we were born to paupers," said astrologer Peter Clark with a rather sad smile, "then that's the way we have to live."

He was explaining why, while his financial and business predictions have made money for other people, he has not been able to put his foresight to work for his own advantage.

Of course, there is the problem of ethics, too, one of the subjects which will no doubt be raised at the third annual conference of the 600-strong Astrological Association at Fitzwilliam College, Cambridge, from September 10 to 12.

"Last year an American said he knew an astrologer who was advising bank robbers when to make their successful raids, and was this ethical? One of the three British astrological societies has drawn up a code of ethics, but I think this should be left to the individual."

Mr Clark admits that any clients who come to his South Kensington consulting-room hoping to be told they will marry a "The beautiful blonde" are not just the credulous. Many are company directors and people like that, and astrology works best with intelligent people. Women often come with marital problems they want to make a decision about.

The examples he gives show what kind of help he can give. "If they are going through a bad patch financially, I can give them some indication about how long the bad period is likely to last, and if there is an easy time ahead. But there's nothing I can do about the bad bits. These are already determined."

"For instance, one woman who came to me wanted to leave her husband, and I asked if it was a good time to do so. I did a chart for her, and said that the signs suggested it was a good time."

"But another girl wanted to leave her husband for her lover, and I told her that she mustn't do it until after a certain date. By that time she had become very disillusioned with the man, and was glad that she had remained with her husband."

Astrology is a science, not a kind of extra-sensory gift, says Mr Clark. "A person's whole future is related to the position of the planets at his birth."

"If you got the daughter of a gipsy and of a bishop, couple, born in a company, he can show, with the help of books full of what look like logarithm tables, periods likely to be full of stress, or good prospects."

By Jane McLoughlin



Shirley Russell hardly ever buys up-to-date clothes, but this modern embroidered chequer-cloth dress caught her fancy. Whether she buys from market stalls or from a store, she knows what suits her—and wears it.

## Shirley lifts the lid on Victorian dress bargains...

Pictures by ROBERT BARCLAY

TOBY RUSSELL, six, is the fourth of his family to wear a Victorian white cotton drill sailor-suit which was made about 1900. Pictured above, it has a superb cut and was picked up by Toby's mother for £1.50 in a junk shop in Southampton.

It is one of many bargains in children's party clothes that lecturing wife of film and jumble sales, she says. "Once you get your eyes open look."

"If you find yourself in an

antique shop, for instance, and there's a box lying around, always lift the lid. You are bound to find a stack of second-hand clothes—bundles of Edwardian pinnies, frocks and so on.

"I got a lot of my stuff from the Portobello Road and also from the basement of Green's Antique Galleries in Kensington Church Street.

"I like Lymington antique and second-hand shops around, in case we need something urgently for the film.

"There are a lot of old white

cotton clothes around — like christening gowns, for instance. These cost a lot and are not really practical, as obviously, they can only be used once.

"But I've found that short dresses for girls are always a good buy and I've obtained some really lovely things for my daughter Vicky, aged seven. There's a wonderful cream shantung dress with blue and pink hand-smocking which cost only £2.1p. In a shop now it would be more like £12.

with golden silk which was probably imported from the East about 1860. That cost £1.50 in Portobello Road."

On modern clothes, Shirley is very critical.

"Most of the time the children—there are five altogether—wear their school uniform, which I think is very smart, and generally, I'm not too trendy. I like traditional clothes, not things like hipster trousers which, we find, tend to slip down all the time.

"A lot of modern children's clothes, I find, just fall to bits. The buttons come off, particularly on pyjamas."

"I think nightgowns for children. Also, their spread knees—terribly hard in the washing machine."

A. B.

## Will there be a cut on the cards?

"NOBODY knows what's going to happen to the Christmas card tradition," says Harry Marsh, secretary of the Charity Christmas Card Council, which recently held a preview of its designs.

By considering a cut in the postage rate for them, the Post Office might help to save them. But generally, rising costs of cards and postal rates have been worrying the Christmas card manufacturers all year.

One hears so much about charity cards that it is quite surprising to learn that they accounted for only 15 per cent. of the 900 million cards sold last year.

Most are sold by mail order, of course, and many of us being too lazy to purchase them this way rely on the few retail outlets available.

Aware of this, the Council this year plans more outlets in London and the provinces to sell 350 designs from the 90 charities they represent (prices will range from 2p to 11p).

The Royal Exchange will be selling cards from Oct. 12, and it is hoped to have, overall, about 100 shops selling charity cards this year, against about 70 last year.

Sales through usual retail outlets are increasing, too, though charities are reluctant to do this as they lose up to 30 per cent. to the retailer on every card.

This year W. H. Smith, for example, will stock cards from Shelter as well as those from Oxfam and the Spastics Society which they sold last year.

Charity cards want to get into the High Street to attract "impulse buyers"—but through their own shops.

Meanwhile, the competitiveness among charities is improving card designs. (UNICEF has an interesting selection of reproductions of 11th to 15th century prints from the Vatican Museum, for example.)

The trend is undoubtedly for people who walk into a charity card shop to choose the card—not the charity. With one exception: cancer research.

To critics who say "Why do you have so many twee designs?" the charities' answer is simple. Traditional designs such as robins, winter landscapes, shepherds or, for business firms, London scenes, are still the best-sellers.

VIOLET JOHNSTONE

## GUIDE FOR AU PAIRS—

GENERALLY speaking, there will be a maid or two in the house who will do all the heavy work," says Sarah Allen in her booklet "Help For Au Pairs" (Harrap 60p). This is the one statement I would dispute in this otherwise very helpful booklet for any non-French-speaking British girl setting off as an au pair to the Continent.

Whether you're looking after children in the depths of Somerset in a sophisticated quarter of Paris, the essential phrases are the advantage. "Zahava you done with your sandals?" "It's bedtime." "Up, housework, shopping in the town, a holiday by the sea. You need all your wits about you with children, so the quicker you can communicate, the better.

V.J.

## ADVICE TO SLIMMERS:

# How to slim without feeling hungry, paying fees, or buying expensive foods

LAST SUMMER thousands of people lost weight with the 7-day milk diet. This summer, thousands more will do the same. You'll feel energetic, and not in the least bit hungry or deprived—the good, all round nourishment of milk takes care of that!

### The 7-day milk diet is so easy

By this time next week, if you haven't cheated, the famous milk diet should have taken you down to a slimmer, fitter weight—up to 7 lb. short of your present poundage.

There's nothing extra for you to buy. The diet consists only of items from your everyday shopping list.

You can eat normal portions of the food listed, except when otherwise stated, and you should make sure you include a pint of milk a day.

And remember, 7 days is by no means the limit...you can stay on this type of diet for ever.

### Many people prefer to slim in groups

Why not form a small slimming group with a few of your friends? It's more fun, and the spirit of competition makes cheating less likely!

If you would like an attractively printed copy of the 7-day milk diet, together with some helpful exercises devised by the Central Council of Physical Recreation, just send us your name and address, on a large (4" x 9") stamped addressed envelope or a stamped sticky label.

Department VBDDT, National Dairy Council, John Princes Street, London, W1M OAP.



|  |   |
|--|---|
| <p><b>Breakfast*</b></p> <p>1 egg, scrambled, fried or boiled<br/>1 starch-reduced crispbread with butter<br/>Tea or coffee with milk**</p>  | <p><b>Nightcap*</b></p> <p>1 glass milk, hot or cold</p>  |
| <p><b>Midday Meal</b></p> <p><b>Monday</b><br/>Clear soup<br/>Cold meat or cottage cheese<br/>Green salad<br/>Slice of melon or half a grapefruit**<br/>1 glass milk</p> <p><b>Tuesday</b><br/>3 fish fingers<br/>Peas, fresh or frozen (small portion)<br/>1 glass milk</p> <p><b>Wednesday</b><br/>Cauliflower with cheese<br/>1 starch-reduced crispbread with butter<br/>1 glass milk</p> <p><b>Thursday</b><br/>1 Scotch egg or a plain omelette made with 2 eggs<br/>1 starch-reduced crispbread with butter<br/>English cheese (1 in. cube)<br/>1 glass milk</p> <p><b>Friday</b><br/>Sardines, salmon or prawns<br/>Green salad<br/>Apple or orange<br/>1 glass milk</p> <p><b>Saturday</b><br/>Gammon<br/>Green salad or braised celery or endive<br/>Plain yogurt or an apple<br/>1 glass milk</p> <p><b>Sunday</b><br/>Roast beef or lamb<br/>1 small potato<br/>Brussels sprouts or cabbage<br/>Fresh fruit salad**<br/>Real dairy cream</p> | <p><b>Evening Meal</b></p> <p><b>Monday</b><br/>Minced beef<br/>Brussels sprouts or cabbage<br/>Stewed fruit** and/or plain yogurt</p> <p><b>Tuesday</b><br/>Chicken casserole (no potatoes)<br/>1 starch-reduced crispbread with butter<br/>English cheese (1 in. cube)</p> <p><b>Wednesday</b><br/>Grilled liver or lean ham<br/>Spinach or cabbage<br/>Apple, pear or orange</p> <p><b>Thursday</b><br/>Clear soup<br/>Grilled steak<br/>1 small potato<br/>Broccoli or cauliflower</p> <p><b>Friday</b><br/>Baked fish or lamb chop<br/>French or runner beans<br/>1 starch-reduced crispbread with butter<br/>English cheese (1 in. cube)</p> <p><b>Saturday</b><br/>Poached haddock and egg<br/>1 starch-reduced crispbread with butter<br/>English cheese (1 in. cube)</p> <p><b>Sunday</b><br/>Cold meat<br/>Peas, fresh or frozen (small portion)<br/>Apple or orange<br/>1 glass milk</p> |

\*Every day for 7 days.  
\*\*You may use a few drops of any brand of artificial sweetener, but not sorbitol because it is fattening.

AFTER THE INDONESIAN ELECTIONS

How firm is Suharto's grip?

By IAN WARD, in Jakarta

INDONESIA'S military leaders have finally announced that their candidates in last month's national elections scored a spectacular victory. That the Government-backed political organisation known as Sekber Golkar swept the polls had been common knowledge from a few hours after voting closed on July 5. But in true Indonesian style it took officialdom weeks to get around to announcing the results.

By any yardstick the returns represent a firm mandate for the type of leadership provided by the mild-mannered President Suharto since he and a handful of fellow military officers snatched their country from the jaws of a Communist coup in September, 1965.

For the first two years following the coup attempt, Suharto chose to move against his sharply contrasting predecessor, the strutting egomaniac, President Sukarno. Despite chaotic rule, Sukarno's years of charismatic appeal had sustained for him a godlike image in the minds of countless Indonesians. To the new régime he remained a lingering threat long after they had succeeded in isolating him.

In this context the election results must be interpreted as the final nail in the Sukarno-era coffin. Campaigning to revive a form of National Party of Indonesia (PNI), the political grouping founded by the late President, proved feeble. The Government moved decisively against attempts to resurrect memories of the former leader. But the election aftermath suggests that voters anyhow felt that what was gone was better forgotten.

Throughout the campaign Government spokesmen remained adamant that Golkar was not a political party. They preferred to identify it as a "functional grouping" involving military men, professionals and civilian organisations. It was a characteristically Indonesian distinction. In fact it fooled few, and certainly none who witnessed the unprecedented spectacle of Golkar's political bandwagon rolling across the countryside dispensing variety shows spiced with campaign speeches and give-away ashtrays, matchboxes, bags and T-shirts.

Electing one of the nine other contesting parties, hobbled by Government restrictions and lack of funds, was pale in comparison. Their attempts at mobilising voters were not. But small wonder these outsiders failed to trigger even mild public concern. From the voters' point of view, Government manoeuvres this time were insignificant when matched against the whole pitiable political patchwork woven by Sukarno.

Democracy it was not. But democracy it was never intended to be—merely the initial steps of a broad movement which might take one or two decades—perhaps more—to realise its ultimate goal of fair government, Asian style. In the short term the Government

hopes the recently completed electoral process has secured for it an element of legitimacy.

According to the Government announcement on Saturday, Golkar won 227 of the 351 seats declared. A further nine seats allotted to the territory of West Irian remain undecided. Together with the 100 appointed seats—75 of them military, 25 civilian—Indonesia's leaders will enjoy a wide majority in the House and should encounter no representation problems when it comes to pushing their promised political and economic reforms.

Unlike the Opposition, whose campaign platforms consisted of little more than negative attacks on the Government, Golkar presented a list of achievements spanning five and a half years, with an ambitious economic programme looking 25 years ahead.

In the urban centres, at least, it was a winning appeal, with Suharto's economic record to date undeniable. After chronic inflation of the Indonesian rupiah, which reached its peak in 1967 at a staggering annual rate of 650 per cent, stability has been introduced to a point where the current figure for inflation is about 8 per cent.

Relying heavily on a group of American-trained economists, the country's ruling generals have balanced the budget—an unheard-of accomplishment in Sukarno's time. By introducing special inducements, including tax exemptions up to six years and concessions for the deployment of local investment, the economists have aggressively chased international money has been pouring in.

The eyes of foreign investors are primarily set on Indonesia's virtually untapped natural resources such as oil, timber and minerals. Several years of exploratory work in minerals is expected to show significant dividends in the coming months.

Looking towards the future, senior Government planners speak confidently of a two million barrels a day production rate for oil by the end of 1973, and upwards of three million a day by the late 'seventies. There are grandiose plans for airport and harbour expansion to handle the increased volume of trade that is expected.

It is a far cry from the hand-to-mouth days of Sukarno. For the first time since the Indonesian revolution, the national wealth the ever-widening gap between the "haves" and "have-nots" will produce a revolutionary climate.

The sceptics like to point out that, behind the brittle facade of international investment, little has really changed since Suharto came to power. Whereas a clique of corrupt civilians were lining their pockets under Sukarno, they say, today the chief beneficiary is a clique of corrupt generals.

Certainly, big business is seldom done without one or several generals heavily involved on the politi-

sharing end of the deal. Indeed, the military at various levels openly control massive investments, skimming off handsome profits. The set return is that the money generated this way is ploughed back into the administrative machine. Without such a system, it is argued, the country could not progress as it has, and there are always reliable figures available to prove that a third of the national budget is now being devoted to development.

Be that as it may, there is an undeniable element of affluence among the key military officers and it is difficult to escape the impression that corruption, rampant under Sukarno, enjoys a curious respectability under Suharto.

The farther one moves from Jakarta, the worse this trend becomes. Along the Sumatra coastline and along the Straits of Malacca, for instance, official extortion by navy, army and police staffs has come to be accepted as normal.

Throughout the 3,000 islands that make up Indonesia, the peasant farmer ploughs on, seemingly untouched by the wealth that has suddenly hit the main population centres. Like his urban brother, he too voted for Golkar. But he did so for a variety of different reasons, not the least of which can be traced to the rural peasant's tradition of doing what the village head-man tells him.

In the foreseeable future he will probably remain relatively satisfied with his lot. But the irony is that while the catastrophic economic policies perpetrated by Sukarno could scarcely drag the peasant farmer any lower than his already basic barter existence, better conditions in the cities without related improvements in the countryside could set in motion very disruptive political waves.

During the campaign a popular Golkar theme blamed the nation's former preoccupation with politics for the years of economic stagnation. Golkar's promise was to work towards an eventual two-party system. The first step was to reduce the 10 present parties to three groups.

The first and most influential will comprise Golkar members of Parliament together with the military and civilian groups of religious affairs. The final grouping might consist of the PNI with marginal support from Protestant and Roman Catholic parties.

With the polls behind them, Indonesia's leaders are anxious to trim Golkar's electoral framework to create an effective administrative operation. This will demand some ruthless action against fellow military men who have spent the past 12 months creating their own private financial empires. The speed at which the trimming takes place will be an interesting measure of what the elections have meant for President Suharto in terms of political power gained.

LETTERS TO THE EDITOR

SOVEREIGNTY PUT TO THE TEST

SIR—In his letter (Aug. 5) Lord Colyton repeats the claim, which has so often been refuted, that every time a nation signs a treaty it signs away part of its sovereignty.

This slice of sovereignty seems to have been provided solely to allay the proper fears of the electorate and is wholly indefensible. When a nation makes a treaty with another, all it does is to extend certain rights and obligations ordinarily of the negotiators have any sense for a limited period.

It loses no sovereignty by so doing any more than the shareholders of a public company lose ownership of it when contracts to buy and sell are made with other companies.

But, when territory is ceded, sovereignty passes and also, when previously sovereign rights, such as the exclusive supremacy of the Monarch in Parliament, are given up to another Power or group of Powers, whatever benefits, real or supposed, are received in return, then complete sovereignty is formerly enjoyed.

The practical test of this is whether, if Britain joins, she can be

ordered by the European Economic Community to take certain actions. If she can, even if it is only in matters covered by the Treaty, then the previous absolute sovereignty of the monarch in Parliament is no longer complete. It has been surrendered over a wide and indisputable area of national life.

As for treaties in general, some of which are mentioned by Lord Colyton, they usually carry clauses providing for determination, while others give no indication of any escape clause, but this has never been taken to mean that a signature or a member of a nation of a multilateral consortium must give notice to leave, if it wishes. And neither the League of Nations nor the United Nations was ever considered to be binding for ever.

But if Britain joins the EEC she will be bound for all time by a specific clause, 230. The only method of escape would be the disreputable one of dishonouring her signature, if she were not indeed by that time so bound up and throttled as to be unable in practice to do so.

MAURICE PETHERICK  
St Austell, Cornwall

Watchdogs wanted as in days gone by

SIR—It was refreshing to read your comments (Aug. 5) that "Ombudsman" was a ridiculous title for any public officer in this country. Worse is the implication that the office represents a reform which we have to import.

The country had its public "watchdogs" away beyond Elizabethan days. Burton commented in "The Anatomy of Melancholy" (published in 1621): "They had some common arbitrators, or dayemen, in every town, that made a friendly composition between man and man."

The word "dayman" survived even in the Revised Version of the Bible in 1844, deriving from Coverdale's 1535 translation of Job's complaint against the arbitrariness of God's justice. "Neither is there any God's man to reprove both the parties or to lay his hand to bawke us."

Certainly let us not ourselves of "Ombudsman" and draw our own traditional sense of justice by reviving our own word "Dayman" and let us revive the office again in "every town" instead of making it a Whitehall establishment.

(Rev.) J. B. HARRISON  
Gen. Sec., Church of England Council for Social and Public Affairs  
London, S.W.1

What Hornsey people are thinking

SIR—Mr John Stokes (Aug. 11) suggests that Mr Peter Webb should ask the ordinary people in Hornsey what they think of the sentences passed on the O2 offenders.

On the evening of Friday, Aug. 6, with two codagnos and a large recorder I interviewed approximately 30 people in the area of Hornsey. The people interviewed varied from early 20s to the 50-year-old age group, both single and married, and included publicans, bank clerks, building site and printing trade workers.

This I consider to be a reasonable cross-section of the public, and without any prompting on my part, all my views on the whole trial are rather neutral. The interviews resulted in approximately 70-80 per cent of the people considering that the O2 offenders were hard done by.

From my findings I suggest that Mr Webb should follow Mr Stokes' advice and ask the ordinary people in Hornsey what they think of the sentences passed on the O2 offenders. A. F. SEYMOUR  
Surrey

Other Letters — Page 10

As a former member of the staff of The Morning Post, which was merged with The Daily Telegraph in 1957, may I remind Mr Kaufmann that the Post was constantly calling the country's attention to the danger and evil of Nazi rearmament.

Chief among its contributors on this vital subject was Winston Churchill. Alas, the warnings of The Morning Post were not heeded until after its demise as a separate newspaper.

IVAN F. LUCKIN  
London, E.C.4

Under Labour

SIR—Mr Kaufmann wants your readers to believe that the critics of the supporters of O2 are prompted by their twisted Tory mind.

If one can trust his judgment, and be ought to know, things would have been different under a Labour Government. Perhaps the editors of O2 would have received the MBE, and then John Lennon could have offered them his financial help as one MBE to another.

THEOPHRE BRUN  
London, S.E.25

Surprise omission

SIR—I was much interested by Mr Kaufmann's letter on Conservative thinking. While certainly agreeing that Sir Cyril Black is a prominent member of the Conservative party, I was always under the impression that Lord Longford was a Labour peer.

Hitler was of course mentioned, although I understood that he was the leader of the National Socialist Party. The one surprise omission was Enoch Powell. Surely Mr Kaufmann could have found some space for him.

Mr Kaufmann has however made very pertinent points. It is indeed surprising that vandalism, fraud, treason and theft are so frequently punished by fines, suspended sentences or probation.

M. V. WAR  
London, S.W.1

Temperature confusion

SIR—Major Oliver Stewart writes (Aug. 10) that "Celsius is the name of Centigrade" of the so-called "Centigrade" thermometer.

The Centigrade thermometer was fact invented by Linnaeus, who shared it in the frontispiece of his "The Cliffortanus" (1771). In 1742 Celsius published his plan for a thermometer in which the boiling-point of water zero and its freezing-point 100. I guess the matter more fully on p. of my biography of Linnaeus, "Compleat Naturalist," published Messrs Collins on Aug. 3.

For heaven's sake do not let us anything to encourage these warm men to make confusion count, founded by turning the Celsius thermometer upside-down.

WILFRID BLISS  
Curator, Watts Gal., Compton, Su.

RBC wisdom

SIR—It is not the BBC that is in a bit of confusion in temperature matters. It is the accepted name, Celsius, is the accepted name, but the letter "C" applying equally to Centigrade and Celsius, and the two being identical, it is really a small matter which no child will confuse, and should not, therefore, be used to designate the work of the BBC in moving at last to modern and increasingly work system of measures.

F. LINCOLN RA  
Chief Education Officer, North County Council, Ely, Cambs.

Snail against mail

SIR—The account of a snail in a pillar-box at least makes a case for removal of a sluggish postal service. A publicity stunt no doubt.

B. H. BAILY  
Ferndown, Dorset.

Investigative work

On occasion I would point out that Eric's selection of numbers is completely random—a fact that is fully appreciated by the 5,000-odd members of the public who, in organised parties, visit him at Lytham during the course of the year.

ROBERT DAVY  
Chief Public Relations Officer,  
Dept. of Nat. Savings,  
London, W.14.

Exhibit at Alexandra Palace

stone Schools of Art. The catalogue says: "His emphasis is on an interactive session work and group events in which art is seen as interdependent on life which is interdependent on nature. The static nature of the quiet aspect of the total work. He wants the real to lead to the intangible rather than to make the intangible real."

It is good to get such a clear exposition of what the Arts Council give him its backing.

Hole in the argument

HOW odd, some will conclude, that America's Federal Aviation Administration should ask 500 television stations not to show "The Downside Flight" film. Depicting a hoax plot to extort money from an airline, it is thought to prompt telephone bomb threats to the airlines.

Yet, as we have been repeatedly assured, there is absolutely no evidence to show that violence, horror, sadomasochism, robbery or murder on television makes the smallest impact on even tender minds.

Past experience

FOR Clare Hollingsworth, our staff correspondent now in Dacca, the bomb explosion in her hotel there on Wednesday night was the second she has survived in such circumstances. She was in the King David Hotel in Jerusalem in July, 1946, when it was blown up by Izzat terrorists killing 91 people.

Another world

SEVERAL rather curious examples of modern art can be seen at the Arts Council-supported "Art Spectrum London" exhibition at Alexandra Palace. As I mentioned yesterday, this exhibition has a ring with the words "Here is a gate warning" fluttering outside.

One of the most unusual is the work I reproduce—basically a broken-up car. It is by Marc Chaimowitz, a teacher at the Croydon and Maid-

Boyle may suggest severance payment

MPs from both sides of the House who have given evidence to Lord Boyle and his committee on Parliamentary pay have come away impressed with the thoroughness with which he is handling his tricky task.

Lord Boyle, who was Tory MP for Handsworth before becoming Vice-Chancellor of Leeds University last year, appears to be interviewing an extensive cross-section of MPs, including new entrants who are finding life difficult on £2,350 a year.

Some backbenchers think they had a sympathetic hearing. They believe

Lord Boyle is considering the possibility of some form of severance pay for Members who lose their seats.

A number of Labour Members whose colleagues lost their seats last year have done their best to impress on him the hardship suffered.

The interviews which are a follow-up exercise to a detailed questionnaire, are being held at the Office of Manpower Economics in Carey Street.

Secret switch

SWITCHING parties has been rare in the United States this century. Perhaps the closest recent parallel to John Lindsay's decision to do so in Florida's Legislature, also Mayor of New York.

He was elected as a Republican-Fusion candidate in 1953 but abandoned the Republicans in the national elections of 1954, finding that he could not stomach their Presidential candidate, Alf Landon.

He quietly enrolled in the American Labour party—a fact which remained secret for more than a year.

Question of taste

TO hang or not to hang grouse? This of some of the major London denizens differed yesterday on this, a vital question on the Glorious

LONDON DAY BY DAY

Twelfth

At the Hyde Park they insisted that for the traditional taste the birds should hang for a week.

But because several "regulars" insist on eating grouse on the season's opening day the hotel had arranged for four birds, freshly shot, to arrive by sea.

At Grosvenor House they said this was "poppruck" and that grouse should be eaten fresh. Some shot on Lord Bolton's Yorkshire estate were hurried to London by car.

At the Dorchester there was demand for four brace at £4-50 a bird—all these prices will come down after the first day. At Brown's—six Scottish brace at £5 a bird—they felt it was a matter of age. Older birds would taste all right on the same day.

The Hilton—24 brace—emphasised that the taste differed between those which were fresh and those which had hung, but it was "still quite delicious."

Crisis month

SINCE 1914, 1951 and 1959, August has been regarded as a vulnerable month for politicians. Northern Ireland, which has led to a demand that Parliament be recalled, has now featured in two of the seven anti-war crises which have kept Ministers close to the telephone.

The last was Northern Ireland in 1959. The other five major August crises were Russia's invasion of Czechoslovakia in 1968, the Berlin crisis of 1961, confrontation with Nassar in 1956, the Persian oil crisis of 1951 and the devaluation crisis of 1949.

For good measure, the Great Train robbery, in 1963, was also in August.

No appeal for trees

ELMS are not the only sick trees. The stately plane trees which fringe the Law Courts—and were almost certainly planted when the courts were built a century ago—have been pelted with disease and are being felled.

One fine specimen remains. Its neighbours, weakened by disease, were thought liable to fall, particularly after part of adjoining Clements Inn has been pulled down and exposes them to stronger winds.

Sentence was read, after advice from Regent's Park experts, by a court which included three judges. It must be unusual for a tree to be judicially condemned.

The Doctor's plague

A COTTAGE a mile from Denbigh, a North Wales, thought to be where Dr Johnson stayed while on a journey with Mr and Mrs Theale in 1774, is now derelict. I am told by a reader who has just returned from a Welsh holiday that "Dr Johnson's Cot-

Exhibit at Alexandra Palace

stone Schools of Art. The catalogue says: "His emphasis is on an interactive session work and group events in which art is seen as interdependent on life which is interdependent on nature. The static nature of the quiet aspect of the total work. He wants the real to lead to the intangible rather than to make the intangible real."

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WELCOME AIR CHAOS

VARIOUS AIRLINES, including British Overseas Airways Corporation, have now said that they will press ahead with cheap trans-Atlantic fares, despite Lufthansa's veto at the International Air Transport Association conference. The reductions will bring the cheapest return fare to about £70.

This will make it less necessary for those wanting cheap flights to go through the elaborate pretence of being long-standing members of the Transatlantic Skiing Brotherhood or the Steepy Farmers' Club, or some such nonsense, in order to get on a charter flight. Lufthansa said yesterday that "increased chaos" was supposed to result from the abolition of resale price maintenance.

Lufthansa may fall in line yet. But if it does not and IATA amends its unanimity rules—or, better still, breaks up altogether—then the traveller will benefit. IATA's remarkable contributions to air travel have included keeping up air fares, preventing more comfortable seating and, of course, prompted not by concern for passengers but by the desertion of customers from scheduled to special charter flights where the true costs are reflected by low (and still competitive) prices. A campaign to close down the charter fixers is now sure to gather momentum and has already started in Parliament. Such campaigns should be watched suspiciously. Without these charter activities the airlines would not be offering so much cheaper fares today. Safety cannot be the excuse. After all, BOAC's new cheap flights will be as safe as the expensive old ones. Or are some people afraid of further "chaos"?

ACHTUNG! MINEN!

BERLIN'S WALL, ten years old today, seems likely to stay put for many years yet. It is not likely to be removed until West Berlin, having been through the preliminary stage of a "Free City" which is the present Russian and East German interim objective, is ripe for safe incorporation into East Germany.

The Wall, horrid as it is, with its barbed wire, its electric fences, its minefields, its machine-gun towers and its savage dogs, and stained as it is with the blood of nearly 200 who died and untold numbers who were wounded trying to escape, has one thing to be said for it. It is real, tangible, an undisguised and undisguisable manifestation of the system it stands for. It looms solid through the miasma of contradictions and forced optimism in which the Western negotiators are working.

Do the Russians really long to avoid the distasteful necessity of slapping on Berlin blockades, mini or maxi, at frequent intervals? Rather, they want to undermine West Berlin—by whittling down the West German "presence," by easing out the Western Powers, by up-grading East Germany, and so on. This is to be done as fast as possible without upsetting other promising ploys, such as the European Security Conference. The West is negotiating under the shadow of Russia's cast-iron strategic position and military superiority. It is also under embarrassing pressure from Herr BRANDT. It must not allow itself to be blackmailed by the Wall, let alone to rush into its minefields through impatience.

STOP PRESS

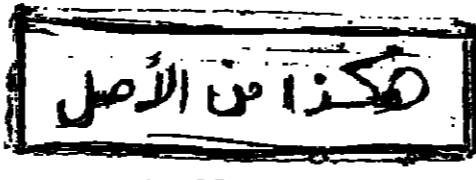
LONDON TO INVERNESS AND BACK IN A DAY—BY BEA!

Every day except Sunday, BEA Scottish Airways flies from London non-stop to Inverness and back.

The Viscount flight departs London Heathrow at 0815, arriving Inverness at 1025. The return flight, on the same day, departs Inverness at 1800 and arrives in London at 2000. Refreshments are available on both journeys.

It means that you can leave London at a dulled time, have five good hours for business in Inverness, and arrive home unruined and relaxed with the evening still ahead of you.

If you're off to Inverness, go the comfortable way—and back in a day—by BEA.



THE EDITOR

# TO THE POLITICAL BAR R MAGISTRATES

**TERENCE SHAW, Legal Correspondent**  
**D HAILSHAM, the Lord Chancellor, has decided that secretaries of local political parties and their wives or husbands should not be eligible for appointments as justices of the peace within their political areas.**

**Cardanellas:**  
**the story**  
**urchill**  
**at Hornsey had not tell**  
**are thinking**


**Explanation sought**  
The spokesman said that unlike the Conservative party where constituency secretaries were usually paid political agents, already barred from appointment in the area as J.P. secretaries of local Labour parties were usually unpaid and often had wives and husbands on the bench.

**Letters asking for conformation of the charges and Lord Hailsham's explanation have been sent to the Lord Chancellor by Mr Callaghan, the former Labour Home Secretary, and Mr David Studdart, Labour M.P. for Swindon.**

**CHARGE AGAINST NURSE IS DROPPED**  
A 40-year-old nurse, who with two doctors and a housekeeper is accused of conspiring to carry out illegal abortions at a Kensington nursing home, had one of the charges against her dropped yesterday when the four appeared at Wells Street court.

**After August 31st old pennies and 3d bits cannot be used as money**  
Decimalisation has gone so smoothly that the "changeover period" (during which old and new money may both be used) will now end on August 31st, 1971.

**DECIMAL CURRENCY BOARD**



## After August 31st old pennies and 3d bits cannot be used as money

Decimalisation has gone so smoothly that the "changeover period" (during which old and new money may both be used) will now end on August 31st, 1971.

From September 1st, therefore, our money will be fully decimal. This means that:

- All cash transactions will be in decimal money.
- Old pennies and threepenny bits should be used up before the end of August. Look them out and use them in amounts of 6d (2 1/2p). Or pay them into a bank or savings account. Banks will accept them in amounts of 1/- (5p).
- Shillings and two shilling pieces will continue as 5p and 10p coins.
- Sixpences will continue as 2 1/2p coins until at least February 1973.

Before ending their work, the Decimal Currency Board wish to thank the public and the business community for their co-operation and understanding, which led to such a smooth changeover.

**Use up your old pennies and 3d bits before September 1st**



ABLE SEAMAN ANTHONY DAVIES, NORFOLK, 6,400 TONS, GUIDED MISSILE DESTROYER, NORFOLK, 6,400 TONS, IN SPIRIT AND POLISH DUTIES IN THE CABIN WHICH THE PRINCE OF WALES IS TO OCCUPY FOR NINE MONTHS. PRINCE CHARLES JOINS THE NORFOLK IN NOVEMBER AS A SUB-LIEUTENANT UNDER TRAINING.

### SALVATION

**MAJOR BERNARD MOBBS, 45, a prominent headquarters official of the Salvation Army who took leave of absence earlier this year in protest against the Army's censorship regulations, is to be ordained into the Church of England.**

### LIFE AT THE PALACE, BY PRINCESS

**PRINCESS ANNE talks about the Generation Gap, football teams, and soccer in a corridor of Buckingham Palace in an unscripted colour film to be released on her 21st birthday on Sunday.**

### They may not know your face, but they'll know his.



There are many ways of taking money abroad apart from cash. But Cooks Travel Cheques have something no other form of 'safe' money has - the face of Thos. Cook. This face is recognised and trusted, wherever you go, in any part of the world. Hotels, restaurants, shops, car-hire companies, as well as banks, accept Cooks cheques readily. Which means there's no embarrassment and no waiting for banks to open to get hold of ready cash. Something else worth knowing. If you lose Cooks Travel Cheques they are replaced promptly. Next time you go abroad, take Cooks Travel Cheques. And you won't lose out. Or lose face.

## Cooks Travel Cheques

worth more than just money

Available in sterling and U.S. dollars from Cooks offices, appointed travel agents, banks, Trustee Savings Banks, and Post Offices operating National Giro.

### Murder squad seek replica to umbrella

**By T. A. SANDROCK Crime Correspondent**  
**CHILDREN throughout the country were asked last night by police if they had an "Empire made" umbrella similar to the one carried by Janice Ersser, 30, who was murdered on Tuesday.**

### Hitch-hike inquiry

Police earlier checked on the possibility that after the murder Janice's killer carried the umbrella to the North Watford intersection of the M1 to hitch-hike.

### APOLGY TO 'OZ' TRIAL PRESS BY 'SPECTATOR'

The Spectator apologised yesterday about a report on the Oz trial by Tony Palmer, who wrote: "The Southern crime reporters coughed and spluttered their beer-sodden way through summer's day after summer's day."


### LIFE AT THE PALACE, BY PRINCESS

Daily Telegraph Reporter PRINCESS ANNE talks about the Generation Gap, football teams, and soccer in a corridor of Buckingham Palace in an unscripted colour film to be released on her 21st birthday on Sunday.

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### 24-hour strike wipes the smile from Mona Lisa's visitors

**By ANTHONY MANN in Paris**  
**T HOUSANDS of foreign tourists, reinforced by large numbers of French provincials, were angry yesterday, when they found that the Louvre and many other State collections were closed because of a 24-hour lightning strike of staff.**

### 12 BATTERED BABIES HAD EYE DAMAGE

**By Our Science Staff**  
**TWELVE cases of "battered" babies having permanently impaired vision as the result of mal-treatment are recorded by a consultant ophthalmic surgeon in the British Medical Journal today.**

### Coach by coach

Around the carousel motor-coach after motor-coach was drawing up P.A. Campbell's day excursion from Britain: a "See Paris" club treat from Dijon; a coachload of Spaniards from Barcelona; a Volkswagen bus filled with hippies; 75 Greeks from Salonika; a Pullman coachload of angry Germans from Hamburg.


### GIRL WHO LOVED

—an inquest—OWNED set, was told yesterday. She pulled a chair across to her mother's washing machine, fell in and drowned.

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# LONDON STOCK EXCHANGE

Account: August 9-August 20. Pay Day: September 1. Bargains Marked: 11,775  
Rises: 759. Falls: 167. Unchanged: 1,165. Dollar Premium: 22½ p.c. (+½ p.c.)

## F.T. STOCK INDICES, AUGUST 12

|              | 1971  | 1970  | 1969  |
|--------------|-------|-------|-------|
| Indust. Ord. | 408.6 | 413.2 | 305.3 |
| Govt. Secs.  | 74.68 | +0.1  | 68.83 |
| Gold Mines   | 58.1  | +0.4  | 51.3  |
| Fixed Int.   | 74.26 | +0.16 | 74.77 |
| Ord. Div.    | 3.72  | -0.04 | 3.66  |
| Earn. Yd.    | 5.80  | -0.07 | 5.59  |

## FINANCIAL TRUSTS

| Stock               | Price |
|---------------------|-------|
| London & Lancashire | 106   |
| London & North      | 106   |
| London & West       | 106   |
| London & York       | 106   |
| London & East       | 106   |
| London & South      | 106   |
| London & Central    | 106   |
| London & North      | 106   |
| London & West       | 106   |
| London & York       | 106   |
| London & East       | 106   |
| London & South      | 106   |
| London & Central    | 106   |

## PLANTATIONS

| Stock               | Price |
|---------------------|-------|
| London & Lancashire | 106   |
| London & North      | 106   |
| London & West       | 106   |
| London & York       | 106   |
| London & East       | 106   |
| London & South      | 106   |
| London & Central    | 106   |
| London & North      | 106   |
| London & West       | 106   |
| London & York       | 106   |
| London & East       | 106   |
| London & South      | 106   |
| London & Central    | 106   |

# Trade figures trigger further widespread advance in prices

After a quiet opening when the market appeared to be consolidating Wednesday's sharp rally, equity share prices resumed their upward course on satisfaction with the trade figures and expectations of a further recovery on Wall Street. New buying orders flooded the market short of stock and some big gains in selected second-line issues were consequently out of proportion to the amount of business actually transacted.

After several periods of hesitation, the blue chips ended on a very firm note and the Financial Times Ordinary share index closed 5.7 higher at 408.6.

The good July trade figures were a major influence in British Government securities, which scored widespread gains ranging up to 3.4 points in the case of long Treasury dated 1997 "A" at 894.7. Medium Funding 5½, 1982-84, at 282.4, and Treasury 8½, 1982-84, at £102.4, both up 1. Undated War Loan 3½ p.c. rose 1.4 more to 538.9.

Dollar stocks and British-based issues favoured by transatlantic investors favoured a good recovery in the wake of strength on Wall Street. Hudson's Bay, at 60.4, a bounded ahead by 35 points to 850p. EMI were also supported at 146p. up 5.

Bank shares quickly responded to the reappearance of buyers and National Westminster ended 18 points higher at 374p. after 606p. Barclays closed 14 at 806p. while net gains of 12 points were seen in Lloyds, at 604p. and Midland, at 528p. Hire purchase finance shares were not able for gains in Mercantile Credit, at 454p. up 14 points, and Keen, at 398p. the last-named in front of the interim report.

Speculative demand for Incheape, accompanied by takeover gossip, marked strength in Development Securities, 23 up at 410p. Sterling Guarantee, 22 up at 326p. and Pico Holdings "A", 17 to the good

even suggested the Grand Metropolitan might drop its offer for Truman Hanbury and bid for Rose to 179½p. while Truman Hanbury held at 452p.

Other brewery shares were in good form, with the advance in prices continuing well after the official close of the market. Allied Bass rose 5 to 128½p and Whitebread 3 to 78½p.

Selective buyers were operating in building shares and the day's best features were Associated Portland Cement, at 141½p, Rugby at 206p, and Tibury Contracting, at 55p. The company's rejection of the bid from Thomas Roberts moved up 5 more to a new peak of 530p, while other leaders Courtauld, at 150p, Turner and Newall, at 124p, G.E.C. at 152p, at 454p up 14 points, and Keen, at 398p, the last-named in front of the interim report.

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deal of interest after the Tailpiece comment and closed 16 higher at 60p. With the full report giving encouragement to buyers, Greenwood and Bailey rose 5 to 40p. Property shares again provided numerous firm features. Hammerstein at 455p. a rise of 25p. while gains ranging from 10 to 10 were secured by City Wall, 70p. at 250p. and Stock Conversion, at 583p.

Helped by brighter conditions on Wall Street, leading firms had ended 12 up at 294p after the Tailpiece figures, while British Petroleum rose 1 to 626p. and 9 to 456p. while the company's backing for a proposed merger of the Australian companies, Woodside and Mid-Eastern Oil, left after 54p. After Wednesday's jump on the new oil find, Anglo-Ecuadorian came back 7 to 83p.

The interim results from Imperial Metal Industries brought an initial reaction of 72p. Other news was favourable to close firm on the day at 72p. Other news was favourable to close firm on the day at 72p.

After Wednesday's shock reaction to news of the record loss shares rallied strongly to close 40p on bear covering and "asset stripping" buying. Anglo-Swiss Holdings attracted a good

deal of interest after the Tailpiece comment and closed 16 higher at 60p. With the full report giving encouragement to buyers, Greenwood and Bailey rose 5 to 40p. Property shares again provided numerous firm features. Hammerstein at 455p. a rise of 25p. while gains ranging from 10 to 10 were secured by City Wall, 70p. at 250p. and Stock Conversion, at 583p.

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## INVESTMENT TRUSTS

| Stock               | Price |
|---------------------|-------|
| London & Lancashire | 106   |
| London & North      | 106   |
| London & West       | 106   |
| London & York       | 106   |
| London & East       | 106   |
| London & South      | 106   |
| London & Central    | 106   |
| London & North      | 106   |
| London & West       | 106   |
| London & York       | 106   |
| London & East       | 106   |
| London & South      | 106   |
| London & Central    | 106   |

## TEXTILES

| Stock               | Price |
|---------------------|-------|
| London & Lancashire | 106   |
| London & North      | 106   |
| London & West       | 106   |
| London & York       | 106   |
| London & East       | 106   |
| London & South      | 106   |
| London & Central    | 106   |
| London & North      | 106   |
| London & West       | 106   |
| London & York       | 106   |
| London & East       | 106   |
| London & South      | 106   |
| London & Central    | 106   |

## ELECTRICAL & RADIO

| Stock               | Price |
|---------------------|-------|
| London & Lancashire | 106   |
| London & North      | 106   |
| London & West       | 106   |
| London & York       | 106   |
| London & East       | 106   |
| London & South      | 106   |
| London & Central    | 106   |
| London & North      | 106   |
| London & West       | 106   |
| London & York       | 106   |
| London & East       | 106   |
| London & South      | 106   |
| London & Central    | 106   |

## BREWERIES

| Stock               | Price |
|---------------------|-------|
| London & Lancashire | 106   |
| London & North      | 106   |
| London & West       | 106   |
| London & York       | 106   |
| London & East       | 106   |
| London & South      | 106   |
| London & Central    | 106   |
| London & North      | 106   |
| London & West       | 106   |
| London & York       | 106   |
| London & East       | 106   |
| London & South      | 106   |
| London & Central    | 106   |

## MOTORS & AIRCRAFT

| Stock               | Price |
|---------------------|-------|
| London & Lancashire | 106   |
| London & North      | 106   |
| London & West       | 106   |
| London & York       | 106   |
| London & East       | 106   |
| London & South      | 106   |
| London & Central    | 106   |
| London & North      | 106   |
| London & West       | 106   |
| London & York       | 106   |
| London & East       | 106   |
| London & South      | 106   |
| London & Central    | 106   |

## PAPERS & PUBLISHERS

| Stock               | Price |
|---------------------|-------|
| London & Lancashire | 106   |
| London & North      | 106   |
| London & West       | 106   |
| London & York       | 106   |
| London & East       | 106   |
| London & South      | 106   |
| London & Central    | 106   |
| London & North      | 106   |
| London & West       | 106   |
| London & York       | 106   |
| London & East       | 106   |
| London & South      | 106   |
| London & Central    | 106   |

## BANKS, DISCOUNT, H.P.

| Stock               | Price |
|---------------------|-------|
| London & Lancashire | 106   |
| London & North      | 106   |
| London & West       | 106   |
| London & York       | 106   |
| London & East       | 106   |
| London & South      | 106   |
| London & Central    | 106   |
| London & North      | 106   |
| London & West       | 106   |
| London & York       | 106   |
| London & East       | 106   |
| London & South      | 106   |
| London & Central    | 106   |

## DRAPERY & STORES

| Stock               | Price |
|---------------------|-------|
| London & Lancashire | 106   |
| London & North      | 106   |
| London & West       | 106   |
| London & York       | 106   |
| London & East       | 106   |
| London & South      | 106   |
| London & Central    | 106   |
| London & North      | 106   |
| London & West       | 106   |
| London & York       | 106   |
| London & East       | 106   |
| London & South      | 106   |
| London & Central    | 106   |

## INSURANCE

| Stock               | Price |
|---------------------|-------|
| London & Lancashire | 106   |
| London & North      | 106   |
| London & West       | 106   |
| London & York       | 106   |
| London & East       | 106   |
| London & South      | 106   |
| London & Central    | 106   |
| London & North      | 106   |
| London & West       | 106   |
| London & York       | 106   |
| London & East       | 106   |
| London & South      | 106   |
| London & Central    | 106   |

## PROPERTY

| Stock               | Price |
|---------------------|-------|
| London & Lancashire | 106   |
| London & North      | 106   |
| London & West       | 106   |
| London & York       | 106   |
| London & East       | 106   |
| London & South      | 106   |
| London & Central    | 106   |
| London & North      | 106   |
| London & West       | 106   |
| London & York       | 106   |
| London & East       | 106   |
| London & South      | 106   |
| London & Central    | 106   |

## FOOD & CATERING

| Stock               | Price |
|---------------------|-------|
| London & Lancashire | 106   |
| London & North      | 106   |
| London & West       | 106   |
| London & York       | 106   |
| London & East       | 106   |
| London & South      | 106   |
| London & Central    | 106   |
| London & North      | 106   |
| London & West       | 106   |
| London & York       | 106   |
| London & East       | 106   |
| London & South      | 106   |
| London & Central    | 106   |

## INDUSTRIALS

| Stock               | Price |
|---------------------|-------|
| London & Lancashire | 106   |
| London & North      | 106   |
| London & West       | 106   |
| London & York       | 106   |
| London & East       | 106   |
| London & South      | 106   |
| London & Central    | 106   |
| London & North      | 106   |
| London & West       | 106   |
| London & York       | 106   |
| London & East       | 106   |
| London & South      | 106   |
| London & Central    | 106   |

## SHIPPING

| Stock               | Price |
|---------------------|-------|
| London & Lancashire | 106   |
| London & North      | 106   |
| London & West       | 106   |
| London & York       | 106   |
| London & East       | 106   |
| London & South      | 106   |
| London & Central    | 106   |
| London & North      | 106   |
| London & West       | 106   |
| London & York       | 106   |
| London & East       | 106   |
| London & South      | 106   |
| London & Central    | 106   |

## TOBACCO

| Stock               | Price |
|---------------------|-------|
| London & Lancashire | 106   |
| London & North      | 106   |
| London & West       | 106   |
| London & York       | 106   |
| London & East       | 106   |
| London & South      | 106   |
| London & Central    | 106   |
| London & North      | 106   |
| London & West       | 106   |
| London & York       | 106   |
| London & East       | 106   |
| London & South      | 106   |
| London & Central    | 106   |

## Mining

| Stock               | Price |
|---------------------|-------|
| London & Lancashire | 106   |
| London & North      | 106   |
| London & West       | 106   |
| London & York       | 106   |
| London & East       | 106   |
| London & South      | 106   |
| London & Central    | 106   |
| London & North      | 106   |
| London & West       | 106   |
| London & York       | 106   |
| London & East       | 106   |
| London & South      | 106   |
| London & Central    | 106   |

## RECENT ISSUES

| Stock               | Price |
|---------------------|-------|
| London & Lancashire | 106   |
| London & North      | 106   |
| London & West       | 106   |
| London & York       | 106   |
| London & East       | 106   |
| London & South      | 106   |
| London & Central    | 106   |
| London & North      | 106   |
| London & West       | 106   |
| London & York       | 106   |
| London & East       | 106   |
| London & South      | 106   |
| London & Central    | 106   |

مكتبة الأصيل

# INVESTMENT & BUSINESS

City Editor KENNETH FLEET

DAILY TELEGRAPH CITY OFFICE

112 Queen Victoria Street, London EC4Q 4BS Telephone 01-236 8925/6

## Speculation and rumour about the dollar's fate

BY THE CITY EDITOR

THE DOLLAR took another pounding yesterday as lobbyists and theorists joined the rush to forecast the outcome of the international monetary power struggle between the United States and the Continent.

Reports in a leading American newspaper, which talked of the possibility of action as early as the weekend to cut the link between gold and the dollar, letting the dollar float down 5 p.c. to 10 p.c. against strong currencies, helped to fuel speculation.

The level of dealing in New York was described last night as "hectic" and pressure on the dollar as "severe" words which denote near-crisis. Reports from Frankfurt that the Deutschemark would soon be repegged at 5:33, a gain of nearly 10 p.c. since May, pushed the dollar down to a new low of 5:3665 with activity rising to the close of business in London and Frankfurt.

The Bundesbank is reported to have bought \$28 million during the morning to help to steady the dollar. This is contrary to its usual practice since the Deutschemark was allowed to float three months ago.

Speculative demand spread to the Italian lira, which has hitherto been one of the weakest of European currencies, under the influence of industrial unrest in Italy. The

Banco d'Italia is reported to have bought up to \$40 million from commercial holders, and trading took place throughout the day at the dollar's official support point of 620.5 lire. Gold also bounced back up to 515.25 an ounce on the London market.

Confidence in the dollar was not helped by renewed reports that the United States has tabled an official proposal for action at the annual meeting of the International Monetary Fund to widen the range that currencies can fluctuate around par from 1 p.c. to 3 p.c. This would allow sterling to range between \$2.3280 and \$2.4720.

The difference between a currency at the top of its range against the dollar and another at the bottom could be as much as 6 p.c., which would be enough to absorb most of the temporary strains in trading currencies.

But the report found no confirmation from the United States Treasury, the British Treasury or the International Monetary Fund. It would be unusual if a proposal had been tabled unilaterally by the United States, since the Fund usually prefers to consider proposals agreed by consensus discussions beforehand.

It is not impossible that full agreement on wider bands has been reached in private discussions, but the actions of the leading European countries in the past three months make it unlikely.

## Mandarins see a revival

THE TRADE outlook continues uncertain, but the trade figures continue to be solidly favourable. The July figures showed an export surplus of £45 million following a revised surplus of £40 million in June. In the first seven months of the year exports have risen seven per cent above the monthly average for the second half of 1970, with volume and value contributing equally. Imports have risen only six per cent over the same period, with volume contributing more than price to the increases.

The year so far has shown an average surplus of £8 million a month on visible trade and a probable surplus of £50 million a month on invisible account, adding up to a current account surplus of £700 million a year, compared with an almost exact balance in visible trade and a current account surplus of £600 million in 1970.

There is no denying the fact that exports have forged ahead again despite widespread fears that they would not. The explanation for this paradox lies partly in the terms of trade which have favoured price increases for British exports. If export prices had risen no faster than import prices there would have been an average deficit of about the same size as the average surplus.

Erratic items which can tip the balance between surplus and deficit have also been favourable to exports this month. Shipments of aircraft, ships and precious stones were all below average in the second half of 1970 and made it look as if the balance of trade was leading towards a gradually widening deficit. This year they have been

erratically high and have helped to prolong the surplus.

On the import front, arrivals of food were well above the average in the first quarter of the year, even allowing for the higher prices of imported foodstuffs such as butter.

The tone of the Treasury mandarins' monthly economic assessment, which accompanies the monthly trade figures, has been transformed by the Chancellor's economic stimulus.

While admitting that the trade surplus prospects are not as good as the last few months' figures suggest, they point to a revival in consumer spending and industrial production in the second quarter and tentatively forecast that demand and production will grow faster than productive potential capacity in the next few months, allowing unemployment to fall.

They also make it clear how deep a pit the economy was heading into when the Chancellor acted. The Gross Domestic Product, they admit, actually fell 1½ per cent in the first half of the year, investment in stocks continued to be low or negative in the second quarter, public sector housing starts and completions fell, prices climbed by 10½ per cent in the 12 months to June, and the fall in the average wage increases in the second quarter was almost entirely offset by an increase in the numbers affected.

Some of the problems are still with us, although mercifully the reserves and the current account now look safe until the end of the year.

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Some of the problems are still with us, although mercifully the reserves and the current account now look safe until the end of the year.



## You've only got to taste it to go with Watneys Red

Watneys Red was launched in April. It is already the most talked-about beer launch for years. And the most successful. Total gallonage sold is way up over last year's Red Barrel sales. Hundreds of new accounts have been opened.

To launch a massive operation like Red you have to have something more than the deep instinct for the business, which all brewers share. You need all the perceptive marketing, the sophisticated researching of modern management. The success of Red shows that Watneys know their business.

## Rolls-Royce debenture holders to get 50pc next month

By RODNEY LORD

HOLDERS of debenture stock in Rolls-Royce will get their first payment on Sept. 15. This will comprise all the accrued interest due from the last payment date plus 50 p.c. of the principal, amounting to nearly £27 million.

Payments will be made to holders on the register on Aug. 18, and stock exchange price will be quoted ex distribution as from today.

Yesterday Mr E. Rupert Nicholson, the receiver and manager, said that during the past two months he had become aware of a number of potential adjustments to the draft statement of affairs presented on June 3.

Although some of these could be substantial there was no reason at present to revise his estimate of the amount of potential creditors should get at least 50p in the pound.

Since the June statement one important uncertainty has been cleared up with the United States guarantee for Lockheed RB-211. Assuming the contract is satisfactorily concluded, this removes the possibility of substantial claims by Lockheed and the airline companies, which would have ranked as unsecured creditors.

But, said Mr Nicholson: "No significant distribution to unsecured creditors can be foreseen until the price for the sale to Rolls-Royce (1971) has been determined."

"In any case the agreement of creditors' claims appears likely to prove a considerable task which will take many months to reach a sufficient state to permit a distribution."

There should, however, be a further "substantial" distribution to Debenture stockholders before the end of the year.

## Steel output in July lowest since mid-1967

STEEL OUTPUT in July fell to the lowest level since mid-1967, it is disclosed today. Continued stagnation in industry has cut demand so that production in the first seven months of the year was down 10.5 p.c. compared with the similar period of last year.

The July weekly average output was 500,800 tons. This was 3.8 p.c. below the 522,800 tons averaged in June and 11.1 p.c. down on the average of 559,800 tons in July 1970.

"Production is reflecting the continued lower level of demand and was also affected by holidays, particularly in Scotland and Sheffield," says a joint statement by the British Steel Corporation and the British Independent Steel Producers' Association.

The Department of Trade and Industry today releases figures for steel stocks and consumption during the second quarter of the year. They are seasonally adjusted to provide a more reliable guide and show that the amount of steel bought was the lowest since the first quarter of 1968.

The difference between output and purchasing is caused by a run-down of stocks held by consumers and merchants.

Over the past two years consumption of finished steel has been remarkably steady, the Department comments. But in the second quarter it plunged 6.3 p.c. below the average for the previous nine quarters.

**FAMILY MONEY GO ROUND**

In tomorrow's Family Money Go-Round...

**INSURANCE:** Julian Gibbs has a contract for a new policy which provides £100 a month tax free whenever his family goes into hospital.

**TAX:** Bryan Linola concludes his series on the different methods for reducing tax use for collecting tax.

**FIXED INTEREST:** Stuart Ravenlock finds the stiff-necked market well pleased with the latest trade figures and also looks at brewery debentures.

**LETTERS:** Another selection of readers' investment questions are answered.

**Vickers to rationalise Hoe-Crabtree**

By JOHN PETTY

VICKERS will stop making Hoe-Crabtree printing machinery in London and concentrate production in Leeds. This is another step in the series of moves to make the group more profitable.

Other acts have been to sell Vickers-Zimmer to Davy-Ashmore for £5.2 million. All-Wheel Drive of Swindon, to the George Colten 600 Group, and the old Palmers Harbours ship-repair yard on Tyne-side on the market, sell Vickers Radiation to Firestone for £170,000, and pull out of the unprofitable British Hovercraft Corporation by selling 14 million shares to Westland.

About 540 people will lose jobs at the Southwark plant of Hoe-Crabtree, but a design-work depot will be maintained there. Some London workers are being offered jobs in Leeds. Workers say they have been told that the company is "being hit by intense competition and the printing group is being reorganised."

But a spokesman at Vickers headquarters said they were "not real redundancies, since most of those involved were temporary employees."

The printing side of Vickers was profitable and Southwark was "just a little depot." It made sense to concentrate production on the main centre in Leeds.

"We have won orders worth £500,000 for printing machinery in the next two weeks alone," said Vickers.

Vickers now has Lord Robens as non-executive chairman. Before he took over this summer, it reported a fall in pre-tax profits from £9.9 million to £4.2 million.

## Burmah Oil to buy control of Australian group

BURMAH OIL plans to spend about £4.7 million in gaining marginal control of a new Australian group that will merge two exploration companies with its own subsidiary, BOC of Australia.

Main interest would be the North West Shelf, the offshore gas field in the North Sea, in which the new group would have a 50 p.c. stake. Burmah has already made two gas strikes there.

Edging under Burmah control (it would have roughly 30.3 p.c.) would be Woodside Oil and Mid-Eastern Oil, already partners with Burmah on the Shelf. Following a share exchange, they would become subsidiaries of the new company, Woodside-Burmah. Burmah's cash would buy out Woodside and Mid-Eastern's cross-holding in each other.

The deal promises Burmah only a slightly greater interest in the Shelf itself, since it already has 51 p.c. of Woodside, while Mid-Eastern is a minor partner.

## Watney shares pushed up on mystery buying

By NICHOLAS OWEN

THE FOCUS of the six-week-old brewery bid battle switched decisively yesterday to Watney Mann as substantial quantities of the group's shares were bought in the stock market. The buying, which pushed the share price up another 3p to 159p, was accompanied by strong suggestions that cutting across its plans to outbid Grand Metropolitan Hotels for control of Truman Hanbury Buxton, Watney itself would be the target of an offer.

Mr Michael Webster, Watney's chairman, professed himself mystified and said no talks had been held with another company.

One popular thought was that the Schlitz brewing giant, of the United States, with its annual sales of over \$400 million (£120 million), was in the market with the idea of taking over Watney. This was categorically denied by a top Schlitz executive from its headquarters in Wisconsin, where a spokesman said: "No Sir—the rumours are absolutely untrue."

Other "candidates" mentioned were Carlsberg, the Danish brewer which supplies Watney's lager brands, and British American Tobacco, the group long said to be searching for a major opportunity to diversify further from cigarette sales. No confirmations were forthcoming from either camp.

The short-term effect of the

share buying is certainly ironically in its efforts to win Truman. Its latest offer, rejected by the Truman directors, was yesterday worth around 48p and has overtaken Grand Met's terms.

Active market purchases of Truman equity by both sides have left them neck-and-neck: Watney has a shade under 50 p.c., while Grand Met has about 18 p.c., to which may be added Whitbread's supporting 10.7 p.c.

Mr Derrick Pease, the Truman chairman, declined at yesterday's annual meeting of the company to elaborate on his board's decision to back Grand Met. "The less raking over the pros and cons the better," he told the 100 shareholders present, who included Grand Met, chairman Mr Maxwell Joseph, chairman of Metropolitan Hotels, listeners early at the Truman's AGM yesterday.

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The difference between output and purchasing is caused by a run-down of stocks held by consumers and merchants.

Over the past two years consumption of finished steel has been remarkably steady, the Department comments. But in the second quarter it plunged 6.3 p.c. below the average for the previous nine quarters.

## Rowntree still Bovril favourite

BOVRIL directors last night reaffirmed their support for the Rowntree Mackintosh offer despite the latest increased bid by Cavenham Foods earlier this week. At the same time Rowntree has told Bovril that it has no intention of improving its offer, which is due to close on Tuesday.

Cavenham's latest offer for Bovril is worth just over £14.5 million, or 45p a share against the last bid by Rowntree worth 456p, taking the Rowntree Mackintosh loan stock at par. At present both Rowntree and Cavenham claim 20 p.c. of Bovril shares.

## Lonrho may get 40pc of Wankel royalties

By PETER SCHMITT in Bonn

THE REPORTED takeover by Lonrho of the Felix Wankel Company of Lindau, West Germany, which issues Wankel rotary engine licences throughout the world, may give the mining company a 40 p.c. share in licence "entry fees" and royalties, notably from West Germany, Japan and the United States.

A spokesman for Audi NSU Auto Union, the Neckarsulm motor company, shareholders of which is owned by the Volkswagen concern, said yesterday that his company had a right of first refusal with Lonrho had not yet been settled and signed.

The Neckarsulm company had no direct share in the Wankel Company which was half-and-half in the hands of Herr Felix Wankel, the 82-year-old inventor of the rotary engine principle, and Herr Ernst Hutzenlaub, of Manover.

Neither was prepared yesterday to confirm officially that the company had been sold to Lonrho, but the NSU spokesman was sure that a tentative agreement had been concluded between Herr Wankel and a managing director of Lonrho in Zurich on Wednesday.

The price Lonrho is ready to pay was estimated by West German financial quarters at some £14 million. It had been an open secret in West Germany for a while that Herr Felix Wankel had been trying to find an adequate buyer either at home or abroad.

Under the present scheme, Audi NSU Auto Union, whose R0-80 rotary-engined car has been successful, shares the income from German and international licence entry fees and royalties per engine on a 60 p.c. to 40 p.c. basis with the Wankel Company of Lindau.

Lonrho shares ended 5p higher yesterday at 87p, after 81p, on news of the Wankel deal.

## Ultramar COMPANY LIMITED

ULTRAMAR GROUP RESULTS FOR THE HALF YEAR TO 30TH JUNE 1971

|  | Half year to 30th June 1971 | Half year to 30th June 1970 (Re-stated) |
|--|-----------------------------|---|
| Financial Results  |                             |   |
| Net Profit after deduction of taxation and profit attributable to outside shareholders | £1,578,000                  | £940,000                                |
| Taxation   | £417,000                    | £407,000                                |
| Profit attributable to outside shareholders  | £18,000                     | £15,000                                 |

The financial results for the half year to 30th June 1970 have been restated because of a retroactive increase in Corporation Taxation for the calendar year 1970 announced in December 1970.

Operational Results

|   | 1971   | 1970   |
|---|--------|--------|
| Sales of Oil Products (barrels per day) | 98,700 | 91,200 |
| Gas Sales (thousand cubic feet per day) | 27,900 | 26,500 |
| Oil Production (barrels per day)        | 9,500  | 10,800 |
| Refinery Throughput (barrels per day)   | 33,100 | 36,900 |
| New Oil and Gas Wells                   | 6      | 5      |

The California Refinery was leased for five years beginning 1st March 1970 to Carson Oil Company, an independent company. Consequently, the refinery's throughput and sales of products from that date have not been included in the above operational results.

**Quebec Refinery**

The first shipment of crude oil was pumped into the Quebec Refinery storage tanks in early July and it is expected that about 2,500,000 barrels of crude will be in the tanks by the end of August when the main crude unit will be in operation. The official opening of the Refinery has been scheduled for 1st October, 1971, and all of the processing units should be operable by that date.

**Prospects for the second half of 1971**

It is difficult to predict results for the second half of 1971 mainly because of the uncertainty as to what contribution to Group Profits will be made this year by the Quebec Refinery. It is anticipated however that the second half Group Profits for 1971 should be at least up to the level of the first half Group Profits.

12th August 1971.

## GALA COSMETIC GROUP LIMITED

Trading results 24 weeks ended 18th June, 1971

|                        | 1971      | 1970      |
|------------------------|-----------|-----------|
| Sales to third parties | 4,962,000 | 3,881,000 |
| Net Profit before tax  | 386,000   | 281,000   |
| Tax                    | 139,000   | 105,000   |
| Net Profit after tax   | 247,000   | 176,000   |

Sales and profits for 1971 include the Nivea products transferred with effect from the 22nd June, 1970 to the Gala Group by Smith & Nephew Associated Companies Limited.

The comparative sale and profit before tax for 1970 include the Nivea products.

The Board has resolved to pay for the financial year 1971 an Interim Dividend of 4% less tax (last year equivalent to 3½%) to ordinary shareholders registered at the close of business on the 7th September, 1971. Dividend warrants will be posted on the 20th September, 1971.

## MPANY HLIGHTS

**Mark Lane**  
d Coral  
ss their  
recasts

The Derby and Oaks month, which has been the biggest month for the stock market since the end of the year, has seen a number of companies recast their shares. The most notable of these is the issue of 10 million new shares by the group which was made by June 4.

The group's shares, which were produced in a public issue, are now trading at 150p, a gain of 25p on the 125p at which they were issued. The group's shares are now trading at 150p, a gain of 25p on the 125p at which they were issued.

## profits fall

Profits in the refinery division in the first half of the year have fallen 12.9 per cent on sales of £1,117.2 million, which is 1.5 per cent below the £1,100 million target. The group's profits are now £11.1 million, a fall of 12.9 per cent on the £12.7 million of the first half of 1970.

## Combustion opts out

Combustion's recovery in the first half of the year is being offset by a 15-month period of low demand for its products. The company's sales in the first half of the year were £11.1 million, a fall of 12.9 per cent on the £12.7 million of the first half of 1970.

## rise by Gala

First-half reported first-half rise by Gala Cosmetic Group, which has a 7p share rise to 150p. Sales were £11.1 million, a fall of 12.9 per cent on the £12.7 million of the first half of 1970.

## man drops Fluidrive

News that Wellman Engineers dropped its proposed £2.9 million bid for Fluidrive, which has a 7p share rise to 150p. Sales were £11.1 million, a fall of 12.9 per cent on the £12.7 million of the first half of 1970.

## st. Keen profits slip

Profits of Keen, Keen and folds, one of Britain's biggest engineering groups, are running at the half-way mark with a 15-month period of low demand for its products. The company's sales in the first half of the year were £11.1 million, a fall of 12.9 per cent on the £12.7 million of the first half of 1970.

## Bank's success

WORLD BANK'S money-lending effort in the London market has been a success. Its offer of £1 million of 6 p.c. stock, which has pushed its price up to 117, has been subscribed for nearly £17 million of the £10 million issue.

## nar's advance

ward trend in Ultramar's shares has continued during the first half of the year. This oil company has pushed its price up from £1.50 to £1.60. Further, the board expects that second-half profits be at least up to this level.

## cts for Woodrow

£15 worth of £6 million worth of shares has been given to Taylor International to continue the link between Garden and the mainland of Australia at Cockburn.

## St. strong

STREET stock markets regained more ground in the first half of the year, with a 2.53 per cent rise in the industrial average to 838.01.

## IGAN COMMODITIES

On 11th and 12th, 1971, the price of oil rose to 150p, a gain of 25p on the 125p at which it was issued. The group's shares are now trading at 150p, a gain of 25p on the 125p at which they were issued.



# NORCROS LIMITED Interim Report

### for the 26 weeks ended 30th May, 1971

On 12th August, 1971, the Directors declared an interim dividend of 9.0%, 2.2p per share (1970 8.33%: 2.08p per share) less income tax payable on the 27th November, 1971 to holders of ordinary shares on the Register at the close of business on the 23rd October, 1971. This dividend will absorb £345,206 of profit attributable to the Group.

Norcros Limited reports profits available for appropriation of £808,000 for the half year compared with £647,000 for the corresponding period of last year. Earnings for Ordinary shareholders increased by 28% to £735,000 representing 4.79 pence per share, compared with £576,000 last year representing 3.75 pence per share. Corporation Tax has been provided at 40% (1970 45%) and all figures are subject to audit.

|   | Group Year ending 28th Nov., 1971 |                   | Group Year ended 29th Nov., 1970 |                   |
|---|-----------------------------------|-------------------|----------------------------------|-------------------|
|   | 1st half year (£'000)             | Full year (£'000) | 1st half year (£'000)            | Full year (£'000) |
| Group Sales   | 14,661                            | 27,069            | 12,864                           | 27,069            |
| United Kingdom  | 1,093                             | 2,718             | 1,142                            | 2,718             |
| Exports from United Kingdom                                 | 1,890                             | 3,760             | 1,744                            | 3,760             |
| Overseas  | 1,768                             | 3,547             | 1,978                            | 3,547             |
| Group Trading Profit  | 1,591                             | 3,438             | 1,373                            | 3,438             |
| Share of profits of Associated Companies                    | 35                                | 49                | 29                               | 49                |
| Investment Income (Less receivable from Associated Company) | 9                                 | 80                | 27                               | 80                |
| Interest Payable:   | 1,635                             | 3,547             | 1,429                            | 3,547             |
| On moneys borrowed, repayable within 5 years                | (116)                             | (277)             | (115)                            | (277)             |
| On other moneys borrowed                                    | (106)                             | (250)             | (106)                            | (250)             |
| Profit before taxation                                      | 1,413                             | 3,020             | 1,208                            | 3,020             |
| Taxation  | (578)                             | (1,280)           | (557)                            | (1,280)           |
| Profit after Taxation                                       | 835                               | 1,740             | 651                              | 1,740             |
| Minority shareholders interest                              | (10)                              | (25)              | (5)                              | (25)              |
| Profit retained by Associated Companies                     | (19)                              | 9                 | 1                                | 9                 |
| Profit available for Appropriation                          | 806                               | 1,724             | 647                              | 1,724             |
| Preference Dividend   | (71)                              | (143)             | (71)                             | (143)             |
| Earnings for Ordinary Shareholders                          | £735                              | £1,581            | £576                             | £1,581            |
| Earnings per Ordinary share                                 | 4.79p                             | 10.30p            | 3.75p                            | 10.30p            |
| Average number of Employees in Group                        | 6,325                             | 6,363             | 6,311                            | 6,363             |
| External Sales per Group Employee (Annual Rate)             | £5,578                            | £4,994            | £4,994                           | £5,272            |

Group Profits before taxation for the half year were £1,413,000 showing an increase of 16.8% over last year. This increase was achieved as a result of continued progress by all divisions, in the United Kingdom and Overseas.

Group sales have continued to grow amounting to £17,844,000 for the first half of the current year compared with £17,750,000 the corresponding figure last year.

Notes: The comparative figures for the first half of last year have been redisplayed to include the results of Associated Companies.

In accordance with the special resolution approved on 22nd January, 1971 establishing the "Norcros Incentive Scheme", 652,070 Special Ordinary Shares were issued on 22nd February, 1971. The earnings per ordinary share of fully diluted share capital would be 4.60p for the half year ended 30th May, 1971.

# LAMBERT HOWARTH GROUP LIMITED INTERIM REPORT

The Directors announce the following unaudited result for the 24 weeks ended 19th June, 1971. Comparative figures are for the 28 weeks ended 20th June, 1970.

|   | 1971      | 1970      |
|---|-----------|-----------|
| Turnover  | 3,039,333 | 2,012,073 |
| Group Trading Profit  | 214,694   | 105,139   |
| Before charging Depreciation and Amount written off Lists, Knives and Moulds of | 81,450    | 46,131    |
| Group Profit before Taxation  | 133,244   | 57,008    |
| Corporation Tax—Estimated   | 48,000    | 25,000    |
| Group Profit after Taxation   | 85,244    | 32,008    |
| Dividends (Gross)—Preference—Paid   | 2,910     | 5,554     |
| Interim Ordinary—declared   | 30,000    | 18,000    |
|   | £2,334    | 10,674    |

An Interim Ordinary Dividend of 5% actual (1970—5%) has been declared and will be paid on 17th September 1971 to members on the register at the close of business on 20th August, 1971.

I am pleased to record improved profits, which confirms the forecast made in the statement at the Annual General Meeting in April last.

This improvement has been brought about through a substantially increased turnover as compared with the same period last year, and improved efficiency within the organisation.

The profit in our business is traditionally greater in the second half of the year, but the strong incidence of higher costs makes it difficult to forecast what our annual profit will be. I am hopeful, however, that we will be able to maintain the present trend.

C. L. Howarth, Chairman.

# BIRD & CO. (AFRICA) LTD. NATIONALIZATION

The Fifty-third Annual General Meeting was held in London on 12th August, 1971. The following is a summary of the report made to shareholders on the subject of nationalization:

The Tanzania Budget statement of 17th June refers to the debenture stock which was originally issued by your company and has become a liability of the Tanzania Sisal Corporation as a result of the Act passed in October 1967. It is now stated that "It will not be possible to deal with the claims of Bird & Co. until after the liabilities in the form of the debentures issued by that company have been met by the Tanzania Sisal Corporation". The final payment to debenture holders is due not later than 31st May, 1973.

Although it is satisfactory that the Tanzania Sisal Corporation are fulfilling the commitment to repay debenture holders as a result of the Act passed in 1967, your directors are disappointed at the attitude so far adopted by the Tanzania Government with regard to compensation due to your company for the assets taken over at the same time. No formal offer has ever been put forward by the Government to your Board, despite the clause in the Act passed in 1967 which promised full and fair compensation.

Your Board are, however, continuing their efforts to reach agreement as to the amount of compensation to be paid even though the Tanzania Government have indicated that immediate payment will not be forthcoming.

# COMPANIES

## F. Austin (Leyton)

THE SETBACK at half-time by furniture-maker F. Austin (Leyton) has been more than made good by a bumper second half. This has led the board to maintain the year's dividend at 13 p.c. after passing the interim payment.

Pre-tax profit reached £135,550 in the second six months, compared with £42,389 in the corresponding period. The net result is that taxable profits for the year were £68,851 higher at £182,150.

**Burt Boulton**  
DIVIDEND restoration at Burt Boulton Holdings is being made at a faster pace than expected in its half-time statement. Then it was forecasting a 2 p.c. final, but in the event this road materials and chemical group is paying 3 p.c., which gives holders 5 p.c. for 1971 against 2 p.c. last time and 13 p.c. for 1968-69. Over the year pre-tax profits of this Thomas Roberts (Westminster) subsidiary have bounced back from a depressed £91,330 to £247,910.

**Houchin**  
IMPROVED profits and a bigger dividend are reported by Houchin, air freight mechanical handling equipment manufacturer, for the year to April 30. The group, which last year acquired Air Transport Charter of the Channel Islands, has secured a pre-tax profit of £207,028, compared with £124,997 for 1968-70. The directors are raising the dividend from 5 p.c. to 6 p.c. still a far cry from the 25 p.c. paid in 1968 when the group was floated.

**Lambert Howarth**  
SHARPLY higher first-half profits have promoted an increase from 5 p.c. to 6 p.c. in the interim from Lambert Howarth Group. Against a pre-tax figure of £57,008 for the comparable 28-week period, this group has earned £133,244 pre-tax in the 24 weeks to June 19. The interim is payable on Sept. 17.

**Lewis Partnership**  
TRADING partners of the John Lewis Partnership stores group were up by £542,000 to £5,637,000 in the half year to July 31, chairman Sir Bernard Miller, reported yesterday. Sales were up 29.5 million, but Sir Bernard warns that higher wages and costs will affect the second half. Despite benefits from the Chancellor's reflationary measures.

**Liden (Holdings)**  
ITS STEEP reverse in 1970 masked a second-half upturn at Liden (Holdings) which shows up in first-half results to May 31. In fact, taxable profit this year has exceeded last year's, as has the wood furniture makers' net more than doubled from £51,007 to

£114,547. An interim dividend of 5 p.c. is being paid on Oct. 19, against oil, but 7½ p.c. for the whole of last year.

**Norcros**  
NEWS of another half-year of solid expansion in both sales and profits by Norcros, the industrial investment holding company, is accompanied by a rise in the interim dividend from 8.33 p.c. to 9 p.c., payable on Nov. 27. During the six months ended May 29 sales rose from £15.75 million to £17.64 million and pre-tax profits by 18.8 p.c. from £1,208,000 to £1,413,000. This reflects continued progress by all divisions in Britain and overseas.

**Nottingham Mfg.**  
TO REDUCE disparity Nottingham Manufacturing is lifting its interim from 4 p.c. to 6 p.c. on Oct. 1. The 1970 total was raised 3½ p.c. to 21 p.c. First-half 1971 profits of this hosiery and knitwear specialist are up 20 p.c. to £1,296,000. Profit after tax, came out at £1,502,000 against £1,296,000. Having regard to seasonal factors, the interim dividend is normally less than those of the second six months.

**Westminster Trust**  
THE situation at Westminster Trust Holdings, the property and construction group which has secured a likely early bid from Land Securities Investment Trust, is much worse than expected at the half-way mark, with the long-awaited results for 1970 showing a loss of £272,655 against a £239,541 profit in 1969. In addition, the company is making a £205,000 deficit on provision for anticipated losses to complete contracts in progress at the year end, making a total deficit of £237,655. The 6 p.c. dividend forecast in October is not after all being paid. The board is not recommending any payment.

**Y. J. Lovell**  
REPORTING a welcome first-half rebound from a loss of £188,000 to a pre-tax profit of £153,000, the directors of building contractor Y. J. Lovell (Holdings) predict that profits for the year as a whole will show a similar pattern in previous years and the half-year's pre-tax profit of £105,300 on the Portdown housing contract.

**IN BRIEF**  
A. E. Symes: Group profit £18,097 (£19,351), before tax £18,199 (£19,351). Final 9 p.c. as forecast, making 15 p.c. (13).  
Evode Holdings: Pre-tax profit for 27 weeks £302,381 (£298,350) 28 weeks £302,381 (£298,350).  
The directors are forecasting a similar pattern in previous years and the half-year's pre-tax profit of £105,300 on the Portdown housing contract.

**NEW ISSUES**  
**Eva Industries**  
EVA Industries, the Manchester-based engineering group, proposes to make a one-for-one scrip issue. At the same time all the 5p shares will be consolidated into 25p shares.  
**Gillett financing**  
GILLETT Bros Discount is to make an open offer to its preference and Ordinary holders of £750,000 10 p.c. subordinated unsecured loan stock, 1981-86, at par. Loan stock holders will be given the right to subscribe for Ordinary shares in 1973 to 1975 at 50p a share. The equivalent ex-one for one scrip price yesterday was 37½p.  
The issue has been underwritten by Hoare and Co. Govett.

**BIDS AND DEALS**  
**Jackson-Haynes**  
AN OFFER of 19p a share is being made by metal merchant and engineer J. and H. B. Jackson for the 2.5 million Ordinary Shares of the 2.5 million Ordinary Shares of Jackson-Haynes that those already owned. The offer is 2p better than originally indicated and it has the blessing of the Haynes board.  
**Spirax-Sarco**  
CHELTENHAM based Spirax-Sarco Engineering has paid the equivalent of £312,778 cash for the remaining 51 p.c. of Sarco of S.A. of Paris, making it a wholly-owned subsidiary of S.S.E. Cornwall Property Holdings has sold its subsidiary Europe Merchants for £175,000 cash. It considers that the capital employed could be more profitably directed elsewhere.  
United Kingdom Property Company is acquiring the share capital of Thames Investment and Securities, an unlisted property investment and development group.  
Westland Aircraft, through its Normalair-Garrett subsidiary, is buying Tiedeman Aircraft Components from United Gas Industries for £950,000. Tiedeman has made considerable losses for the past two years.

**CHAIRMEN**  
**John Brown**  
JOHN BROWN chairman, Lord Abernethy is mildly optimistic in his statement accompanying the report and accounts. "The group has perhaps enjoyed better activity than many others in the industry," he says, "and although in most cases spare capacity exists, order books are healthy. Lord Abernethy indicates to forecast the likely profit in the current year, but says that any improvement in John Brown's field of activity will improve results."  
Audit-Tidelity—Mr E. Powell: Apart from Linear Products, all companies are trading at a higher level in the current year. It is hoped that introduction of new products by Linear will improve the situation for this company by the second half of the year.  
H. J. Heinz—Mr Henry J. Heinz: Escalating costs make it pro-

**MINING**  
**Beralt Tin**  
THE SERIOUS decline in Wolfram prices coupled with continuing capital expenditure has forced Beralt Tin and Wolfram to pass its interim dividend for the six months ended June 30, 1971. This compares with a 35 p.c. interim for the same 1970 half. Pre-tax profit for the half year slumped to 58 p.c. of £202,000 against £314,123. Pre-tax profits for the year ended Dec. 1970 were £1,787,619.

**OTHER MARKET RATES**  
Boussinesq—100/100—B.L.N. 14.530-14.614  
**GOLD PRICE**  
1st Ft Dollar 45.50 2nd Ft Dollar 45.25  
Close Dollars 45.30 100/100 42.50  
**EURO DOLLARS**  
Seven days 7½-8¼ One month 7½-8¼  
Three months 7½-8¼ Six months 7½-8¼  
**LOAN RATES**  
6 p.c. 1st April, 1971  
FINANCE HOUSE BASE RATE:  
10 p.c. p.c. from August 2  
**LOAN:** Days 4½-5¼  
Seven days 4¼-5¼  
**BANK BILLS:**  
Three months 9¼-10¼  
Four months 9¼-10¼  
Six months 9¼-10¼  
**TRADE BILLS:**  
Three and Four months 6¼-7¼  
Six months 6¼-7¼  
**LOCAL AUTHORITY LOANS**  
Two days 9¼-10¼ Seven days 9¼-10¼  
One month 9¼ Three months 6-6¼

# MONEY AND EXCHANGES

## Dollar weakens as gold recovers

THE PATTERN of the previous two days was reversed and the price started to rise again as the dollar weakened. At the morning fixing the London gold price was 27½ cents higher at \$43.205 an ounce on renewed speculative demand. In the afternoon conditions were quieter and the price was fixed 2½ cents higher at \$45.25.  
Silver recovered some of the previous day's fall in sympathy with the demand for gold, and at the closing prices were 0.7p higher at 65.8p an ounce for spot and 67p three months forward.

ably firmer. The Bank of England intervened to support the dollar. The dollar also received support in France, Belgium, Italy and Germany, where the Bundesbank bought £10 million of dollars. Closing level for the deutsche mark was 3.38½ against an opening of 3.39½.  
The C.M.I. firm up from 3.48 at the start to 3.45½ at the close after 3.45. The Canadian dollar was 98.75 U.S. cents against an opening of 98.75.  
Overnight money in the inter-bank market started at 5½ p.c. and closed at 4½ p.c. Local

authorities paid 5½-5¾ for two-day money and 6½ p.c. for two years, with a mutual option to break at a year.  
The Bank of England gave large-scale help in the discount market by purchasing Treasury bills direct from the houses.  
Revenue transfers were well in excess of Exchequer disbursements and rates held up to 5½ p.c. during the morning, after opening at 5½ p.c. The loss was in the region of 4½-5½ p.c. with some privilege money needed.

# FINANCIAL NOTICES

**ALLIANCE PROPERTY COMPANY LIMITED**  
NOTICE IS HEREBY GIVEN that the TRANSFERABLE FIRST MORTGAGE DEBENTURES £100,000 (plus interest) will be redeemed on Monday, 20th September, 1971, unless they have been tendered for redemption on or before that date.  
By Order of the Board,  
G. W. POOLC, Secretary.

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By Order of the Board,  
G. W. POOLC, Secretary.

**THE POUND ABROAD**  
The following exchange rates for the pound (sterling) are quoted for 10/100.  
The London market rate is quoted for 10/100.  
Argentina 11.21-11.41 11.21-11.41  
Australia 1.50-1.50 1.50-1.50  
Belgium 120.10-10 120.10-10  
Canada 1.00-1.00 1.00-1.00  
Denmark 16.13-16.14 16.13-16.14  
France 6.55-6.55 6.55-6.55  
Germany 1.80-1.80 1.80-1.80  
Hong Kong 10.00-10.00 10.00-10.00  
India 4.75-4.75 4.75-4.75  
Japan 100.00-100.00 100.00-100.00  
New Zealand 2.00-2.00 2.00-2.00  
Norway 4.80-4.80 4.80-4.80  
Portugal 200.00-200.00 200.00-200.00  
Sweden 4.80-4.80 4.80-4.80  
Switzerland 2.00-2.00 2.00-2.00  
U.S. States 1.00-1.00 1.00-1.00

**FORWARD RATES**  
The forward rates for currencies for one month and three months are as follows:  
Australia 1.50-1.50 1.50-1.50  
Belgium 120.10-10 120.10-10  
Canada 1.00-1.00 1.00-1.00  
Denmark 16.13-16.14 16.13-16.14  
France 6.55-6.55 6.55-6.55  
Germany 1.80-1.80 1.80-1.80  
Hong Kong 10.00-10.00 10.00-10.00  
India 4.75-4.75 4.75-4.75  
Japan 100.00-100.00 100.00-100.00  
New Zealand 2.00-2.00 2.00-2.00  
Norway 4.80-4.80 4.80-4.80  
Portugal 200.00-200.00 200.00-200.00  
Sweden 4.80-4.80 4.80-4.80  
Switzerland 2.00-2.00 2.00-2.00  
U.S. States 1.00-1.00 1.00-1.00

# H. J. HEINZ COMPANY LIMITED

### Sales and earnings at new high levels

Mr. H. J. Heinz, Chairman of H. J. Heinz Company Limited includes the following remarks in his statement which has been circulated with the Directors Report and Statement of Accounts for the year ended 24th April, 1971:—

**THE ECONOMIC BACKGROUND**  
We accept as normal that we live in a world of change, but the year under review saw business conditions which were usually variable. Cost and wage inflation, the latter paradoxically allied to high unemployment, were the dominating factors. These conditions affected companies within the food industry in varying degrees. Some leading manufacturers were seriously affected and laid off staff. In general, however, values rose within the industry in line with costs and prices, while volume remained relatively static. Profits too increased from the poor levels of the previous year, but return on capital in the food industry remains perilously low.

**GROUP TRADING RESULTS**  
In raising both sales and profits by satisfactory amounts to new record levels the Company therefore demonstrated its ability to succeed in a difficult year. Our return on capital was further improved and was again comfortably ahead of the industry average.  
Heinz-labelled products at home and overseas, and the products of subsidiaries, all contributed to a 9% increase in sales to £21,040,000 from the previous year's £19,408,000, continuing the Company's long standing record of uninterrupted progress. Market leadership was maintained in twelve major categories, in ten of which sales ranged from 50% to 90%.

Profit before tax rose by 8% to £3,290,000, but with the adjustments in the rate of corporation tax, net income was just under 21% higher at £3,550,000 (£4,163,000). Four quarterly dividends were paid totalling 15% for the year compared with 14½% in the previous year.  
Exports at £3,845,000 were 15% ahead of the previous year, and reflected the intensive marketing activities undertaken particularly in Scandinavia, eastern Europe, Africa and the Middle East.

The main group of subsidiaries under management control of Pickering's Foods Ltd. which include our major meat producing subsidiary

Moss Waltham, contributed significantly to sales increases, but only modestly to consolidated earnings. Pickering's contribution to net income was adversely affected by very difficult trading conditions experienced in the meat sector. W. Darlington & Sons, the Sussex mushroom growers, had another excellent year.

Measurings have been taken which have helped to reduce the effect of snowballing costs in every area, but our prices, which because of higher productivity had moved upwards over the last decade at less than half the rate of food prices generally, were unable to withstand the pressures and had to be raised in line with other food prices. Our profit improvement exercises will be continued vigorously with the object of minimising the effect of inflation on the consumer and of providing the necessary funds for development.

**DEVELOPMENT**  
Successful new products are the guarantee of future prosperity. The new business development division mounted five test market operations. Two products—Rice Pudding with Cream and aseptically canned New Dairy Custards—are now nationally distributed and have achieved strong positions in markets which they have expanded. The other three are being tested on a smaller scale but already show useful potential. Twenty-three new varieties were also added to our existing retail range.  
Catering continued to receive special attention as an important growth sector. In an industry which grew by 25% over the last four years, Heinz sales increased by 153%.

**THE FUTURE**  
The food manufacturing industry is still faced with many difficulties. None of us can escape the effect of escalating costs on our selling prices which in turn hit directly at the housewife's purse. It therefore becomes progressively more difficult for the industry to operate profitably, yet an adequate return on capital is essential if productivity is to be improved by the re-equipment of plant and if research and development work is to be progressed.  
I am confident, however, that the British food manufacturing industry, already highly efficient and now actively investigating a range of innovative technologies, will continue to go forward.

period to see whether this trend is confirmed.  
Stone-Drill—Mr J. Stone: Dr turnover for the first 6 weeks this year has increased by 10 p.c. over same period in 1970, indicating a further improvement in profits for the current year. Diversification into casual wear will continue.  
**APPOINTMENTS**  
Ladbroke—Mr H. J. Walsby: Mr H. J. Walsby has been appointed managing director of Ladbroke's Dragons in National Hotels.  
Spear and Jackson—Mr L. G. Spear has been appointed managing director. He was previously managing director of the Lebus.  
Thornthorn Management—J. A. Mulligan has resigned his position as managing director of Thornthorn Management and is joining the board of managing director in succession to Mr William Nursaw.

## The Nottingham Manufacturing Company, Limited

INTERIM REPORT for the six months ended 30th Jun 1971. Group profit (unaudited) for the six months to the 30th June 1971 is as follows:—

|                        | 6 months 1971 | 6 months 1970 |
|------------------------|---------------|---------------|
| Profit before taxation | £2,504,000    | £1,153,000    |
| Profit after taxation  | £1,582,000    | £1,266,000    |

Having regard to seasonal factors, the sales and profit for the first six months of the calendar year are normally less than those of the second six months.  
The 1970 figures have been adjusted to reflect the reduction in the rate of Corporation Tax.  
The Directors have declared an interim dividend of 6 p.c. less income tax (1970—4½%) in respect of the year ending 31st December, 1971 on the Ordinary Shares and on the Non-Voting "A" Ordinary Shares. This will be paid on the 20th October, 1971. The increase in the rate of the interim dividend is to reduce the disparity between the interim and final dividends.

## The John Lewis Partnership

### Half Year Ended 31st July, 1971.

Estimated results of John Lewis Partnership Limited and of its principal subsidiaries.

(Figures in £000's)

|   | John Lewis Partnership Limited Consolidated Results |        | John Lewis and Company Limited and its Subsidiaries |        | Suburban & Provincial Stores Limited and its Subsidiaries |        | John Lewis Properties Limited |      |
|---|---|--------|---|--------|---|--------|-------------------------------|------|
|   | 1971  | 1970   | 1971  | 1970   | 1971  | 1970   | 1971                          | 1970 |
| <b>TURNOVER</b>   | 62,147  | 52,786 | 62,147  | 52,786 | 2,912   | 20,269 | —                             | —    |
| <b>TRADING PROFIT</b> after depreciation but before interest  | 3,637   | 3,095  | 3,643   | 3,098  | 1,238   | 981    | 1,087                         | 618  |
| <b>PROFIT</b> after payment of interest   | 3,072   | 2,637  | 3,077   | 2,640  | 1,146   | 895    | 859                           | 415  |
| <b>TAXATION</b> on profits used to pay preference dividends   | 253   | 281    | 95  | 105    | 41  | 49     | 19                            | 22   |
| <b>PREFERENCE DIVIDENDS:</b>  |   |        |   |        |   |        |                               |      |
| Subsidiaries  | 143   | 142    | 78  | 76     | 7   | 7      | —                             | —    |
| The Company   | 238   | 238    | 64  | 64     | 60  | 60     | 29                            | 29   |
| <b>SURPLUS</b> available for profit sharing and subject to further taxation, for inter-company dividends and reserves | 2,439   | 1,976  | 2,840   | 2,385  | 1,035   | 778    | 811                           | 364  |

Estimated results of the John Lewis Partnership Limited group for the half year ended 31.7.71 are given above together with estimated results of John Lewis and Company Limited and Suburban & Provincial Stores Limited and their Subsidiaries and John Lewis Properties Limited. The allocation for profit sharing and subject to further taxation, for inter-company dividends and reserves, can only be settled on the results for the full year.  
Total sales rose by £9.5 million (17% per cent.) to £62.1 million. Department Store sales increased by 12 per cent. to £45.0 million, sales in Waitrose supermarkets by 35 per cent. to £18.1 million and wholesale and manufacturing sales by 4 per cent. to £1,082,000.  
These results take into account losses arising from the cuts in selling prices of stocks, on which purchase tax had already been paid, following the reduction in the rates of purchase tax announced on 13.7.71. Despite this adverse factor and steep rises in costs, it was satisfactory that trading profit increased from £3,095,000 to £3,637,000, an increase of nearly 18 per cent.  
In the second half year the Partnership is budgeting for an increase of a little over 9 per cent. in its department store sales and further expansion is planned for the food trade. A satisfactory increase in turnover is expected for the year as a whole, particularly after the measures announced by the Chancellor of the Exchequer on 19th July. Although costs will undoubtedly continue to rise steeply, notwithstanding the reduction in S.E.T., the profits for the whole year are also expected to rise satisfactorily.

# IMPERIAL METAL INDUSTRIES LIMITED

### Interim Report for the Half Year to June 30th 1971

The Directors of Imperial Metal Industries Limited announce the following unaudited trading results for the Group for the first half of 1971 with comparative figures for 1970.

| 1970             |  | 1971 |  |
|------------------|--|------|--|
| First six months |  |      |  |





# Butterley Engineering Industries Limited

(formerly Kent Castings (Gillingham) Limited)

## Continued expansion planned for current year

Salient Points from Mr. A. W. F. Bird's Statement at the Annual General Meeting.

- Profits before taxation for year ended 31st March 1971, £734,912 (1970: £465,891).
- Earnings per share increased by 28% from 4.66p to 5.95p.
- Assets per share increased by 20% from 29.93p to 35.91p.
- Final dividend 20% making total of 30% for year (1970: 25%).
- Remaining companies from Oxley Engineering Group now running at higher profit rates.
- Acquisition of Priam Investments Limited will provide considerable cash resources for further development of Company.
- Prospects for current year are encouraging in spite of continued depressed state of industry.
- First quarter's results for 1971-1972 up to expected level.

Copies of the Accounts and Chairman's Statement are obtainable from: The Secretary, Charterland House, 32/34 Queens Road, Coventry, CV1 2EH

# THE QUESTOR COLUMN

## Guest Keen share price should take a breather

By PETER WELHAM and PETER DUFFY

GUEST, Keen and Nettlefolds shares have had a good run up from a low of 27 1/2 this year to a current 39 1/2. But at this level, where the historic price/earnings ratio is a forward-looking 19.3 it is difficult not to conclude that the share price ought now to take a breather and wait for earnings to catch up. Certainly there is no earnings growth at the interim stage, although they show an improvement on the latter part of 1970. For the 26 weeks to July 3 pre-tax profits are down from £25.08 million to £21.95 million on sales of £22.56 million.

The first half of 1970, of course, saw a startling set of figures (with no follow through, thanks to the strike) whereas in the first half of the current year's trading conditions in the United Kingdom have been depressed and capacity under-utilised.

In the circumstances a UK trading surplus marginally down at £15.13 million against £15.46 million is quite a creditable performance. Overseas earnings are somewhat obscured as some former associate companies are now subsidiaries and consolidated. But one feature sticks out like a sore thumb and provides ammunition for the critics who are apprehensive of the ultimate scale of GKN's involvement in Australia, associate profits are down from £4.4 million to £2.5 million, principally due to a downturn in the profits of John Lyaghat (Australia). Lyaghat's profits were clearly sliding in the latter part of last year—a result of reduced demand, uneven raw material supply and price increases, retarded selling price increases, and expenditure on the new development at Westport; everything but a strike.

Selling prices have since been increased but GKN are not looking for any significant improvement in the shorter term.

Thanks to higher tax overseas GKN gets no net relief from the cut in corporation tax and the tax charge is actually 1 1/2 points higher, amplifying the shortfall so that 5 p.c. pre-tax becomes 11 p.c. at net earnings level.

So far as the rest of the year goes, the board "are in no sense pessimistic and more confident than when drafting the annual report".

Thanks to the easing of hire purchase restrictions the motor industry is now slipping into higher gear and a 5 p.c. improvement in net earnings could be in prospect, bringing the prospective price/earnings ratio down to 18.5—a rating that is looking well beyond the current year.

## Ultramar catches up with its price

ULTRAMAR's share price has travelled well over the past few days. Up 12p yesterday to 29 1/2 the interim figures, the price is 2 1/2p ahead on the week. On a historic rating of over 27 the price is ambitious by any standards, but that's nothing new for Ultramar. How one justifies this level is another matter.

Adjusted for the retro-active impact on the Venezuelan tax change, net attributable profits for the half year to June are up 60 p.c. to £1.51 million, or a 45 p.c. rise at pre-tax level to £1.95 million.

On oil sales up by 8 p.c. on a daily average the performance looks good, but in fact the rental income on the Californian refinery has probably put Ultramar further ahead than it would have been in view of the weakness in West Coast jet fuel prices.

Less impressive in view of the rating is the performance when gauged against the latter half

of 1970. Here the unadjusted comparison shows more or less level pegging—so to keep up the impetus in earnings terms there has to be a useful contribution from the new Quebec refinery due to start operations at the end of the month. The group appears to be hoping for good oil prices over the next three months' contribution at 100,000 barrels per day, which if achieved should leave room for a comfortable margin over the forecast of "same again" profits for the final half year.

Behind this lies a confusing picture of freight rates slipping away faster than sales prices, leaving Ultramar ahead on balance so far. But a lot still depends on how the prices and freight rates swing and roundabouts perform.

Brokers Hetherwick Borthwick calculate that a successful full quarter of the Quebec refinery could be worth a relatively straight-forward installation of a trouble-free take-off. Assuming also further progress elsewhere during the second half, that puts target earnings of 17-18p per share within the bounds of "same again" and the same would go for the latter part of a prospective rating of 17 or so.

If things go amiss on prices, earnings could come out closer to 15p, but a prospective rating of 20 is still fairly well insured given the prospects for the next few years, and the more so if Wall Street shakes off the blues.

## Combustion on the mend

INTERIM figures for International Combustion are another step in the right direction. A nine-month period is compared with one of 12 months and the next set of figures will cover a



SIR RAYMOND BROOKES, chairman of Guest, Keen.

15-month period, so at no stage will they be strictly comparable.

For the nine months to June 30 IC has turned in a trading profit of £177,000 against a loss of £170,000 in the previous year. At this level earnings are calculated to be consolidating IC's share of associate profits. If this policy had been applied last year it would have sent slender pre-tax profits of £135,000 spiralling up to £735,000.

At this stage IC does not have interim figures from associated companies available, so only dividends of £219,000 (against £234,000 in the previous 12-month period) are taken into account. But losses on the United Kingdom side, which last year cost £409,000—have been stemmed and this side should at least break even in the current year.

So although there is no dividend, things at IC seem to be looking up, although the outlook leaves a lot to be desired and capacity is still being taken up by work on the disastrous Dungeness "B" contract.

Simply taking associated company profits into account and a cessation of United Kingdom operations in at least £1 million pre-tax. The United Kingdom tax charge will be nil for many years to come, and on a time-adjusted basis earnings could work out at around 2p, to put the shares at 14 1/2p on a prospective price/earnings ratio of seven. Given any upturn in the Central Electricity Generating Board ordering programme this could have attractions.

| EXTRACTS FROM THE CIRCULATED REPORT AND ACCOUNTS   |             |            |
|--|-------------|------------|
| Year ended 31st March                              |             |            |
| 1971   | 1970        |            |
| Group sales  | £24,948,486 | 14,584,845 |
| Group profit after tax                             | 1,211,413   | 926,403    |
| Profit attributable to parent company shareholders | 1,024,500   | 781,856    |
| Ordinary dividends                                 | 763,548     | 577,664    |

\* The year under review has again produced record sales and profits.

\* A capitalisation issue of one new ordinary share for every eight ordinary or deferred ordinary shares is proposed.

\* The total dividend proposed for the year increased from 17 1/2% to 20%.

\* A substantial increase in profits is expected during the current year and the Directors are confident that the dividend recommended in respect of the past year can be maintained on the increased ordinary share capital of the company.

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WILL ACCEPT INVESTMENTS SUBJECT TO THREE MONTHS WITHDRAWAL NOTICE AT AN INTEREST RATE OF

# 5 1/2%

Equivalent to a gross return, if you pay income tax at the full standard rate, of

# 60-98%

with income tax paid by the Society FOR AMOUNTS FROM £1,000 - £10,000. (Husband and Wife £20,000).

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## SITUATIONS VACANT

Continued from Page 5, Col. 8

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### COST ASST.-N.W.10 £1,300

suk Part I student certificate to obtain all rounds experience. E.C.4. £1,400

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Continued from Preceding Page

Year ended 31st March 1971 £ 24,948,486

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HUNGERFORD TRIP TILT SCALES JOSHUA'S FAVOUR

By HOTSPIR
Hungerford Stakes is run over a distance of 1 1/4 miles at Newbury today and the result may be decisive. For every one of the contenders—more precisely, their absence from the scales in favour of Joshua and against the agent.

By HOTSPIR
A full mile on this course in May, Mr Jim Joel's five-year-old gave Joshua 4lb and three-quarters of a length beating. He has only 3lb to concede to Joshua, so evidently Joshua has some-thing to show.

By HOTSPIR
Encouraging return
Calshot Light is certainly no ordinary horse. He has won over a mile and a half on the course at Newbury today and the result may be decisive.

By HOTSPIR
DAY'S NEWBURY SELECTIONS
SPUR COURSE CORR. FORM
2.0-National Park 2.0-National Park
2.0-National Park 2.0-National Park

By HOTSPIR
MURLESS MAY
Determined Baxter
Once again Budget's stable jockey, Bob Baxter, emerged with great credit and this determined young man kept Conspirator in powerful style to register his second victory of the season.

By HOTSPIR
NEWBURY JACKPOT CARD AND FORM GUIDE
The Tote Jackpot at Haydock Park yesterday was not won and the prize of £20,000 is carried over to Newbury today.

By HOTSPIR
STATE OF GOING
Advances official going: GOOD.
EFFECT OF DRAW: No advantage.
ALL RACES FROM STALLS.

By HOTSPIR
NATIONAL PARK (Gr. P. Mellon, I. Saldes, 5-8-9)
THE HOPKINS (Gr. G. Williams, P. Walwyn, 12-9-3)
YALLACROFT (Gr. G. Williams, P. Walwyn, 12-9-3)

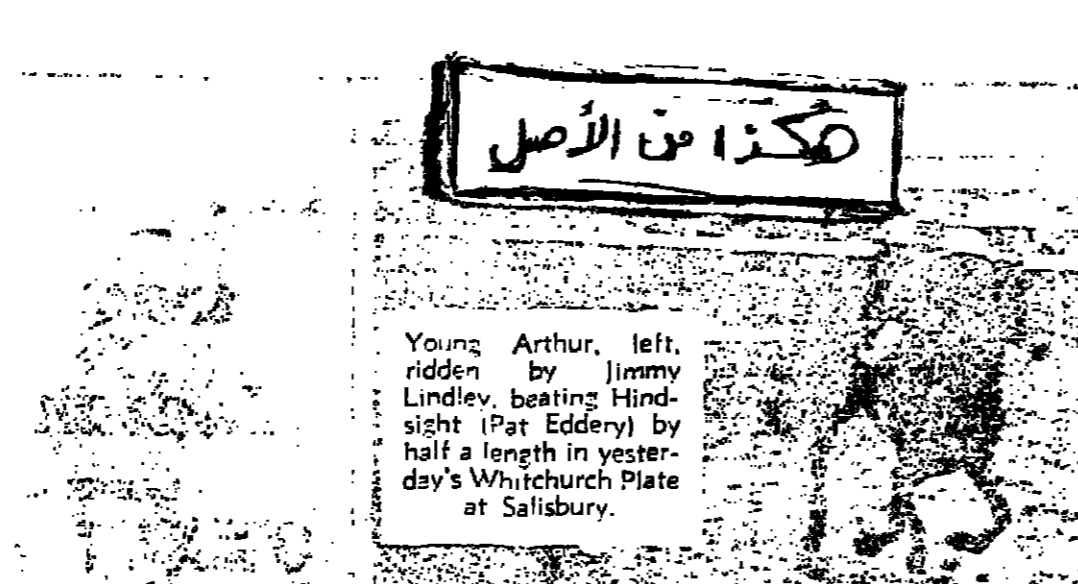
By HOTSPIR
SPARSHOTT STAKES 2-Y-O Fillies £740 (Gr. 25)
FALCON'S PRIDE (Mr E. Wilson, L. Hall, 8-8)
FIRST FLIGHT (Mr D. Rossner, G. Saldes, 8-8)

By HOTSPIR
RUSSELLY STAKES (Handicap) £567 1m (Round)
LEANDER (Mr G. van der Pijp, W. Marshall, 4-9-3)
CALSHOT LIGHT (Mr R. Jones, N. Harris, 4-9-6)

By HOTSPIR
HUNGERFORD STAKES £2,367 7f 60 (Round)
GREAT WALL (Mr D. Smith, J. Piggott, 4-9-4)
REALM OF RICHMOND (Mr H. Jones, N. Harris, 4-9-4)

By HOTSPIR
NEWBURY JACKPOT CARD AND FORM GUIDE
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By HOTSPIR
NEWBURY JACKPOT CARD AND FORM GUIDE
The Tote Jackpot at Haydock Park yesterday was not won and the prize of £20,000 is carried over to Newbury today.



Young Arthur, left, ridden by Jimmy Lindley, beating Hind-sight (Pat Eddery) by half a length in yesterday's Whitchurch Plate at Salisbury.

'Gentleman Jim' back with double

IF 'Gentleman' Jim Lindley, whose first brush with the stewards after 22 years of riding, occurred at Newmarket last Saturday and resulted in a three-day suspension, could have chosen two horses for his return at Salisbury yesterday it is doubtful whether they would have matched the determination of Young Arthur and Whisky Poker.

Both fought out tigrish finishes and gave Lindley a 57-1 double. Whisky Poker, redoubtable veteran of nine seasons, notched his third win over the course when he wore down private Walk and Give With Rosie in the Sarum Handicap.

Lord Margdale's 10-year-old is trained at Beckhampton by Jeremy Tree, with whom Lindley spent many seasons as a jockey and not unnaturally, was delighted to be back on Whisky Poker, whose 17th victory was won by Arthur in the Whitchurch Plate victory was equally courageous.

By Our Course Correspondent
CALSHOT LIGHT
CALSHOT LIGHT, who ran a creditable third to Picture Boy at Sandown last month on his first appearance of the season, should improve on the form today in the Russley Handicap (5.0) at Newbury.

By Our Course Correspondent
MURLESS MAY
Determined Baxter
Once again Budget's stable jockey, Bob Baxter, emerged with great credit and this determined young man kept Conspirator in powerful style to register his second victory of the season.

By Our Course Correspondent
NEWTON ABBOT (NH) RUNNERS
SELECTIONS
HOTSPUR FORM
2.15-2.25 DART BRIDGE (Gr. 25)
2.25-2.35 DART BRIDGE (Gr. 25)

By Our Course Correspondent
NEWTON ABBOT (NH) RUNNERS
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SELECTIONS
HOTSPUR FORM
2.15-2.25 DART BRIDGE (Gr. 25)
2.25-2.35 DART BRIDGE (Gr. 25)

CREWE WELL UP ON BUNCH

BY DAVID BALDRESS
BRISTOL rider Gary Crewe (Hickstead) scored his first win as a professional when he took the second stage of the Tour of the North, a 102-mile circuit around about route from Blackpool to Morecambe yesterday, coming in 20 seconds ahead of the main bunch.

Crewe had ridden alone over the last 20 miles after Bob Barnett (Falcon-Times) had lost contact with him. The pair began sharing after 60 miles at the 64-mile point when Crewe lapped him.

It was a splendid day's racing in atrocious conditions which forced seven men to retire either through crashes or sheer exhaustion. Crewe was the only rider to complete the circuit in 20 seconds ahead of the main bunch.

Attacking Barnett
The main field were some three miles down when the aggressive Barnett was seen again. As Barnett in level-land after 35 miles he was two minutes up on the chasers and over five minutes on the bunch when Crewe attacked and went off.

Two for Shelden
Wetherby trainer Tommy Shelden brought in a 10-year-old double with Bechway (20-1) in the St. Nicholas Stakes and Darjoo (6-1) who was bought in for £1000 after being trained by the Wigan Lane Selling Handicap.

Spirit unbroken
As Crewe forged on the luckless but courageous Barnett was caught and passed by the main field after 40 miles. He was stopped to ease the pain in his leg over seven minutes down with his spirit still unbroken and rides again.

COURSE SPECIALISTS
NEWBURY
Course winners: 1.0-1.10: Leader (12-1) G. Williams, P. Walwyn, 12-9-3. 1.10-1.20: W. Marshall, 4-9-3. 1.20-1.30: W. Marshall, 4-9-3.

MOTOR-CYCLING
ULSTER GRAND PRIX TO GO AHEAD
By TONY BUTLER
DESPITE the unrest in Northern Ireland, plans are going ahead for the Ulster Grand Prix tomorrow over the seven-mile Dundrod circuit, near Belfast.

HAYDOCK PARK (Going: Good to soft)
2.05-2.15: HONEY LOVER (Gr. 25)
2.15-2.25: GREYAN MAGNA (Gr. 25)
2.25-2.35: GREYAN MAGNA (Gr. 25)

NEWTON ABBOT (NH)
Course winners: 2.15-2.25: DART BRIDGE (Gr. 25)
2.25-2.35: DART BRIDGE (Gr. 25)

PORTLAND HANDICAP
Kus 21 Doncaster Sept. 10-11 140y
2.15-2.25: DART BRIDGE (Gr. 25)
2.25-2.35: DART BRIDGE (Gr. 25)

CATERGILL BRIDGE (Going: Good)
2.15-2.25: DART BRIDGE (Gr. 25)
2.25-2.35: DART BRIDGE (Gr. 25)

British juniors strike form at right moment

BY ALAN SMITH at Hickstead
BRITAIN'S contenders for the European Junior titles at Hickstead today and tomorrow confirmed their strength with a first and second place in the final preliminaries yesterday through Rebecca Richardson and Debbie Johnsey on Champ.

The details
WILLS EUROPA STAKES: J. P. Furlong (W. Marshall, 4-9-3) won the Wills Europa Stakes (Gr. 25) at Newbury today, beating the field by a length and a half.

Outside ring
The other junior competition, the Wills Plate, for those not qualified for the Europa Stakes, was won by Rebecca Richardson and Debbie Johnsey on Champ.

Nine in jump-off
Because a pole was put over the water jump in contravention of the International Rules, the three horses who went in it were allowed to start in the jump-off.

CROQUET
BIRMINGHAM OPEN TMENT
W. Marshall, 4-9-3. W. Marshall, 4-9-3. W. Marshall, 4-9-3.

YACHTING
NATIONAL RACING YACHTING
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NATIONAL RACING YACHTING
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NATIONAL RACING YACHTING
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800 METRES GIRLS AND CARTER LAND THREE MEDALS

By JAMES COOTE in Helsinki

BRITAIN'S interest in the European championships took an abrupt turn for the better in Helsinki yesterday when the 800 metres competitors coming up trumps.

To Carter, 22, from Manchester, who had briefly considered withdrawing from the final due to a recurrence of the strained stomach muscles that troubled him during July, there was an additional bonus in the shape of a British record, the first during these Games.

His time of 1min 46.2sec, behind Russia's Eugeny Arzhanov (who won easily in a championship record 1min 45.6sec) and Dieter Fromm, of E. Germany, the reigning champion (1min 46sec), improved by 1/10th second on the performance of Chris Carter (no relation) in the 1966 European final.

Before the race Exeter-born Carter who is trained by Denis Watts, the Northern nations coach, had said that his only chance was to go through the first lap in 51 seconds and then try to hold on. And that is just what he did.

Leading the field, he took only 25 seconds for the first 200 metres and reached halfway in 51.3sec. He knew, though, it was a matter of time before someone attempted to overtake.

Still he managed to hold his fragile lead until 340 metres from home when Fromm made a break. The German in turn was overtaken by Arzhanov 40 metres later and Carter slipped briefly back to fourth when passed by Brown.

Germany accelerated smoothly away from Fromm. Carter returned to third position and even though the pain from his stomach muscles was making it difficult to inhale he refused to give up fighting in the hope of earning an unexpected bronze into a medal of an even brighter hue.

It could be said that Miss Lowe and Miss Stirling won their medals "by default" over the West German world record-holder, Hildegard Falck, and Cunhild Hoffmeister, of East Germany, fell.



Pat Lowe, who was only three-fifths of a second short of the British record.

HELSINKI-THIRD DAY

MEN

800M-Final: A. Arzhanov (USSR) 1:45.6, D. Fromm (Germ) 1:46.0, P. Lowe (Brit) 1:46.2, E. Arzhanov (USSR) 1:46.3, M. Stirling (Brit) 1:46.4, C. Carter (Brit) 1:46.5, H. Falck (Germ) 1:46.6, C. Hoffmeister (Germ) 1:46.7.

400M HDLES-Final: J. C. Nalle (France) 49.2, C. Stirling (Brit) 49.3, D. Fromm (Germ) 49.4, M. Stirling (Brit) 49.5, E. Arzhanov (USSR) 49.6, P. Lowe (Brit) 49.7, H. Falck (Germ) 49.8, C. Hoffmeister (Germ) 49.9.

200M-Final: C. Stirling (Brit) 20.9, D. Fromm (Germ) 21.0, E. Arzhanov (USSR) 21.1, M. Stirling (Brit) 21.2, J. C. Nalle (France) 21.3, P. Lowe (Brit) 21.4, H. Falck (Germ) 21.5, C. Hoffmeister (Germ) 21.6.

100M HDLES-Final: C. Stirling (Brit) 21.6, D. Fromm (Germ) 21.7, E. Arzhanov (USSR) 21.8, M. Stirling (Brit) 21.9, J. C. Nalle (France) 22.0, P. Lowe (Brit) 22.1, H. Falck (Germ) 22.2, C. Hoffmeister (Germ) 22.3.

400M-Final: C. Stirling (Brit) 52.1, D. Fromm (Germ) 52.2, E. Arzhanov (USSR) 52.3, M. Stirling (Brit) 52.4, J. C. Nalle (France) 52.5, P. Lowe (Brit) 52.6, H. Falck (Germ) 52.7, C. Hoffmeister (Germ) 52.8.

200M-Final: C. Stirling (Brit) 23.1, D. Fromm (Germ) 23.2, E. Arzhanov (USSR) 23.3, M. Stirling (Brit) 23.4, J. C. Nalle (France) 23.5, P. Lowe (Brit) 23.6, H. Falck (Germ) 23.7, C. Hoffmeister (Germ) 23.8.

5000M-Final: J. C. Nalle (France) 17:30.0, C. Stirling (Brit) 17:30.1, D. Fromm (Germ) 17:30.2, E. Arzhanov (USSR) 17:30.3, M. Stirling (Brit) 17:30.4, J. C. Nalle (France) 17:30.5, P. Lowe (Brit) 17:30.6, H. Falck (Germ) 17:30.7, C. Hoffmeister (Germ) 17:30.8.

SHOT: J. C. Nalle (France) 45.2, C. Stirling (Brit) 45.3, D. Fromm (Germ) 45.4, E. Arzhanov (USSR) 45.5, M. Stirling (Brit) 45.6, J. C. Nalle (France) 45.7, P. Lowe (Brit) 45.8, H. Falck (Germ) 45.9, C. Hoffmeister (Germ) 46.0.

QUALIFIERS: J. C. Nalle (France) 45.2, C. Stirling (Brit) 45.3, D. Fromm (Germ) 45.4, E. Arzhanov (USSR) 45.5, M. Stirling (Brit) 45.6, J. C. Nalle (France) 45.7, P. Lowe (Brit) 45.8, H. Falck (Germ) 45.9, C. Hoffmeister (Germ) 46.0.

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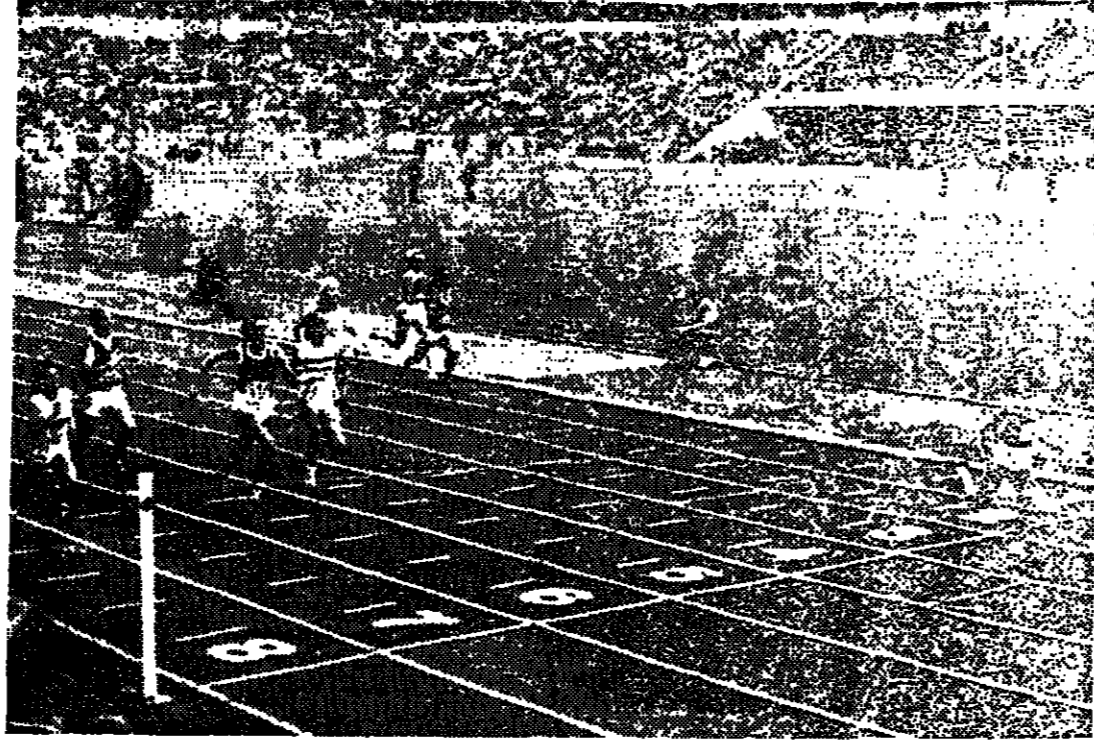
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Helga Seidler, of East Germany, crosses the line yards ahead of the field, to take the gold medal in the women's 400 metres final.

Canadian Lawn Tennis

Laver, angry and tired, goes home in disgust

By LANCE TINGAY in Toronto

A TIRED Rod Laver reacted with uncharacteristic irritability to his defeat by Britain's Roger Taylor in the Rothmans Canadian open lawn tennis championships in Toronto on Wednesday. He scratched from the double.

Under-21 Titles: MOTTRAM & WALKER TO CLASH

By BILL HARRISON

REPEATED switching of surfaces played havoc with the seedings in the Anchor Chemical-sponsored British Under-21 championships which came down to the semi-final stage at Didsbury, Manchester, and Stalybridge, yesterday.

Only two of the expected semi-finalists came through, Christopher Mottram (Surrey) and Ross Walker (Bucks), who now play each other.

Between them they ended the Northern Inter-Metro heat beating Geoff Newton (Leeds), 6-2, 6-3, and Walker reversing this score against Mark Farrell (Lippenpool).

Like Michael Collins, who beat Michael Wymann, 6-1, 6-3, in the All-Surrey clash, they played outside on the hard courts of Didsbury before the return of rain brought them inside.

Drysdale through: Collins and Walker both benefited from this change of surface, which was more in keeping with their type of play. Robin Drysdale (Essex), ex-junior grass court champion, played indoors to beat Philip Siviter (Worcester), 8-6, 6-4.

This produced some splendid rallies, with Drysdale looking steady, although Siviter levelled at 5-5 in each set after losing the first three games.

The women's matches were all played at Stalybridge, and the bottom four seeds who came through for a semi-final lineup of Penny Moor (Devon) against Veronica Burton (Middlesex).

Miss Moor, runner-up last year, beat her Devon rival, Jackie Fayer, the top seed, 6-1, 6-3, in a remarkable comeback in which after winning the opening set, she lost the next nine games and then won the following six.

The best win was that of Miss Coles, the new grass court champion, who beat Lindsay Menden 6-4, 6-6.

CLIFTON PUTS OUT WILSON: By CHRISTINA WOOD at Torquay

A fine, driving rain from the south-west put the grass courts out of action at the Torquay lawn tennis tournament yesterday, in which John Clifton defeated David Wilson.

In today's semi-final, Clifton will play Premil Lal, the Indian No. 1 who is top seed in the event. Clifton defeated John de Mendonca, the 1966 and 1970 Under-21 champion, 6-3, 7-5. A line decision upset de Mendonca.

Good rallies: But there were some extremely good rallies, and Wilson displayed a lot of his former skill, especially with guided cross-court backhands and smashes.

Down 16-18, he collected the jack but just too softly and so scored from defeat by Livesey Memorial, Kent.

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Lofty Lumb shows way to scotch Indian spinners

By MIKE STEVENSON at Leeds

ONLY 105 minutes' play was possible yesterday at Headingley, during which Yorkshire took their first innings from their overnight score of 46 without loss to the Indians' 145 all out.

Considering the disappointing weather, Lumb's innings, so clearly full of promise, was the more pleasing; though humble of origin (it was only his second three-day match for Yorkshire), it may well be remembered as the launching of a distinguished career.

The only noticeable flaw in his technique appeared to be a tendency to "feel" for the spinners at half-cock; but when he used the reach afforded by his 6ft 11in he conveyed confident assurance, while his attacking strokes were varied and well produced.

Leadwaster, the senior partner before his dismissal, also battled pluckily, and the ease with which these two young batsmen met the talented trio of Indian spinners made the match an excursion that they have already produced at national level all the more explicable.

Bedi sets problems: Bedi's voluptuous curve of flight posed problems to any would-be batsman, while Venkataraman's flat trajectory contrasted capriciously with Prasanna's varied wiles.

Two fine off-side boundaries by Leadwaster were followed by a fast-paced square ball, the 26th over of the same bowler.

Venkat sharp at slip: Dalton joined Lumb, now in full flow, and use of his feet allowed him to deal intelligently with the flighted deliveries before falling to a brilliant left-handed catch by Venkat falling to his left at first slip off Bedi.

Hutton, off the mark with a juicy off-driven four off Venkat, helped Lumb, driving and lapping with increasing confidence, to take Yorkshire through to lunch, or rather to 123 when the rain set in, 10 minutes already having been lost to an earlier shower.

SERVICES HOME BY 18 RUNS: By REX ALSTON at Lord's

Combined Services beat MGC Schools by 18 runs at Lord's yesterday. Declaring their second innings at 189 for five, they set the Schools 195 in 180 minutes and bowled them out for 174 in the 17th over, Dover taking five for 25.

An hour was lost to the weather in the morning and the boys were handicapped by a wet ball. Good luck the first two wickets, keeping lively pace from the New Zealand bowlers on a pitch that remained soft and easy.

Both, equally fast and with the wing behind him, kept a fair length but it was the pace and pacer Butcher, a left-handed all-rounder from Croydon, who took the next two wickets.

When the Schools batted Sidebottom tried his best once too often and gave mid-wicket, in easy catch and Clinton was trapped in the gully.

After tea Barclay and Butcher started quickly but accelerated splendidly as the Schools bowlers short of the injured Lane, willed. Butcher hit powerfully, Barclay supplied deft touches and their runnng was admirably lively. 102 of the last 20 overs proved too much and the boys went down, bats falling at Dover's off-spinners 200-3 dec. SERVICES: First Innings: 200-3 dec. SERVICES: 200-3 dec.

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Two fine off



DISCUSSED BY MINISTERS

By OUR POLITICAL STAFF
MINISTERS, meeting at 10, Downing Street, yesterday on Northern Ireland, are believed to have considered the serious question of maintaining the high morale of troops in the days and weeks ahead.

PAISLEY

Continued from Page 1
By T. E. UTLEY
The introduction of interment. Mr Faulkner will meet officers of the Unionist party today.

DEATHS (Continued)

EVANS.—On Aug. 11, at home, 10, St. James's Place, London, W.1. Mr. Evans, 65, died of cancer.

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14.205 ACROSS

- 1 Pre-school instruction involves cheating trainer (7-3)
2 Tommy Atkins may partly suit a conspiracy (7)
3 Arts one adapts to crime (7)
4 For example, seven minus one (4)
5 Put it down as a Western ceremony (4)
6 A street in Eden rebuilt as part of London (4, 3)
7 Propriety of breaking code with spirit (7)
8 Anger expressed in rewriting scene (7)
9 Desert provides a programme of martial music perhaps (7)
10 Bloomer appreciated by the cold sailor (4)
11 Pass out which is hardly legible (5)
12 Islands which gave monasteries a start (4)
13 Mail for dispatch to a well-off settlement (7)
14 Hipper the despair of the teacher (3, 4)
15 Rail employee who is a persistent parking offender? (6-9)

CROSSWORD
ACROSS
1 Profile
2 Or bough (anag.)
3 Thankless person
4 To express
5 Sugary
6 Is too smart for
7 Camera
8 part
9 Shouted
10 Scorches
11 Devan
12 Discussed
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16 Great joy
17 Scorned
18 Bird
19 DOWN
1 Deny
2 Cozy book
3 Take
4 aback
5 Of Bril
6 Lenny
7 Firmly fix
8 Joining
9 Together
10 Cade

SOLUTION NO. 14,204
ACROSS
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5 Sugary
6 Is too smart for
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For a change on Sundays, try your skill with THE SUNDAY TELEGRAPH price crossword.

APOLLO CREW LEFT SPACE

By Our New York Staff
During their first Press conference their return to earth, the Apollo 15 astronauts were lyrical in Houston, Texas, yesterday about their experiences.

PEACE TREATY 'BETRAYAL OF BANGLA DESH'

By Our Staff Correspondent in New Delhi
The India-Russia peace treaty was an "open betrayal of the Bangla Desh cause, and amounted to support for the indivisibility of Pakistan, Mr A. B. Sang par, said in New Delhi yesterday.

CZECH URANIUM DIRECTOR DEFECTS

By Our Bonn Staff
Mr Karel Bock, 45, director of the Czechoslovak Uranium Mining Company, has asked for political asylum in West Germany, a spokesman for the Federal Interior Ministry disclosed in Bonn yesterday.

BEER STRIKES END

TWO brewery strikes ended yesterday. One had meant a shortage of bitter at some public houses in East Anglia and the South East and the other had shut 100 in Lancashire.

NEGRO SHOWS CLENCHED FIST IN S. AFRICA

By Our Staff Correspondent in Cape Town
Mr Charles Dicks, the American Negro member of Congress on a visit to South Africa, yesterday gave a clenched-fist salute before hundreds of African children and said, "You are the future of Africa."

ARMY TOLD OF DRUG PARTIES

By Our Paris Staff
French military authorities, aware for some time that peddlers were selling drugs to young Army conscripts, were told by Nancy yesterday that "hashish parties" attended by soldiers had been taking place there three times a week since the beginning of the year.

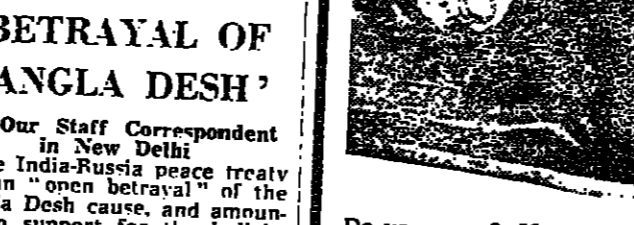
TRAFALGAR SQ. DEMO AGAINST JOINING SIX

Organisations opposed to Britain joining the Common Market announced plans yesterday to stage a demonstration in Trafalgar Square, on Oct. 24, four days before the Commons vote. There will also be a march with banners through London.

CHILEAN HEALTH MINISTER QUILTS

President Salvador Allende of Chile last night accepted the resignation of Dr Oscar Jimenez-Pinochet, the Public Health Minister, who had refused to accept the resignations of four other Ministers.

She is dying of hunger and disease. Who cares?



Do you care? If you do, for pity's sake give. And give now. Thousands of old people, like her, all over the world are crying out for help. Your help. In India, Africa, South America, Vietnam, Hong Kong, Macau and Korea... relief organisations are waiting to administer your life-giving gift.

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FOR WAR WIDOWS

Daily Telegraph Reporter
WAR widows, who are to receive a general increase in their pensions from the third week in September, will also be entitled to additional allowances, the Officers' Pensions Society announced yesterday.

GOODMAN HAS BRIEFING ON RHODESIA

By Ian Colvin
Lord Goodman, chief British delegate in talks with the Rhodesian Government, had a briefing in preparation, it is understood, for a further visit to Rhodesia. He said Mr Joseph Godber, Minister of State, a draft agreement with Britain, complete but for a few essential details, has been laid before the Commons for the time being, on the assumption that the British Government has more immediate problems than Rhodesia during the next two months.

LETTERS HOME RIGHTS FOR DETAINEES

Detention orders had been made by Mr Faulkner, acting as Minister of Home Affairs, against a number of people, a Northern Ireland Government spokesman said last night. Detainees were being given an opportunity to write to their next-of-kin and the Ministry was writing to those concerned giving details of detention. In general, detainees having home addresses in the Belfast area were being held in Belfast Prison and those being held elsewhere were in the former Army depot ship Maidstone.

DEAN RECEIVED £1,000 SUMS FROM BRITAIN

By Our Staff Correspondent in Cape Town
The Anglican Dean of Johannesburg, the Very Rev. Johannes Beyl, reported that he had received nearly £30,000 from the British and £10,000 from the United States in the last few days. The Dean said he had full authority to operate them.

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